# Rich Nations Plan Bigger Bailout Fund And Talk Up Dollar

By Brian Knowlton
International Herald Tribane

WASHINGTON - The world's wealthiest countries agreed Sunday on plans to assemble a \$50 billion emergency fund to avert financial crises such as the reent Mexican debt problems, and they wanted to see how their cautious call for a rise in the dollar would affect currency markets.

The Group of 10 nations' decision to double the borrowing capacity available to avert another Mexico-like crisis came a day after the seven countries at the group's core had hailed the newfound vigor of the dollar and vowed to "cooperate closely" to

support it.

The G-10 said it hoped to develop what amounted to a \$50 billion war chest—a series of credit lines that could be drawn on when a currency crisis threatens.

The Group of 10, which actually con-

tains 11 members, combines Belgium, the Netherlands, Sweden and Switzerland with the seven biggest economies, the Group of Seven.

The group plans to double the \$25 billion already available through the so-called General Arrangements to Borrow through parallel measures. Group of 10 nations will provide some

of the additional borrowing capacity but will ask other nations to participate.

Top finance officials and central bankers, speaking at a meeting of the International Monetary Fund's policy-making Interim Committee, expressed optimism about trends in the world economy but pledged more action to promote long-term

But the focus of interest in Washington remained on the dollar, which the Group of Seven said it would cooperate to keep

The United States continues to believe a strong dollar is very much in our economic interest," Treasury Secretary Rob-

By Carl Gewirtz

International Revold Tribune

PARIS -- The dollar is unlikely to draw

much benefit from a weekend statement

from finance ministers and central bankers

promising to support it, senior bank ana-

en," said Jesper Koll, an analyst at the

Tokyo office of J.P. Morgan, "with traders

trying to push the dollar lower this week to

see at what level and how strongly the

The statement from the meeting of fi-

nance ministers and central bank gover-

nors from the Group of Seven leading

industrialized countries in Washington

noted with approval "the orderly reversal

in the movements of the major currencies"

since their meeting in April, and welcomed

the prospect of "a continuation of these

Since that meeting, the dollar has risen about 20 percent against the yea, to stand at the end of last week at 100.55 yea, and

more than 5 percent against the Deutsche

Treasury Secretary Robert E. Rubin of

the United States reiterated over the week-

end that "the United States continues to

central banks intervene to support it.'

"I'd expect we're in for a game of chick-

lysts said Sunday.

mark, to 1.4218 DM.

with his counterparts from other Group of Seven nations — Japan, Germany, France, Britain, Italy and Canada. "We are prepared to cooperate with the ministers to

But there were doubts about how this might translate into action. The Italian prime minister, Lamberto Dini, said that while a stronger dollar was desirable, ac-tion to lift the U.S. currency against the Japanese yen was "not currently under

The G-7, meanwhile, issued a generally upbeat appraisal of the world economy. It said conditions for continued growth, with low inflation, were in place in many coun-

Ministers and central-bank governors praised Russia for its efforts to stabilize and reform its economy, and they supported efforts in Japan to address economic singgishness and financial instability while cautioning that further measures might be

In an unexpected move, the G-7 minis-ters also called on the IMF and the World Bank, which hold their annual meetings here this week, to act quickly to help rebuild Bosnia once peace returns in the

The big question, however, was what the G-7 stance on the dollar would mean.

Mr. Rubin declined to say where G-7 policymakers would like to see the dollar. The currency hit a record low against the yen in April, at 79.75 yen to the dollar. It has risen about 20 percent since then, helped by coordinated purchases by the U.S., German and Japanese governments.

But there were signals that the G-7 was not prepared to try to push up the dollar if investors did not think a further rise was

The group's communique welcomed the 'orderly reversal" in currency movements since April — meaning the dollar's recovery against the yen — and added, in terms which by its standards are blunt, that it

See DOLLAR, Page 6

ference, Mr. Rubin declined to specify just

how much further G-7 policymakers

would like to see the dollar rise, saying that

their joint statement would have to speak

Finance Minister Theo Waigel of Ger-

many said Mr. Rubin's comment was "important, remarkable" and credible. Hans

Tietmeyer, president of the Bundesbank, added that "it's important that the Ameri-

can side has made a clear commitment to a

While stressing the German central

bank's reluctance to interfere with mar-

kets, Mr. Tietmeyer said the Bundesbank

stood ready to undertake strategic curren-

cy purchases if market conditions were

right and if such action were coordinated.

with Citibank in London, "the fact that the

dollar needs repeated official intervention

London said the official statement was "a

See SKEPTICISM, Page 6

John Llewellyn of Lehman Brothers in

to keep it up is itself a bad sign."

But for Neil MacKinnon, an analyst



FIRST PALESTINIAN FREED — Bashayir Abu Laban, left, embracing a relative Sunday after being let out of a Jerusalem jail, the first freed under Israel's accord with the PLO. But all other women remained in prison. Page 7.

# Defector Deals a Blow to Major's Party

By John Darnton New York Times Service

LONDON - A Conservative member of Parliament crossed the aisle this weekend to formally join the resurgent Labor Party of Tony Blair, giving the opposition a boost when it least needs it and knocking his old party down when it can least afford

The defection of Alan Howarth, a 51believe a strong dollar is very much in our year-old representative for Stratfordeconomic interest" and that "we are pre-pared to cooperate with the ministers to upon-Avon with impeccable party credentials, was a bitter blow for the ailing Tories of Prime Minister John Major. However, when pressed at a news con-

It comes on the eve of their annual conference, a full week of morale-building,

AGENDA

A Power Speech

By China's Jiang

In an unexpected show of strength,

President Jiang Zemin of China gave a major speech at the close of a recent

Communist Party plenum that echoed an address made by Mao Zedong at a

crucial point in his career 40 years ago.

The speech has given China experts

fresh material as they calculate the

chances of Mr. Jiang and other possi-ble successors to Beijing's ailing senior

leader, Deng Xiaoping.
Though Mr. Jiang holds the coun-

try's three most important posts, he has been derided as a political lightweight

how the Clinton administration deals

and transitional figure. A reassess prompted by the speech could affect late-night drinking and prime-time speech-making: all of it designed to assert that, as far as the country is concerned, every day and in every way things are getting better

The opposing proposition — that in every way things are getting worse and worse — was effectively drummed home this past week by Labor at their party conference. Mr. Blair and other speakers struck out at problems in health, education, crime control and the economy and promised, in an almost evangelical keynote address by Mr. Blair, a "youthful" Britain striding confidently into the millennium. Commentators of all political shades

agreed that it was an effective show and

Mr. Howarth's move reduces the Conservatives' majority in Parliament to five from seven, excluding one member who was elected as a Conservative but broke

with the party over Europe. That is so small that it is possible that deaths, illness or even more defections

much more difficult.

that Mr. Major would need some powerful

could force a general election threatening

See DEFECTOR, Page 9

Pavel Grachev, left, being welcomed by William Perry in Geneva on Sunday.

# **Bad Weather** Keeps NATO From Striking **Anew at Serbs**

Bosnian Official Warns Of Delay in Cease-Fire After Shelling Kills 6

By Chris Hedges

SARAJEVO, Bosnia-Herzegovina— NATO, citing bad weather, called off air strikes against Serbian artillery positions Sunday following Serb shelling of a displaced persons camp that left at least six civilians dead.

Prime Minister Haris Siljdzic of Bosnia said Sunday that the Serbian attack, coupled with the delay in restoring water, electricity and gas to Sarajevo, could cause a postponement in the implementation of the U.S.-brokered cease-fire agreement, scheduled to come into effect one minute

after midnight Tuesday.
On another front, Defense Secretary William J. Perry of the United States and his Russian counterpart, Pavel S. Grachev, inched toward an agreement on a peace implementation force for Bosnia but reported no breakthrough on the major issue of whether Russian troops would come

under NATO control. (Page 9)
Sunday's shelling was the bloodiest single attack against civilians since Bosnian Serbs fired a mortar shell into a Sarajevo market Aug. 28, killing 37. That attack saw NATO begin a two-week bombing campaign that drove Serbian heavy weapons from around Sarajevo.

Thirty people, including 20 children, were seriously wounded in Sunday's at-

"If we do not have gas tomorrow," the prime minister said, "then we will not have a cease-fire as well. The Serbs are still killing our children."

"If they continue, I will suggest to our president to break off these negotiations until the international community provides us with guarantees that the Serbs will respect the cease-fire," he added.

showmanship of his own to match the performance. Mr. Howarth's change from NATO planes flew over the Tuzla area Conservative to Labor — so unusual that record-keepers had to go back to the 1930s in midafternoon and returned to base three hours later, according to a joint UN to find a precedent - makes his job that and NATO statement released in Sarajevo.

NATO aircraft attempted to locate and neutralize Bosnian Serb Army heavy area in northern Bosnia," the statement read. It added that the planes were "not able to identify targets or launch weapons. Poor weather in the area was a significant

factor.' The statement said that, although the aircraft did not attack Serbian positions, their presence "may well have encouraged the Bosnian Serbs to end their shelling.

It was unclear if the explosion, which took place 8 kilometers (5 miles) south of Tuzla, a UN-designated "safe area." came from an artillery shell or a Serbian warplane, UN officials said.

Serbian jets, in violation of the NATO imposed "no-flight" zone, have been active the past few days pounding Bosnian government positions. And Creatian forces reported that Serbian planes had dropped cluster bombs on villages in the Creatianheld Urora River valley of northern Bosnia, causing dozens of civilian casualties.

"It was a cluster bomb," said a UN official of the attack on the camp. "We just don't know how it was delivered."

UN officials said they were not certain wby the attack took place, while the Bosnian Serbian leadership did not comment on the attack.

The scramble to seize land, which has preceded previous cease-fire agreements, coincided with a push by the United Nations to restore water, gas and electricity to Sarajevo, after a six-month blockage. The restoration of utilities is one of the main preconditions for the cease-fire agreement,

There are increasing concerns that the fierce fighting between the Serbs and the Bosnian government, backed by their Croatian allies, could now spill over past the deadline and jeopardize the 60-day truce.

Previous cease-fire agreements, including one negotiated last winter by former President Jimmy Carter, all have col-lapsed, sometimes within hours of being 0-95

See BALKANS, Page 9

# France Refuses to Respond To Militants' Bomb Claim

Analysts Say U.S. Currency

Will Need More Than Words

that end."

strong dollar."

Compiled by Our Staff From Dispatches PARIS - The French government refused Sunday to respond to a statement by the Armed Islamic Group of Algeria that said its fighters had carried out a series of bombings in France and vowed to continue the attacks.

The group said the attacks were being pursued to punish France for interfering in the domestic affairs of its former colony and because President Jacques Chirac had ignored its call to convert to Islam.

The group promised to continue "our boly struggle and military strikes, and this time in the heart of France and its largest cities, to prove that nothing will stand in our way as long as our actions are for the

Newsstand Prices								
Andorra10.00 FF Antilles12.50 FF Cameroon 1.600 CFA Egypt	Luxembourg65 L. Fr Morocco14 Dh Qatar1.000 Riais Réunion12.50 FF Saudi Arabia.10.00 FA Senegal1.100 CFA Spain225 PTAS Tunisia1.250 Din TurkeyT.L. 55,000							

M 0132 - 1009 - 10,00 F

The statement was dated Sept. 23 and faxed Saturday to an international news gency in Cairo. The weekly Journal du Dimanche

quoted investigators as saying they had authenticated the statement, which bore an Armed Islamic Group stamp and was signed by the group's leader, Abu Abdelrahman Amin.

If the statement is officially confirmed, it would be the first serious claim of responsibility for seven bombings, mainly in Paris, that have killed seven people and wounded 130 since July.

"No comment has ever been, nor will it ever be, made on matters of this nature," Catherine Colonna, Mr. Chirac's spokeswoman, said Sunday.

The statement was received the day after Khalid Kelkal, the Algerian-born main suspect in the bombings, was buried after being killed in a shoot-out with police.

The statement was also sent a day after Mr. Chirac vowed during a visit to Tunisia to fight Muslim fundamentalism and after his aides said he would meet President Liamine Zeroual of Algeria at the United Nations later this month.

Mr. Chirac's meeting with Mr. Zeroual, a candidate in next month's presidential elections in the former French colony. looked certain to anger militant fundamentalists, who accuse France of backing the Algerian military-led government

See TERROR, Page 9

### with Mr. Jiang when he visits the United States next month. (Page 4) 50 Killed in Collapse Of Bridge in Algeria

LONDON (Reuters) — About 50 people were killed in southern Algeria on Sunday when a bridge collapsed during heavy rain, Algerian state-run radio said.

The radio, monitored by the BBC, said President Liamine Zeroual had sent a message of condolence to families of the victims of the collapse near Aflou in Laghonat Province.

**PAGE TWO** Kobe's Second Agony

THE AMERICAS Page 3. For Simpson, Money Talked

Earthquake in Surnatra

France Braces for a Strike

Sports Pages 25, 27.

Crossword Page 27.

Internetional Classified

Page 10.

Page 7.

Editorial

Books

# Political Icon to Mao Falls to Capitalism

By Steven Mufson Washington Post Service

BELIING — Call it the revenge of the capitalist roaders.

A painting of the late Chinese Communist Party chairman Mao Zedong that became a political icon of the Cultural highest bidder in Beijing, fetching \$662,810. Revolution was auctioned off to the

Painted by a graduate art student in 1967 at the height of the Cultural Revolution, the painting depicts a youthful Mao striding a mountaintop like Moses at Mount Sinai. It appeared on postage stamps and buttons; about 900 million copies of the painting were printed and hung in homes across China as an inspiration for people to follow the Commu"Anybody more than 30 years old knows this painting," said Chen Dong-sheng, chairman of China Guardian Auctions Co., which sold the painting. Everyone has stuck it on the wall, clutched their 'little red books' and wished Mao a long life."

As a result, the sale of the painting is more than an event in the budding Chinese art auction business. It is a potent symbol of just how radical a change in philosophy has taken place in China in the past three decades.

"They didn't sell a painting, they sold an era," said Ai Xian, a painter who attended the auction Saturday.

When the painting was first displayed. Chairman Mao; his wife, Jiang Qing, and other followers were exhorting the Chinese to constant revolution, condemning rival party leaders as "capitalist roaders" and cultivating a personality

cult among youthful rebels known as Red Guards. Since then, however, the spirit of

Communist rebellion has been transformed into one of restless entrepreneurial acquisitiveness. The buyers came to the luxurious ballroom of a Beijing hotel with their pocket phones, pin-stripe suits and bidding paddles to bid on art ranging from a book of poems from the year 1204 to contemporary oil paintings.

By noon, the political icon, entitled "Chairman Mao Goes to Anyuan." belonged not to the Chinese people as a whole but to an individual Chinese who refused to identify himself or his backer after placing the winning bid.

Back in 1967, the graduate student Liu Chunhua was a member of the Red Guards. "There was endless adoration

See MAO, Page 6

N N U A T S M B S C So

# Quake's Aftershocks: Suicides and Depression Rise Dramatically

By Mary Jordan

OBE, Japan - Late Monday afternoon last week, Masaka Renpo drew the bath where she would die. A quiet wife who liked to read Tolstoy, she undressed alone and left no note. She had started the day like all others since the great earthquake in January took her home and her way of life: she said nothing. Then, when her husband went out, she sat down in a tiny plastic bathtub, slit her left wrist and died in a pool of blood.

"We never talked about the earthquake," her husband, Kunihiro Fujiwara, said after the fu-neral last week. "The only thing she ever said was, 'I want to go home. I want to go home.'' Mr. Fujiwara said his wife of 40

years gave him no warning that she would be the next in a string of suicides among survivors of last January's devastating earthquake in Kobe. Police reports count her as the 22d suicide, but nurses and psychologists say the real number is far higher.

Two days before her death, Miss Renpo and her husband walked to a noodle shop for lunch - 40 years before they had met and fallen in love in a similar shop. But that outing was rare. Mostly she sat inside on a beige flowered cushion in her strange new and very small home.

Tens of thousands of Japanese live in 50,000 other identical temporary housing units, all in perfect rows, scattered in and around Kobe. Many of these people remain isolated and depressed, but unable or unwilling to speak of

their loss.

Nearly nine months after the devastating earthquake burned and demolished huge sections of this hilly port, Kobe is flourishing again. Construction workers have put back together supermarkets,

offices, hotels. The whir of cranesand the sight of thousands of con-struction workers rebuilding Shin-to structions and family homes give the city a vibrant, even youthful feel. The transformation has been so quick that in some places there is scarcely a trace of the January

tragedy that caused 6,024 deaths.
But psychologists and social
workers say the single-minded
spirit that has brought Kobe back
from the ashes has come at a price.
Alcoholism has risen sharply, mental illness, especially depression, is common, and suicides continue. In the months following the earthquake, despondent sur-vivors have jumped in front of trains and down an elevator shaft, walked into the sea, and hung themselves. Ritsuko Ogami calls it Kobe's "second agony."

RS. OGAMI, a psychological social worker who has talked to hundreds of victims, said delayed despair was now enveloping many people because, at least in part, by culture and upbringing the Japanese are taught to put up a strong, silent front.

Japanese usually don't release their feelings. They bury them in their mind, until they build up like layers," she said. "The mental scars just accumulate.

Mrs. Ogami spends her days visiting people in temporary housing. She has learned that many people, just like Miss Renpo, have never spoken a single word about Jan. 17, the day their lives completely changed.

"Japanese emphasis the importance of the group," she said. "They notice everyone else's suffering. All eyes are to be on the group. They think it is not proper to talk about their own agony."

This group spirit won world-wide fascination in the immediate aftermath of the quake. Politely and orderly, more than one quarter



A woman walking through the burned-out ruins of a neighborhood in Kobe shortly after the devastating earthquake in January.

of a million people left homeless by the temblor waited patiently in line for water and food. The incidence of looting and violence was low.

The fact that there was no panic after the earthquake is the good part of this mentality," Mrs. Ogami said. "The mental problems we are seeing now are the bad part." Patricia Underwood, a U.S.

psychiatric nurse who has worked in Kobe for years, said, "The one thing we know about post-traumatic stress is that people have a need to talk it out." But she said even some Japanese psychologists say, "It's not good to talk about such things. It is better to move on. It's in the Japanese culture, this idea of 'gaman.' of suffering in silence, of enduring.' Many in Kobe said they do not chat with their sudden new neighbors in the temporary housing, even though they share the same loss.

Mrs. Ogami said she has made progress getting some people to face their problems. But for many, that means confronting a gloomy and difficult future.

.The house where Masako Ren-po killed herself is less than two miles from her home destroyed in the quake. But she would talk to none of her new neighbors. Miss Renpo, who used her maiden name, never spoke to anyone of the terror she felt when the earth

started moving while she slept. A

tall bookcase slammed on top of

her futon, glancing her old body. She never drank, but sometimes bummed a cigarette, her husband said. She was a kind person, he said, "who didn't tell jokes but laughed at mine.

Her husband urged her to get out of the house more, but she resisted or the house more, our size resisted.

Last week, people who lived 3 meters (10 feet) away had never heard

of her. They did not even know that someone had just committed sui-cide in their midst.

Kobe officials say this is not unusual. The police said there had been 15 "isolated deaths" in the earthquake victims' housing, cases in which someone died alone, apparently of natural causes, and was not discovered for days, or weeks, In the past three weeks, there have been four such deaths.

On Wednesday, only 10 people came to Miss Renpo's funeral, Before the service at her house, the funeral guests knelt at a small Buddhist altar where her picture rested, draped in black ribbons.

Mr. Fujiwara stared numbly at the altar in his living room. He said that at first a carpenter said their old home would be rebuilt by last June, but one delay followed another. On Monday, the day she took a razor to her wrist, he had again implored the carpenter to hurry, but, "He said it would be ready in December."

"December, December," the frail old man repeated. "Too late, Too late.

# COMING UP

Many people in the Netherlands believe Dutch peacekeepers could have done more to prevent the expulsions, rapes and killings that witnesses and human rights workers say followed the Bosnian Serbian defeat of the Muslim city of Srebrenica.

Max Jours C

DUTY FREE ADVISORY

# US\$26,000,000

draw. USS 26 Million won so Immediately by phone and by far. In the world famous Abu mail. Money paid in cash, by Dhabi Duty Free raffle. Each banker's cheque or directly ticket priced at US\$138. Just linto the winner's bank 1,200 tickets entered in each account. USS26,000,000 hard, draw. Approximately 6 draws cash. The easy way. every month. Available exclusively to passengers travelling or transiting through

USS138,000 paid out at each Abu Dhaol Airport, Notification

Abu Dhabi Airport Duty Free

# **New Cuba Hurdle for Clinton** In Congress, Castro Foes Go Into Action

By Thomas W. Lippman

WASHINGTON - Presiover one of the oldest and most Clinton veto threat. olatile issues in U.S. foreign policy, relations with Cuba.

Kansas, said he would set an early vote - perhaps as early as

**UNIVERSITY DEGREE** BACHELOR'S • MASTER'S • DOCTORATE For Work, Life and Academic Experience

Through Convenient Home Study (310) 471-0306 ext. 23 Fac: (310) 471-6456 Fax or send detailed resume to FREE EVALUATION

Pacific Western University 600 N. Sepulveda Blvd - Dept. 23 Los Angeles, CA 90049.



Since 1854 A PRIVILEGED PLACE!

The only Grand Hotel located in the heart of Geneva's business and shopping center.
Air conditioned.

34, quai Général-Guisan 1211 Geneva 3 Tel.: (41-22) 311 13 44 Telex: 421550 · Fax: 311 13 50

this week — on a bill designed

confrontation with Congress margin last month, despite a inadequate because it is not de-

Everyone involved, in the power. Clinton administration and on el and financial transactions tries. The issue is how to bring deal with that reality." with the island, the Senate ma-jority leader. Bob Dole of it can be done with President Fidel Castro still in power.

On one side are anti-Castro crusaders like Representatives Lincoln Diaz-Balart, Republican of Florida, Dan Burton, Republican of Indiana, and Robert G. Torricelli, Democrat of New Jersey. To them and a great majority of their congressional colleagues, 35 years of Mr. Castro's rule are inexorably coming to an end because of economic chaos and growing dissent

That was the philosophy behind the 294-to-130 vote by which the House last month approved legislation known as the Helms-Burton bill, after its sponsors, Senator Jesse Helms, Republican of North Carolina, and Mr. Burton. The bill discourages foreign investment, limits access to hard currency and bars from the United States anyone who does business with

The modifications in Cuba policy announced by Mr. Clinton are based on a different cal-culus. His administration is with Cuba, but also is trying to promote change on the island, with or without Mr. Castro, by allowing U.S. journalists, scholars, relief workers and

It is not clear that the Cubans to strangle Cuba by limiting are going to permit this. But foreign investment and trade. even if they do, Republicans A similar measure passed the and conservative Democrats in signed to force Mr. Castro from

According to Mr. Torricelli, Within an hour after Mr. Capitol Hill, agrees that the the meaning of the House vote Clinton announced that he was time has come for political and is that "the lines have been modifying the U.S. embargo on economic change in Cuba, one drawn. This is going to the end.

Cuba by relaxing curbs on travof the last Communist coun-

The Clinton administration has no opposition in principle to tightening the squeeze on Mr. Castro. But Mr. Clinton's political strategists have more clout on this issue than his foreign policy analysts. They regard Florida, with its large, traditionally anti-Castro Cuban American community, as critical to the president's election prospects next year.

Fear of appearing "soft on Castro" accounted in part for the three-month delay between the time administration officials floated the idea of easing the travel restrictions and the time Mr. Clinton signed the order to do it. But the administration also fears being too hard on Cuba: The economic squeeze envisioned in Helms-Burton might lead to a new exodus of Cuban refugees heading for Florida on rickety rafts.

**■** CEOs Meet Castro Senior executives from more than 40 major U.S. business corporations dined with Mr. Castro and asked him questions about politics, economics and committed to enforcing the ex- his own personal views, acisting embargo on commerce cording to participants, Reuters reported from Havana.

Chief executives from U.S. companies including Sears, Hyatt, General Motors, Samscholars, relief workers and sonite Luggage, K-Mart, others to go there and spread the ideas of democracy and open well and Harley-Davison, took part in the dinner on Friday.

ACCESS NUMBERS COUNTRIES

Poru 🗸

Poland 4

Portegal +

# TRAVEL UPDATE

# Taiwan Airline Gets New Emblem

TAIPEI (AFP) - Taiwan's flag-carrier China Airlines kft without its flag on Sunday, making its first flight with a new image designed to soothe political sensitivities, airline officials suid. Taiwan's national flag was replaced on the aircraft by a plum blossom design in a move to expand the airline's access to certain dent Bill Clinton is facing a new House by an overwhelming Congress said the program is destinations by removing the nationalist symbol.

CAL officials said the national flag the aircraft had carried since the airline was established 35 years ago had become a "burden"

# Highway Blockade Ends in Austria

INNSBRUCK, Austria (Reuters) - Austrians protesting a new highway toll ended a 24-hour blockade Sunday of the Brenner Pass that caused jams and snarled traffic in Italy and western Austria. But they warned of further action across the county. More than 1,000 demonstrators on Saturday blocked the key north-south route over the Alps, linking Munich and Milan.

The demonstrators closed the road to protest the Austran government's decision to introduce an annual fee next year, on top of the charge of 300 schillings (\$30) for each use of the 25 kilometer (15-mile) highway.

Iran will launch an ambitious project centered on a major cable-route linking the capital to the lush Caspian Sea region in a

bid to salvage its floundering tourism industry. The airport in Moroni, the capital of the Comoros Islands

reopened Sunday to commercial traffic less than a week after a coup was crushed by French forces, airport sources said. (AFP)

A tropical storm with winds of 110 kilometers an hour and heavy rains lashed the Azores Islands over the weekend, leaving severe damage, the authorities said Sunday in Lisbon. (AFP)

# This Week's Holidays

Banking and government offices will be closed or services, curtailed in the following countries and their dependencies this week because of national and religious holidays: MONDAY: Azerbaijan, Canada, Colombia, Ecuador, Israel, Uganda, United

TUESDAY: Cuba, Japan, Kenya, Tajwan. THURSDAY: Bahamas, Brazil, Chile, Costa Rica, Ecuador, El Salvado ala, Honduras, Mexico, Puerto Rico, Spain, Uruguay, Venezuela.

FRIDAY: Burumur.
SATURDAY: Georgia, Yemen , Zaire.
Sources: J.P. Morgan, Reuters.

is ask the butler. Where territe it anything you want it to be

you'll reach an English-speaking Sprint Operator It's that easy

115

102-611 105-16

155-A133

-235-0333

172-1877



ACCESS NUMBERS

0000-14-0177

001-999-13-877

1-800-877-8000

LT00-877-8000

No matter what country you're traveling to,



THIS IS YOUR RETURN TICKET.

1-800-366-4663 00-1-800-777-1111 8-10-155 7-800-881-877 022-903-014 1-800-**387-**2111 800-777 0500-10074 0800-3333 1-800-877-8000 00.800.1016 1-800-877-8000

0800-0013-0123

Certain restrictions apply where country to country calling is available. Listing subject to che Global Calling "891" number & PIN Global Calling rates apply 

Wait for second tone from specially marked phanes (\$995 Sprint)

ACCESS NUMBERS COUNTRIES Egypt (Cairo) + Fiji Islands

ACCESS NUMBERS COUNTRIES . 356-4777

Jepen pôči + Kores (KT) 🗢 🗢 00-00-01-872 800-9003

per Service, dial the Spret Acces

-800-55-200 177-102-2727 Israel +
Italy +
Jamaico (hotels)
Jamaico (airpens/o
Jamaico (ail other) 875 1-800-877-8000 0066-55-877 0039-131 0039-13 8 4 197

95-800-877-8000 06-022-9119 001-800-745-7111

000-999

Results (all artisa) Selpan (Tiese Soudi Arabia

Philippines (PhilCon) A

01017-1-877 1-200-277-20 01-800-0377 6095-155-6133 8000-177-177 1042-087-187

ACCESS NUMBERS COUNTRIES

U.S.A.,

800-131 0500-29-0577 172-1677 800-1111-0

Sprint. To order a free FONCARD CALL COLLECT TO THE U.S.

212-248-0295

of the country you're in or 1-800-877-4646 while in the U.S. Bold denotes country-to-country calling availability.  $\Delta$  FÖNCARD billing only: Use a most phones.  $\Delta$  Not available from pay phones.  $\Phi$  From pay phones, push red button, well for tone, then dial "COM".  $\Delta$  Available only

0-800-79-0003

900-99-0012 020-799-011

By Lorraine Adams and Serge F. Kovaleski Washington Post Service

LOS ANGELES - In the story of how O. J. Simpson's lawyers won his acquittal, prestige and guile counted for less than more powerful tools: money, speed, detailed legal work and the inexact science of jury -consulting.

"Money meant everything in this case," said Alan M. Dershowitz, the Harvard law professor who was part of the team. "If this were a poor defendant without resources, there is no chance he could have challenged the forensic evidence in

Added his colleague, Gerald Uelmen: "I think the resources made the difference.

Money meant that by the day after Mr. Simpson was first questioned by police, a defense aremey, Robert L. Shapiro, had hired the nation's two best forensic scientists, a criminalist, Henry Lee, and a pathologist. Michael Baden, men who usually testify for the prosecution. Insisting on a speedy trial in the first weeks left the

prosecution playing catch-up. Winning the dismissal of the dience that mattered: the jury. grand jury and forcing a preliminary hearing instead allowed the defense to cross-examine and lock in the stories of prosecution witnesses - testimony that came back to haunt

some of those witnesses later. From the chauffeured cars that took Mr. Shapiro and Johnnie L. Cochran Jr. to the court- and F. Lee Bailey - who have house every morning to the laptop computers arranged on either side of Mr. Simpson while court was in session, this was a visibly luxurious, hightech defense. Indeed, the best defense money could buy.

COMINGUE

1. 1. E

# Poll Confirms Divisions

WASHINGTON - The O.J. Simpson murder trial confirmed what many blacks and whites had feared: Justice is not color-blind and justice can be bought, a survey by The Washington Post has found.

And while they fundamentally disagree on Mr. Simpson's innocence, the poll also found that most whites and many blacks agree that the trial has damaged race relations and shaken the nation's confidence in police, lawyers and the

Barry Scheck, Peter Neufeld,

went right for the defense and

why, starting from the crucial

By the time Mr. Shapiro be-

friend of Mr. Simpson's, called

to plead for his help, the police

already were in the process of

The worst for the defense in-

way behind Mr. Simpson's

house and, in what in retrospect

seemed a huge blunder, the po-

lice interrogation that the de-

fendant's previous lawyer, Howard Weitzman, had al-

Mr. Shapiro agreed to take

Mr. Uelmen credited Mr.

the case after talking to Mr.

Simpson the next morning. In

lowed him to submit to.

flights to Los Angeles.

first days of the case.

It began as a disaster

Less visible but no less important, in the view of the Robert Blasier and Mrs. Dimlawyers involved, was the itrius -- explained just what woman named Jo-Elian Dim- went right for the defense and itrius who largely chose, watched and analyzed the jury. Squeezed on a bench in the second row behind a bank of video consoles, she spent more than a year trying to codify and predict human behavior.

Before the trial even began, she knew which demographic groups would be predisposed to hear the defense's side. During the case, she coached the attorneys on how their direct and cross-examinations, even their opening and closing arguments, were playing to the only au-

cluded the bloody glove said to have been found on the walk-It was no surprise that after the jury acquitted Mr. Simpson in the murders of Nicole Brown Simpson and Ronald L. Goldman, she was the first person Mr. Cochran thanked at his victory news conference.
The stars of the defense team

- Mr. Cochran, Mr. Shapiro spent much of the time since their courtroom triumph snip- 24 hours, he had hired Mr. Lee ing at each other, did not return and Mr. Baden and had them on telephone calls seeking comment for this report.

But the supporting stars — Dershowitz with the decision to Fuhrman's past. It was Mr. Der-showitz, Mr. Uelmen said, who had a hunch that the bloody glove might have been planted even before he knew of Mr. Fuhrman's history.

Mr. Baden and Mr. Lee were meticulous in their investigation photographing the crime scene and examining evidence.

"Contrast that with what the prosecution did," Mr. Der-showitz said. "The blood on the sock, they had to wait a month to discover it. The blood on the gate, they missed it."

He continued: "It was the contrast between the defense handling the investigation very professionally, and the prosecution handling it utterly unprofessionally in the first two The lawyers said that one of

came involved in the case on the most important defense June 13, 1994, the night after the murders, when Roger King, a businessman who is a close a grand jury investigation of the a grand jury investigation of the case, a decision the judge made after concluding that pretrial publicity might have tainted the

gathering what prosecutors lat-"The grand jury is the pros-ecution's plaything," Mr. Derer called a "mountain of evidence" against the celebrity



GRIMLY POSITIVE — Leaders of the "yes" forces in the Quebec succession referendum at a rally: from left. Premier Jacques Parizeau, Lucien Bouchard of Bloc Québécois and Mario Dumont of Action Democratique.

### POLITICALNOTES

# No Papal Audience For Top Republicans

BALTIMORE - Pope John Paul II turned down requests for audiences by Senator Bob Dole and Representative Newt Gingrich, two Republican leaders whose social policies the Pope has im-

A Vatican spokesman, Joaquin Navar-instead to start paying off the national ro-Valls, says the Pope meets with the debt, which stands at \$4.9 trillion. (NYT) opposition only in nations where it is denied a voice by the government.(NYT) Poll Has Dole Sinking

# Congress Returning To Face Battle on Tax

WASHINGTON — Congress returns Tuesday to plunge into a final and potentially decisive struggle with the White House for control of the national fiscal

Polled last week by Time Magazine cle on a central issue: tax cuts.

That test comes this week in the Senate

by \$245 billion over seven years as part of organizations, Mr. Dole was at 40 percent a sweeping bill that covers health, welfare in a race with Mr. Clinton, who had 45 and other spending.

The tax cut will die without the votes of all 11 Republicans on the panel; the Finance Committee's nine Democrats are

Over the weekend, one of the Republicans, Senator Frank H. Murkowski of Alaska, indicated that he was undecided plicitly criticized during his visit to the about the cut, saying the money now United States.

about the cut, saying the money now earmarked for a tax cut ought to be used earmarked for a tax cut ought to be used

# And Powell Strong

WASHINGTON - Support for the Republican presidential candidate Bob Dole is slipping while Colin L. Powell's

Polled last week by Time Magazine destiny, led by a test of Republican mus- and CNN, 36 percent said they would support Senator Dole, a Kansas Republican, in a race against President Bill Finance Committee which is scheduled to Clinton, who had the support of 45 pertake up a Republican proposal to cut taxes cent. In a mid-September poll by the same you ought to hang it up.

percent then.

In a race involving General Powell as a Republican against President Clinton, the former chairman of the Joint Chiefs of Staff would win, 46 percent to 36 percent, the survey found. Its margin of error was plus or minus 4 percentage points.

General Powell maintained his lead as an independent in a three-way race, supported by 35 percent among those surveyed, compared with Mr. Clinton at 31 percent and Mr. Dole at 22 percent, In September, the poll put General Powell at 33 percent, Mr. Clinton at 30 percent and Mr. Dole at 24 percent.

# **Quote** / Unquote

Patrick J. Buchanan, a candidate for the Republican presidential nomination, on his rival Malcolm S. Forbes Jr., the magazine publisher who has said that he will spend \$25 million of his own money on his campaign: "If you can't make an issue of a guy who's got a 151-foot yacht.

### **Away From Politics**

- A 37-year-old man arrested for a traffic violation in Evanston, Illinois, was questioned to see if he had any connection to the Unahomber case. Officials later said he had nothing to do with the case. (AP)
- The failure of an electronic unit for issuing flight commands delayed the launching of the space shuttle Columbia. NASA said next Saturday would be the earliest Columbia could be ready again. (NYT)
- Firefighters have contained a wildfire that burned more than 12,000 acres of the Point Reves National Seashore near San
- The suspect in the Oklahoma City bombing, Timothy McVeigh, has been moved to another prison cellblock be-cause of security lapses that twice put him near another inmate. The Dallas Morning News reported.

# Simpson May Join Capital March

Compiled by Our Staff From Dispatches chief defense lawyer, Johnnie L. seeing one another since 1992.

by O. J. Simpson at a march on reached for comment.

Washington that the black Muslims are planning for Oct. 16.

WASHINGTON - The Na- Cochran Jr., were planning to Mr. Farrakhan, an advocate of tion of Islam leader Louis Far- attend the march. Mr. Cochran rakhan said Sunday that he as well as other Simpson sources for one million black men to would welcome an appearance could not immediately be join in the march.

Meantime, Newsweek mag- Dominican Republic with the our oppression" and of "public azine, citing unnamed sources. model Paula Barbieri. Mr. Sim- policies that ill-affect our peosaid that Mr. Simpson and his son, and Ms. Barbieri have been ple.

The Great Spirit guides

black self-reliance, has called He said that the protesters

There were other reports that would converge on Washing-Mr. Simpson had gone to the ton because it is "the capital of

my people, but he can't advise about videoconferencing. So I'll be checking out the new systems for myself. At TELECOM '95.

This October, in Geneva, IBM will be putting on some spectacular presentations at TELECOM '95.

They will take the form of six incredible displays, bringing together live presentations and dramatic technology demonstrations with our experts as the performers. They'll cover topics from marketing on the net to downloading video from the top of a mountain.

And, equally importantly, you'll be able to discuss them with our staff at our exhibition stand.

Just because we're into videoconferencing, it doesn't mean we don't want to meet you in the flesh.

Come and see us at Palexpo (Hall 4) or check our Web page on http://www.ibm.com/telecom95/

Solutions for a small planet

рī

ing strength.

Survivors of Massive Quake around the city, but officials said more than 100 people were

Sumatra Is Shaken

By 5 New Tremors

Relief Is Slow in Reaching

SUNGAIPENUH, Indone-

sia — Fresh tremors shook Su-

the dazed survivors of a massive

"When the new tremors oc-

curred this morning, I thought

my turn," said Yus Joko, a 40-

year-old schoolteacher whose

family of four died in Satur-

day's magnitude-7 earthquake.

More than 100 people were

killed, 2,000 were injured, and

10,000 homes or buildings were

Five aftershocks Sunday

shook the area around the epi-

center of Saturday's quake, a

lush valley 465 miles (745 kilo-

meters) northwest of Jakarta,

the Indonesian capital, which is

surrounded by some of the

just after noon Sunday on the

In Sungaipenuh, near the epi-

center of Saturday's quake, sol-

country's highest mountains.

damaged or destroyed.

earthquake a day before.

matra on Sunday, frightening Help was slow in reaching the area because of its remoteness. The quake damaged roads, downed power lines and made telephone service erratic. maybe this time it's going to be

Relief workers started to arrive on Sunday. Air Force planes carried 41 doctors and paramedics and 5 ambulances from Jakarta

Most of Sungaipenuh's 40,000 residents slept outside Saturday night or huddled in front of bonfires as temperatures dropped to 50 degrees (10 centigrade).

They were surrounded by the earthquake's mark: skeletons of brick-and-mortar houses, cracked ground, downed trees, crumpled bridges, mounds of mud from landslides and a col-

An earthquake also struck lapsed mosque. "It is beyond my thoughts," island of Java, 500 miles away, sobbed Sunardi, a 49-year-old but there were no immediate farmer whose teenage son was killed, "Why should it happen reports of damage or casualties from the magnitude-5.2 tem- to us, as if like a punishment? Our community was so peaceful and everything was perfect."

Saturday's quake was the sevdiers and medical workers enth to hit Sumatra since 1990. picked through the wreckage Indonesia, with a string of 127 Sunday in search of survivors active volcanoes, is one of the most geologically unstable re-Workers recovered 74 bodies gions in the world.



A boy injured in the Indonesian earthquake sitting Sunday in a makeshift hospital ward.

# Major Speech by Chinese President Hints at Strength

By Steven Mufson

BEIJING — The official Chinese news agency Sunday published a major policy speech by President Jiang Zemin that has echoes of one made by Mao Zedong, an event that suggests Mr. Jiang emerged from the recent Communist Party plenum in a strong position.

speech, issued by Xinhua news agency, was titled "On the correct handling of the 12 major played off Mao's 1956 speech "On the 10 Great Relation-

Delivered on Sept. 28, the closing day of the recent ple-num of the Communist Party's central committee, Mr. Jiang's speech called for stronger state enterprises, "orderly migration," a smaller gap between rich and poor, stronger central government, and further "opening up" of the country.

Analysts said the speech was important, not just for its content, but also for what it signals about Mr. Jiang's slowly grow-

generally signals that Jiang Zemin is in a stronger political position than many had felt," said Kenneth Lieberthal, a pro-

Though Mr. Jiang holds the country's three most important posts — president, party chief, and chairman of the Central The 10,000 word Jiang Military Commission - he has been widely derided as a political lightweight and transitional figure whose days will be numpatron, the 91-year-old Deng

> But Mr. Jiang has been steadily inserting his own allies into the party apparatus, the government bureaucracy and the military command. Though many analysts believed that Mr.

'A major programmatic administration judges Mr. of California at Los Angeles, tor will deviate from the direcspeech to end a plenum is a Jiang and his chances of resaid that though the Jiang adtion of socialism significant political event that maining in power after Mr. dress read like an engineer's refessor of Chinese politics at the University of Michigan.

Jiang and the military had bickered over how to respond to the U.S. visa granted to Taiwan's president, Lee Teng-hui, two Jiang allies were promoted to vice-chairmen of the Central Military Commission at the plenum last month.

How President Bill Clinton's

Deng's death is critical to how the Chinese leader will be received when he visits New York City later this month to meet party plenum." the president. The more durable portant he becomes to bilateral

relations. Though the title of the speech echoed Mao, the circumstances of Mr. Jiang's talk are radically different. Mao delivered his speech on "10 great relation-ships" in April 1956 after he bered after the death of China's had established his place in senior leader and Mr. Jiang's Chinese history, but at a relating of big state industries. tive weak point in his political

please different factions.

maining in power after Mr. dress read like an engineer's report (Mr. Jiang is an engineer "cultural progress." In an ap-by training), it was nonetheless parent setback for conserva-

Mr. Jiang's speech pinpoint-Mr. Jiang appears the more iming China in the twilight of the spiritual or cultural cultivation Deng era. Though Mr. Jiang is a prerequisite for material appeared to be playing to different political factions, he still vacches are seen to 1989, it has the late Hu appeared to send some important political signals. Among ed as too liberal, had argued those signals were these:

There will be no dismancareer. Mr. Jiang is still strug- nant position of the public sec- has its aspect of spontaneity, gling to establish his own repu- tor can we prevent polarization blindness and laggardness and tation and remains eager to and achieve common prosperi-

• There is no great role for

"a very strong statement for a tives, Mr. Jiang confined "cul-party plenum." tives, Mr. Jiang confined "cul-tural progress" to last among the 12 relationships. Commuis a prerequisite for material that material progress was needed to reach a higher level of

 The state should control "Only by ensuring the domi- the economy. "The market also Richard Baum, a professor of hinese politics at University Chinese politics at University nant position of the public sec- Jiang said.

# **Aum Cult Bomb Suspect Surrenders**

parcel bomb that maimed an aide to the governor of Tokyo selves up.

turned himself into the police A parcel bomb sent to Governor Yukio Aoshima of Tokyo nor Yukio Aoshima of Tokyo

Masahiro Tominaga, 26, a exploded May 16, a few hours former doctor, said he had sur- after Mr. Asahara was arrested. rendered because he did not Governor Aoshima was not in want to cause any more trouble his office, but his secretary lost for the Aum Shinrikyo cult, several fingers on his left hand

Kyodo News Service reported.

The cult is accused of carrying out a nerve gas attack on the Tokyo subway last March that

Tokyo subway last March that killed 12 people and injured to the cult. The law, which has

Compiled by Our Staff From Dispatches

5,500 others, and a string of other crimes. Shoko Asabara, leader's call to surrender, a cult member suspected of sending a parcel bomb that maimed an are still fugitives to give them. hara's arrest.

Mr. Joyu's arrest leaves the group essentially leaderless and it seems to be crumbling.

# BRIEFLY ASIA

Tokyo Aims

To Press for

**New Pact** 

With U.S.

Los Angeles Times Service TOKYO — As political fall-

out mounts over a rape incident on Okinawa allegedly involving three U.S. servicemen, leaders

of the Liberal Democratic Party

say they intend to press the

United States for revisions in

U.S.-Japan security arrange-

The party's secretary-gener-al, Koichi Kato, said in an in-

terview that sentiment was

growing even within his own

conservative party to seek other

revisions in security agreements beyond simply a change in legal

procedures that is now being

The party — a longtime staunch supporter of U.S.-Ja-

pan security pacts — is begin-ning to "rethink" the amount of airspace and telecommunica-

tions frequencies granted to U.S. forces here, Mr. Kato said,

because Japan's private sector increasingly needs them. In addition, Yoshinori Ono,

chairman of the defense com-

mittee of the party's Policy Af-

fairs Research Council, said

that party leaders expect to ask

that U.S. forces end their low-

altitude flight training over the

Sameura Dam area in Kochi

prefecture on the island of Shi-

visions even among the Liberal Democrats underscore the ex-

tent to which last month's rape

of a schoolgiri on the southern

island of Okinawa has un-

leashed a wave of political con-

Mr. Kato said the incident, along with the end of the Cold

War and the demise of the Sovi-

et Union, had emboldened a growing number of politicians to give vent to long-restrained

"smoldering feelings" against U.S. military bases in Japan.

sentiment against the U.S.

bases had been a "monopoly of

the Socialists and Commu-

nists." But this time, even the

party's defense experts support

a redefinition of the U.S.-Japan

security pact, which is formally known as the Status of Forces

This is a big change," Mr.

The Liberal Democrats run

the government in coalition

with the Socialists and a smaller

party, the New Party Harbin-

security treaty, which obligates the United States to defend Ja-

pan if the islands are attacked,

remains vital to his nation and to the stability of Asia. But, he

specific issues such as flight rights and telecommunications

should be taken up and debat-

scheduled to resume this week

over Japanese requests to re-

view current legal procedures and allow their police officers to take custody of U.S. military

suspects before indictment. Un-

Meanwhile, negotiations are

Agreement

Until now, Mr. Kato said

The growing requests for re-

discussed.

# Monument for North Korea Leader

SEOUL - North Korea has unveiled a monument in Pyongyang dedicated to Kim Jong II, a move seen as proof

that he has taken a firm grip on power in the country.

The granite edifice was dedicated to Mr. Kim last week, 15 months after the death of his father, the leader Kim Il Sung. It measures 10.7 meters (35 feet) by 3.8 meters.

(AFP)

# War Is Too Costly, Sri Lankan Says

COLOMBO - President Chandrika Bandaranaike Kumaratunga criticized a pro-war lobby led by Buddhist monks maratunga criticized a pro-war lobby led by Buddhist monks and said Sri Lanka could not afford its battle against separatist Tamil guerrillas, a state-run weekly reported Sunday.

Mrs. Kumaratunga said the government had spent 16 billion rupees (\$320 million) on the war since the Liberation Tigers of Tamil Eelam resumed fighting April 19. The military is in the second week of an offensive.

"Some people," she said. "including some Buddhist monks, want a military solution to the ethnic problem. Are we prepared to mobilize another 100.000 youth? If those who

prepared to mobilize another 100,000 youth? If those who want war can find another 500 billion rupees, we might then

# Filipinos Near Volcano Evacuated

MANILA — President Fidel V. Ramos has ordered the evacuation, by force if necessary, of 100,000 people in three towns threatened by mudflows from the Pinatubo volcance the Pinatubo News Agency said Sunday.

Defense Secretary Renato de Villa announced the plans in a meeting Saturday with Pampanga Province officials. Experts had warned that the towns could suffer the same fate as Cabalantian, a village that virtually vanished under mudflows a week ago.

# Kidnappers Relocating, India Says

SRINAGAR, India - Indian officials said Sunday that

SRINAGAR, India — Indian officials said Sunday that guerrillas holding four Westerners hostage in Kashmur had begun shifting their camp in the Himalayas, but ruled out any attempt by security forces to pursue them.

"It must be pretty cold there," said K. B. Jandial, spokesman for the Jammu and Kashmir government, "and that could also one of the reasons why they are moving from the same transfer of the sa place to place,"

# Taiwan Defends Military Review

TAIPEI - President Lee Teng-hui said Sunday that the holding of a military review instead of an exercise ahead of National Day on Tuesday did not indicate that Taipei was afraid of Beijing.

"Our combat ability is very strong," Mr. Lee said on

Taipei held the review Thursday in place of the usual live-ammunition exercise that precedes National Day. (AFP)

# **VOICES** From Asia

A search for two French climbers missing since Wednesday on the world's third-tallest mountain had yet to locate them, a mountaineering group said Sunday in Katmandu. (AFP)

Jiang Zemin, the president of China: "Without a stable political and social environment, nothing can be done and it will be difficult to accomplish any plan no matter how good it

Hasina Wazed, the principal leader of the Bangladeshi opposition: The people have already expressed their no confidence in the illegal, corrupt and autocratic regime of Prime Minister Begum Khalida Zia."

# Japan's Justice Minister To Resign, Reports Say

Mr. Kato said the U.S.-Japan Compiled by Our Staff From Dispatches Tomoharu Tazawa will resign Monday, further undermining Prime Minister Tomiichi Murayama's governing coalition, reports said Sunday. said, after the overall treaty is reaffirmed by both sides as expected during President Bill Clinton's trip here next month,

The reported resignation fol-lowed disclosure of the acceptance by Mr. Tazawa of a large loan from a powerful Buddhist group for his agreeing to oppose a government plan to increase state regulation of religion.

On Sunday, the chief cabinet secretary, Koken Nosaka, said Mr. Murayama was ready to accept the resignation of Mr. Tazawa, a member of the Liberal Democratic Party, the big-

ed further damage to the 16-TOKYO - Justice Minister month-old coalition, others said Mr. Tazawa's downfall would give a push to a proposed revision of the law on religious organizations.

Mr. Murayama has pledged to press for the revision of the 44-year-old religious law.

The government moved to draft a bill intended to put tighter controls on the nation's more than 200,000 religious groups soon after the nerve gas attack on Tokyo subways by members of the religious sect Aum Shinrikyo on March 20.

But the opposition New Frontier Party, backed largely by members of a major Buddhist lay group, Soka Gakkai, has vowed to block the bill.

### der a U.S.-Japan agreement, abling. suspects remain in American (AP, NYT) hands until formally charged. gest partner in the coalition. While some analysts predict-

By Tim Larimer New York Times Service

The young South Vietnamese paratrooper fell out of the sky over North Vietnam on a CIA mission in 1963. He was captured within hours and spent the next 25 years in prisons and the next 25 years in prisons and

worked as a farmer, the former to immigrate to the United

Finally, U.S. Repays Its Vietnamese Spies has thought about one thing.
"I wondered why I sacrificed all of my life for America, but have a pointments scheduled.
For years, U.S. officials said they did not believe the stories.

other former South Vietnamese commandos were interviewed All those years, and during by U.S. officials here, and all the last seven years he has but two were given permission by U.S. officials here, and all

of such men. In all, about 450 South Vietnamese commandos were sent on spy missions be-hind enemy lines in CIA and military operations to monitor troop movements, transporta-tion and communication networks and to sabotage rail lines and supply routes. All were captured or killed.

About 100 remain in Viet-nam, and a U.S. immigration official said their cases were now considered "exceptional" and deserved special review.

Some former commandos have already emigrated through a U.S. program set up in 1980 for Amerasians and South Viet-namese soldiers who were political prisoners. More than 420,000 Vietnamese, one-third of them former political prisoners, have entered the United States through the program. But others, like 64-year-old Nguyen Van Ngo, were not even granted an interview until

To qualify, former prisoners had to prove that they spent at least three years in re-education camps set up by the Communist government for former South Vietnamese soldiers after the war's end on April 30, 1975.
Although Mr. Nguyen spent a total of 17 years in prison, only the time in re-education the time in re-education camps after 1975 was counted in the calculation.

tune of being released from a camp too soon: on April 15, 1978, 15 days short of a three-

paratrooper, Pham Cong Hoan, has thought about one thing.
"I wondered why I sacrificed Torontal States. At least 16 others had appointments scheduled.

States. At least 16 others had appointments scheduled.

For years, U.S. officials said a re-education camp

a re-education camp.
The records of Mr. Nguyen and the others have been reviewed by the U.S. ambassador to Thailand, David Lambert-

John Mattes, a former counsel for the Senate committee on prisoners of war, said, "This is the first acknowledgment by the U.S. government that these men existed, were inside North Vietnam, were captured and were abandoned by the U.S. government." One by one, the men were

called in for an interview in a dark musty building that is part of a compound belonging to the Ministry of Foreign Affairs. They were afraid to say anything negative about the United States, fearing it would affect their application.

While most of the men are old, their years in prison have aged them prematurely. They walked with stooped shoulders and painful steps and let their children guide them.

in a park nearby, men who say they fought alongside the Americans gather every morning. They bring photographs, photocopied letters and identification cards, all documents that they insist prove they are political exiles in their own country and deserve U.S. asy-

They surrounded a foreigner who passed. "Please hear my story," one man said. "Can you He had the dubious misfortopher? I was the ambassador's bodyguard. See where I was shot?"



**AEROSPACE** Altitude, speed and time are still shown in modern cockpits by means of a pointer or needle — precisely because this sort of indicator sweeping over a circular gauge is what a pilot sees book particularly when he also has to keep track of countless other pieces of information. But digital readouts can for instance provide times to 7,000th of a second

and alphanumerical data along with simplifying the setting of These display principles contribute to the AEROSPACE'S design co-cellence which, in turn, explains its selection as the personal instrument of many of the world's time-t aerobatics teams-

> **BREITLING SA** P.O. Box 1132 SWITZERLAND - 2540 GRENCHEN

> > Tel.: 41 65 / 51 11 31

Fax.: 41 65 / 53 10 09

INSTRUMENTS FOR PROFESSIONALS

# Printed in

PARIS, LONDON, ZURICH, HONG KONG, SINGAPORE, THE HAGUE, MARSEILLE, NEW YORK, BOLOGNA, TOKYO, FRANKFURT...

# ... and now, Toulouse.



the International Herald Tribune expanded its worldwide tion with the opening of its 12th printsite, in Toulouse, France. This enables early morning delivery on the day of publication in the entire southwest region of France. THE WORLD'S DAILY NEWSPAPER

GH337

Awarded "Mobile Phone of the Year in 1995" by Cellnet.

# AXE

The digital switching system that serves over 100 countries, over 100 million lines and 26 million users of mobile phones.

# FREESET

The world's first DECT-based business cordless telephone system.

ERICSSON #



# **EUROPE**

# The French Prepare For Big State Strike

# Host of Unions Plans to Jump On Civil Servant Bandwagon

PARIS — Four million French civil servants, joined by workers from key state indusworkers from key state industries, are to stage a pay strike Tuesday in a protest that has grown beyond government fears and trade union hopes.

The 24-hour strike was originally prompted by Prime Min-ister Alain Juppe's tight civil service pay offer for next year, with all the sector's divided unions agreeing to a joint action for the first time in almost a cording to an opinion poll in the newspaper Le Figaro.

But the bandwagon protest has also reflected myriad labor strains undermining both the civil service and state-owned in-

In the civil service, the strike will force many schools to close, drain ministries and social security offices of much of their staff and disrupt hospital services, among others.

The Paris public transportation system said the strike could tickets. bring all trains to a standstill, while the SNCF, the French state-owned railway, said one out of four trains will operate on its express TGV and Paris suburban lines and seven out of 10 Eurostar trains on the Paristo-London service.

 Unions in state-owned companies have joined in, aware that pay offers in their sector often mirror civil service deals.

At the electricity and gas giants EDF and GDF, the Demo-

Million Regg

cratic Labor Federation called for a four-hour stoppage, but no power cuts. At the state-run automaker

Renault, the Communist-led General Labor Confederation urged staff to strike, citing privatization plans, and urged talks on wages and a cut in the workweek.

At Air France, the Demo-cratic Labor Federation planned a day of action against management's restructuring plans, which would affect jobs

and wages.
Overtaken by the grass-roots protest voted by local branches, the leaders of the federation insisted that the strike must remain focused on civil service

Union officials warned the government that Tuesday's raily could prove a dress rehearsal for worse to come.

Most French people disapprove of the government's tight pay offer for civil servants and want negotiations to start, ac-

When asked about the strike, 48 percent of those surveyed said they did not support the workers' action, slightly more than the 47 percent who did.

But as they struggle to reach or to ferry children back from closed schools, drivers can draw some small comfort from traffic wardens, who are banned from going on strike and have voted instead not to issue any parking



HUSTLING DRINKS — Café waiters running Sunday in an annual Paris contest. One posed as an elderly woman.

# BRIEFLY EUROPE

# Cooking Oil Trial Set

MADRID — Fourteen years after the sale of toxic cooking oil that killed more than 500 Spaniards and crippled 20,000 others, government officials were to go on trial Monday for negligence in connection with the case, raising hope among victims that they

may be compensated.

More than 500 people were killed and 20,000 others were crippled by the industrial rapeseed oil. Sixteen people were convicted in 1989 in connection with the incident. The men who imported the oil from France and sold it as low-cost cooking oil received prison terms. But after declaring bankruptcy, they did not have to pay damages.

Seven former government officials are charged with reckless negligence for authorizing the removal of a red dye from the oil and for failing to monitor its distribution. If any of them is convicted, the government will have to pay damages.

Polish Runoff Seen WARSAW — A former Commu-

nist leader, Alexander Kwasniewski,

presidential elections next month, a nationwide poll said. But the survey, cited on public tele-vision, indicated that neither of the

and the incumbent, Lech Walesa, are

likely to emerge as the leading con-tenders in the first round of Polish

two men would gain a majority on Nov. 5. In that case, the two leading candidates would face each other in a second round two weeks later. Mr. Kwasniewski had the support

of 30 percent of respondents, up four percentage points from last month. Mr. Walesa, whose popularity rose by six points, was second with 18 percent. (Reuters)

# Andreotti Has 'Faith'

ROME — Former Prime Minister Giulio Andreotti, whose lawyers failed in a bid to have his trial on Mafia charges moved away from Sicily, said Sunday that he had absolute confidence in a Palermo court.

"I have complete faith in the trial," Mr. Andreotti, 76, said in an interview with La Stampa. "I have got this far after terrible bitterness and now I

want the truth and this courtroom is the right place to bring it out."
"It's the final result that matters and this will prove me right," he add-

ed, saying he felt "calm." Mr. Andreotti's lawyers had sought to have the highly publicized case moved away from Palermo, where leading Masiosi have been tried in the past. The presiding judge, Francesco Ingargiola, rejected the attempt Fri-

# For the Record

Two-thirds of Irish voters want the country's constitutional ban on divorce ended, a poll published in the Sunday Independent indicated. In the poll of 1,051 voters, 62 percent said they were in favor of allowing divorce, a finding in line with other surveys before a Nov. 24 referendum on the

The Dutch Parliament has found itself in a pickle after its restaurant replaced the usual French red wine with an Australian variant in protest of French nuclear testing. The decision, at the request of one member,

has fallen afoul of the chamber's procedural committee, which will review the matter Wednesday. The restaurant had also planned to boycott the arrival of Beaujolais Nouveau in November and had lined up an Italian substi-(Reuters)

European Union events set for Monday: STRASBOURG: Start of Europe-

an Parliament session, due to run to the end of the week. Agenda includes a debate on French nuclear testing. BRUSSELS: Visit by King Carl XVI Gustav of Sweden.

BRUSSELS: EU-China joint committee to meet. The EU trade commissioner, Leon Brittan, is to meet with the Chinese trade minister, Wu YI.

BRUSSELS: Leon Brittan and Mario Monti, commissioner for the internal market, meet with David de Pury, chairman of Asea Brown Boyeri. Sources: Agence Europe, AFP.

# Pressure on Claes **Increases as Panel Considers a Trial**

secretary-general, Willy Claes, will try this week to fend off calls for his resignation because of allegations of corruption.

On Monday a special parliamentary commission will start to examine a recommendation from the country's top court that Mr. Claes's immunity, gained when he was a minister, should be lifted so he can be charged with corruption, forg-

ery and fraud. Mr. Claes denies he has done anything wrong and says he sees no need to resign from the top post at NATO.

The former economic affairs and foreign minister was criticized in local newspapers over the weekend, with most saving his career was over.

"It is best if he offers to resign," wrote one commentator in the Flemish daily Het Nieuwsblad, citing "the interest of the alliance and his country." The accusations center on a long-standing investigation into allegations that kickbacks were

BRUSSELS — The NATO firm Agusta, which was seeking a contract from the Belgian government.

Mr. Claes was the economic affairs minister at the time. The Italian company has denied paying any kickbacks.

Four Belgian ministers have resigned since January 1994 as a result of matters relating to the investigation and various al-

The commission will meet Monday to study the report from the Cour de Cassation that calls for the lower house of Parliament to indict Mr. Claes.

On Tuesday, it will set an agenda for its deliberations. Eventually the commission must advise Parliament whether or not to follow the court's

A former defense minister. Guy Coeme, faces corruption and forgery charges in a similar case. On Saturday he denied any wrongdoing and said it was "scandalous" that he had only heard of the court's recommenpaid to Socialist politicians in dations through the media.

0-95

# **Heart of the City** WEEKENDS

Amsterdam from just DFL 395 per night Explore Europe with a "Heart of the City Weekend" from Inter-Continental Choose from 45 European hotels for that special weekend break.

For information or reservations contact us from the UK on 0345 581444, from France on 05 90 85 55, or from Germany on 01 30 85 3955.

Rates per room per night. Limited availability. DFL 395 rate at the American Hotel, Valid weekends only.



INTER-CONTINENTAL.

HOTELS AND RESORTS



For half a century, Hyundai Business Group has been working towards a single goal. The goal of making this world a more comfortable and better place to live for everyone. Today we have earned a place in your daily lives.

From chips to telecommunications satellites. From a full line of passenger cars to all types of commercial vehicles. From subways to high speed trains. From infrastructure to turn-key base engineering and construction projects.

From super-tankers to advanced LNG carriers. We've become a part of your lives in more than 170 countries around the world.

Hyundai, working together to create innovative synergies, innovative products.

AUTOMOBILES, ELECTRONICS, SHIPBUILDING, ENGINEERING & CONSTRUCTION, MACHINERY & EQUIPMENT, PETROCHEMICALS, TRADING & TRANSPORTATION. Find out what Hyundai can do for you: Hyundai Corporation K.P.O. Box 92. Seoul. Korea. Tel + 82-2-746-1873. Fax + 82-2-741-2341.

By Lynne Duke Washington Past Service

ALEXANDRA, South Africa -A typical day unfolds in Alex, as this one-square-mile shantytown of 400,000 people is known: Two women, large rocks in hand, scream rape and lead a small crowd in pursuit of a man running wildly in flight. In another part of the township, gunmen dart out of the maze of shanties, fatally shoot a motorist and drive off with his car.

A cacophony of bleating horns fills the air as kombis, or minibus taxis, careen through narrow, dusty streets filled with idle adults some of the 60 percent unemployed here who live in tiny shacks crammed together on every patch of

Local election workers, volunteers of the governing African National Congress, go door to door, formation in post-apartheid South a house, a job, a safe community, tion and wages has flattened expec-Africa.

Amid deepening crime and entrenched poverty that have underscored the difficult road ahead of this nation trying to undo the damage of its past system of racial oppression, the nation faces another round of voting Nov. 1, this time for rural, town and metropolitan governments that are supposed to be the final phase of the transition to electoral democracy.

But while South Africans voted last year amid euphoria, both at home and abroad, over the disman-tling of decades of white minority rule, this time South Africans go to the polls facing a far more compli-cated set of political and social considerations that have brought democracy's promises down to earth with a thud

The politics of symbolism — of liberation versus oppression — is once again preaching the gospel of the ballot and the promises of trans-

and when.

time he had seen a crime. "We demand security now, because we live over the shortage of black teachers in danger." "I am not too sure I will vote,"

said Tebogo Mkwanezi, 23, a store procedures has reinforced the cashier who supports the ANC but is not a member. He has registered to vote, as the ANC prodded all its difference," he said.

swept into the parliamentary majority last year with President Nelson Mandela as its leader, remains a hugely cohesive liberation force.

But the absence of broad-based the legislative groundwork for the coming elections the Supreme

tations, even injected a large dose of "After local-government elec- skepticism into South Africans anxtions, then security," demanded ious to see their new democracy Victor Marwa, a loyal ANC membear tangible results. Public service bear tangible results. Public service ber who witnessed the fatal "car- workers, such as nurses and municijacking" and said it was not the first pal employees, have protested low wages. Students have demonstrated

Mass confusion over electoral spreading skepticism. Voter registration was extended twice for the benefit of those who did not undersupporters to do, but said he needed stand the process. The demarcation to be convinced of the benefits of of local boundaries has been so voting. "I'm not sure it will make a fractious that voting in two of the most populous metropolitan areas, In South Africa's 17 months of Cape Town and Durban, was postmajority rule, the ANC, which poned until April because of dis-

improvements in housing, employ-ment, basic infrastructure, educa-Court recently ruled that presiden-

cess, must reconvene in time to authorize legislative amendments so the elections can proceed.

With the concept of democracy still so new, there is even confusion in some quarters as to why people are being asked to vote again. Nationwide voter registration is

75 percent, but it is not clear how many of those registered actually will vote. The ANC has portrayed registration as part of the liberation struggle. Yet a study commissioned by the Local Elections Task Group found a marked difference between voters of 1994 and those of 1995: Today they are far less emotionally committed to the ideal of democracy, and far more interested in tangi-

A survey released last week by Institute for Democracy in South Africa listed unemployment, housing, municipal services and crime, in that order, as voters' top

tial proclamations changing the concerns. But those worries may power of demarcation boards were not translate into overwhelming unconstitutional Parliament, in re- turnout. In Gauteng Province, which includes Johannesburg, Pretoria, Alexandra and Soweto, 24 percent of registered blacks surveyed said they did not plan to vote. Nationwide, more than 80 percent of those polled said they did not know the names of their local can-

> Unseen by most South Africans are the legislative transformations being made in the previous system of government that skewed economics, education, law enforcement and development in favor of the white minority. Since last year's elections, South Africa has attempted to transform the processes of government through legislative overhaul in education, law, labor, land distribution and more as the

Africans. But only 10,000 houses have been built so far, while low-income gov-

ernment subsidies have been approved for about 230,000 more. Unemployment is as bad as ever. averaging more than 40 percent for blacks, although Mr. Mandela's economic policies are hailed internationally as growth-stimulating, with employment expansion soon to follow. Crime has skyrocketed, especially carjackings, although political violence in most of the coun-

try has dropped dramatically. Several weeks ago, Mr. Mandela came to Alex, which voted 96 per-cent for the ANC last year, to launch the party's local government manifesto. It portrays local government as the nexus between national plans for reconstruction and the actual delivery of development funds to local authorities.

But the program has been dogged by red (ape, fuzziness in its mission first building block toward concrete and slow delivery of services. Even changes in the lives of regular South the president has admitted that more could have been done sooner. "Local elections give us the chance to put this right," he said

present generation of Ameri-

In his homily, John Paul de-

Roman Catholics to raise their

"Every generation of Ameri-

"Would not doing so mean

that America's founding docu-

# A Delicate Dance in Russia

# Jury Trials Symbolize Fragile Legal Reforms

By David Hoffman Washington Post Service

MOSCOW - Early one evening last November in a town south of Moscow, three Russian men got into a drunken brawl. The only one to survive, Dmitri Alesin, was accused of murder. His denim jacket rumpled, his face sailow from prison, Mr. Alesin recently got his day in

court, standing in a cage.

Holding onto the cell bars in
Hall 7 of the Moscow Regional
Court, Mr. Alesin steadied himself as Judge Yelena Snegiryova questioned his version of events one more time.

"Do you admit that you struck Prokhorenko?" she asked about one of the victims. "Yes, but it was not deliberate," he replied. "I was just

Do you think you were responsible for all the stabbing?" "I don't remember."

The courtroom tableau is not out of the ordinary, but for Russia it is extraordinary. Mr. Alesin has taken advantage of a momentous but still fragile experiment in Russian democracy the right to trial by jury, which has been restored for the first time since before the Bolshevik Revolution.

The jury trial, along with such concepts as presumption of innocence and burden of proof, has become a practical,

MOSCOW — President Bo-

ris N. Yeltsin dismissed acting

prosecutor general Alexei Ilyu-

shenko on Sunday, responding

to public criticism of the coun-

The president named Oleg

Gaidanov, Mr. Hyushenko's

deputy, to the post temporarily.

Mr. Yeltsin appointed Mr. Ilyushenko in December 1993,

and asked Parliament twice to

approve the decision. But the

legislature rejected Mr. Ilyu-

Last month, Mr. Yeltsin ex-

pressed his first public doubt

about the prosecutor, saying. With such blots on Hyushen-

ko's career, I will hardly feel

like recommending him again

shenko both times.

as prosecutor general."

try's top criminal prosecutor.

the era of absolute Communist

Party control. Yet the jury trial, restored gradually over the last two years, has also become a metaphor for Russia's uncertain transition from totalitarianism to the rule of law.

Jury trials are available in only nine of Russia's 89 regions, and even in those areas, jury trials are requested by only one in four defendants.

The Soviet-era system of a trial judge and two "people's assessors," citizens who are mere rubber stamps for the judge, is still prevalent. Mean-while, the architect of the jury trial system has resigned, saying that his office under President Boris N. Yeltsin has been reorganized out of existence.

Moreover, lawlessness and corruption have dimmed the hopes of reformers that Russia would become a country governed by the rule of law. The limited experiment with jury trials, while important, seems dwarfed by the runaway bribery, extortion, hostage-taking, contract killings and other lawlessness that is now commonplace and often unpunished.

The criminal courts are laboring under several enormous burdens, including dilapidated courthouses, lack of staff and shoddy police work. Another handicap is that courts lack the proof, has become a practical, respect of society, a phenomeworking symbol of how far non dating back to the Soviet Russia has emerged from the era, when the party dominated

Yeltsin Fires Prosecutor Owing to Public Outcry

> Mr. Ilyushenko's reputation had been marred by his failure to solve any of Russia's major murders in recent months, including those of a TV journalist. Vladislav Listyev, and several businessmen. Press reports have contended that Mr. Ilyushenko concealed illegal activities by family mem-

bers and forged investigation documents. Mr. Ilyushenko bas denied any wrongdoing Mr. Ilyushenko was strongly criticized for his attacks on the feisty NTV independent television station. He attempted to charge one of its journalists after she interviewed a rebel Chechen leader, and he later prose-

cuted a popular satirical puppet

show for slander.

shadow of the Soviet Union and all jurisprudence, and courts were an appendage of the local

> Even now, Russia's power elite flouts the legal system. Two weeks ago, for example, Defense Minister Pavel S. Grachev announced that he would not appear for a trial on his own libel complaint against a newspaper that had accused him of corruption. A Moscow judge threatened to hold him in contempt of court and bring him in by force, but General Grachev said he would go ahead with a planned trip to Greece instead.

> On the first day of Mr. Alesin's murder trial, the jury of six men and six women was impaneled but no witnesses showed up. Nor did a relative of the victims, as required by law.

Judge Snegiryova, who had already tried six jury cases, had no way to send for the missing participants; there were no bailiffs. The daily fine for con-tempt of court is the equivalent of \$5.50, she lamented.

"Sometimes we have to beg them to come to court," she said. On the second day, the witnesses and relatives came.

"This is one little, tiny step,"
Judge Snegiryova said. "It's like not yet sturdy. We need a strong court system and respect for it. Without that, nothing can change. The mentality has to

After the Bolsheviks came to power in 1917, they banned jury trials and created "people's courts" dominated by the Com-munist Party. Later. Stalin to keep the market orderly by turned jurisprudence into a tool of political repression.

In the final decades of the Soviet Union, criminal courts were almost entirely in the hands of judges, who convicted 99 percent of the people who came to trial, and the party's control was maintained through an informal system known as "telephone justice." in which verdicts often were should cause the dollar to move dictated to judges by party offi-dramatically."

Now, a defendant may opt for a jury in hopes of winning sympathy, but the downside is that a jury verdict is final and cannot be appealed.

more lenient, acquitting 18.5 percent of those tried, compared with almost no acquittals under the old system of a judge and people's assessors.



The Pope bugging two children who gave him flowers on his arrival Sunday in Baltimore.

# SKEPTICISM: Analysts Doubt Statement Will Help DOLLAR:

putting traders on notice that the central banks are prepared to intervene" to keep exchange rates within the unpublished range they find acceptable. Mr. Llewellyn estimated the current range to be between 95 yen and 105 yen, and from 1.40 DM to 1.60 DM. He said that since the dollar was comfortably within that band now, he saw "no reason why the pronouncements

Egypt-U.S. War Games Set CAIRO — The annual joint

In practice, juries have been

But with holidays closing the U.S. market on Monday and the Japanese market on Tuesday, analysts cautioned that intervention on those days could have a dramatic, if temporary,

effect in such thin markets. "My guess is that by week's end we'll see the dollar under pressure," Mr. MacKinnon said. "The underlying fundamentals are still very negative for the dollar. There's no mention by anyone about the fact that the United States is now the world's biggest net debtor, nor any comment about the re-cord trade deficit the United States is currently running."

He said central banks were able to make the dollar rise earlier this year because they intervened when "the market was short," or selling the dollar. Now, he said, "the market is relatively long"—meaning that those who want dollars already hold them.

Further, Mr. MacKinnon said. Japanese and German interest-rate cuts helped lift the dollar, "but these central banks are fast running out of room for

is diminishing." Continued from rage 1

Mr. Koll of J.P. Morgan said would "welcome a continuation currency movements would be of these trends consistent with directed by economic funda- underlying economic fundamentals. The fate of the dollar, he said, depends on the strength of the recovery in Japan and the ability of the United States to adopt a credible deficit-reduction program.

Mr. Koll questioned whether, intervention," probably in Ja-with the U.S. trade deficit wid-pan and Europe, said Bruce ening, the Commerce Depart-ment and President Clinton al currency sales at ABN Amro fully shared Mr. Rubin's stated desire for a stronger dollar.

desire for a stronger donar.

"Japan's expanding current and they don't do anything account surplus indicates the they're just a toothless tiger." ers," said Mr. Koll. He pointed to Japanese surveys suggesting that the break-even exchange holiday. rate for Japanese exporters is at 96 yen, and said that at the current level of just over 100 yen "there is a risk of mini export boom in Japan."

Summing up, he said "the G-"

Stramper is not strong dollar helps the Japanese economy, largely by making Japanese goods less expensive in the United States. But that in turn would tend to widen the U.S. trade deficit with

enough to make me want to buy lion in 1994 and may set a new the dollar." record this year.

# **Quoting Lincoln,** Pope Makes a Plea For Racial Equality

BALTIMORE - From the men are created equal' could cradle of U.S. Catholicism, "long endure." the Pope said.
Pope John Paul II told Ameri"President Lincoln's ques-Pope John Paul II told Americans Sunday that racial equality tion is no less a question for the was as much an issue now as it present generation of Ameri-was when they fought a Civil cans. Democracy cannot be sus-War over slavery a century ago. tained without a shared com-On the last day of his five-mitment to certain moral truths

day U.S. visit, he also told about the human person and American Roman Catholics human community," he said. who widely ignore his conservative policies, especially on sexu-livered a political message that al morality, that they must obey was clearly aimed at pushing church doctrine.

The Pope, who has used his voices and promote what the trip to discuss some of the most church holds as moral truths. controversial issues facing U.S. society, touched on racism for cans needs to know that freethe first time in a homily to dom consists not in doing what 50,000 people at Baltimore's we like, but in having the right Camden Yards baseball stadium.
"Can the biblical wisdom

The basic question before a which played such a formatial democratic society is, 'How part in the very founding of ought we live together,'" the your country be excluded from Pope said to the crowd from a that debate?" John Paul asked. simple altar in front of a white

He quoted from the Gettys- ments no longer have any definburg Address by President Lin-ing content, but are only the

coln during the Civil War in formal dressing of changing opinion? Would not doing so "One hundred thirty years mean that tens of millions of

The G-7's resolve will receive

"There will have to be an

pan and Europe, said Bruce

Bank NV in Chicago. "If they

Monday is Columbus Day in

the United States, a banking

a quick test in foreign exchange

markets Monday.

record this year.

coln asked whether a nation fer the contribution of their 'conceived in liberty and dedideepest convictions in the formation of policy?"

As he spoke his left hand trembled uncontrollably. The Vatican said that was due to nerve injury from an assassina-

tion attempt in 1981. The Pope, who has raised issues on his trip that have put him at odds both with Republican budget-cutters trying to curtail welfare and President Bill Clinton over abortion, again used American history and patriotism to get his mes-

sage across.

He has quoted from some of America's defining documents - Lincoln's Gettysburg Address, the Declaration of Independence, Emma Lazarus's poem on immigration carved on the Statue of Liberty and the

U.S. national anthem. The Pope has steered away from scolding Americans about their disregard for many of his teachings, but he reminded them Sunday that they had to take their religion seriously and obey church doctrine.

By visiting Baltimore, the Pope made a pilgrimage to the origins of American Catholicism. It was the first diocese declared in the United States 7 statement is not strong Japan, which reached \$65.7 bil- after the country declared its independence from Britain in

to

exercises between the Egyptian and U.S. armed forces, known as Bright Star, will take place in November, the Egyptian chief of staff, Lieutenant General Salah Halabi, said in an interview with Al Akhbar newspaper

# MAO: An Icon Falls to Capitalism

Continued from Page 1

and worship of Mao around that time, and I was the same," Mr. Liu recalled in an interview recently in his office, where as director of the Beijing Painting Academy he earns about \$100 a month as salary and occasionally sells his recent works for as much as \$1,500.

The party decided to hold an art exhibition, he recalled, and he was assigned to depict Mao on his way to Anyuan, a city in the southeastern province of Jiangxi. The choice served Mao's political purposes. He was trying to oust his rival, President Liu Shaoqi, who had helped organize an important strike in Anyuan in 1923 when the Communists were trying to take power, But Mao wanted to claim credit for the strike, saying he had visited Anyuan seven times between 1921 and 1927.

painting, Mr. Liu, like many others at that time, ran afoul of Mao's wife, Jiang, and most of and the rest by people from his closest friends ostracized overseas.

him. But he avoided persecution and was one of the few artists to remain in Beijing instead of being banished to the countryside.

Even today, Mr. Liu, 51, pays tribute to Mao. "Without Mao, China wouldn't be the way it is today," he said. "Before that, the Chinese were crawling and now they're standing up.

After the painting became famous, it hung in the Museum of the History of the Revolution until 1970, when it was put in storage. It was slightly damaged during an earthquake and after Deng Xiaoping took power, Mr. Liu went to the museum and took the painting back.

As Mr. Deng's economic reforms took hold, more and more Chinese and private companies accumulated money to spend on things like fine art.

China Guardian Auctions, which has held six auctions in Despite the acclaim for his China since last year, says more than half of its items are bought by mainland Chinese buyers



'Chairman Mao Goes to Anyuan' fetched \$662,810.

### FRANKFURT LONDON PARIS - CDG ROISSY BARCELONA STEIGENBERGER HYDE PARK HOTEL The Best Hotel in Barcelona 505 Dehite Roome/Suites Restaurants, Conference Rooms Beauty & Fitness Center Plaza Pio XII. 4 - Barcelona 08028, Spain Tel (34-3) 530-71 II Fav. (34-3) 330-76-21 ... where the age of elegance lives on ... 66 Knightsbridge, London, SW1Y 7LA England Tel : 144-171; 235-2000 Fax : 144-171; 235-4552 The Best Business Hotel With Complete Range of Facilities For All Business Meetings The Most Famous Hotel in Frankfurt Kaiserplatz D-60311 Frankfurt, Germany 959]2 Ruissy CDG, France Tel: 133-1) 48 17 12 34 Fax: (33-1) 48 17 17 17 Tel : (49-69) 215 02 Fax : (49-69) 215 900 BERLIN **ISTANBUL** MONACO PRAGUE CONCRETENT PROAFIE Hotel Berlin **HOTEL LOEWS** MONTE-CARLO Art - Culture - Conferences All Under One Roof Modern 34 Floor Hotel Beer Club with Bowling, VIP Club, Casino 15 Meeting Rooms, 34 hr Laundry & Valet Business Center The Most Up-To-Date Delivie Resort on the Riviera Great Restaurants, Entertainment and Fracess Facilities The new Art & Designer - Hotel Downton 403 Modern Designed Rooms and Suites Feel the Hyatt Touch Fax us this Ad to Receive an Upgrade Certificate Conference Space up to 1500 persons Friedrichstrabe 150-153 30117 Berlin, Germany Tel. (49-30) 2033 5 Fax. (49-30) 2033 4209 Kongresova 1/140/69 Praha 4, Czechoslovakia Tel: (42-2) 63191111 Fax: (42-2) 420684, 61211673 Taskisla Caddesi 80090 Taksim-Islanbul, Turkey Tel: (90) 212 225 7000 Fax: (90) 212 228 7007 12. Avenue des Spelugues 98007 Monte-Carlo, Monaco Tel : (33) 93 50 65 00 Fax : (33) 93 30 01 57 Telex : 122 100 ihfp c DUSSELDORF **LAUSANNE** STUTTGART Û BEAU-RIVAGE PALACE INTER-CONTINENTAL The Largest Hotel in Dileseldorf Laurence - Sweeterland On the Shore of Lake Geneva The Largest Hotel in Disceldorf has nothe Cultural and Business Center the City with the Famous "Alstadi" and Stopping Arcade "Koningsalkee". Only Ten Minutes away from the Airport and the Fangeround George Glock-Strasse 20 2017/1 Dusseldorf, Germany Tel (20) 211 (4377-0) Fax (49) 211 (4377-050) Center City Location On the Shore of Lake Geneva Beautifully Situated in 10 Acre Park Next to the Objution Museum Sit Rooms & States, Special Weekend Offer Grummer Restaurant, Parissan Brasserie, Conference & Banquet Facilities Swimming Pool, Lamussine Service Tel: 441-21; 613-3333 Fax: 141-21; 613-3333 SAINT JAMES PARIS The Only Hotel in Paris That Links Like a Chateau Rooms from 1500 F Tel. (33-1) 44-05 81 81 Fax: (33-1) 44-05 81 82

THE BEST OF EUROPEAN BUSINESS TRAVEL

# INTERNATIONAL

# **Palestinian Women** Stay in Israeli Jails Issue Clouds PLO Accord

JERUSALEM | freed one Palestinian woman ident and a military official from prison Sunday, but a score who must approve the releases of others pardoned by the government and scheduled for release under the Israel-PLO peace accord remained behind

bars, a prison spokesman said. fight between Israel and the tence. Around 1,000 male pris-PLO over the freeing of female oners are also supposed to be prisoners as the two sides moved forward on Israel's troop redeployment in the West Bank to allow for wider Palestinian self-rule.

was released after signing a commitment to refrain from querrilla activity against Israel. Se other women refused to sign until Israel agreed to free all female prisoners, including four not pardoned by Israeli of-

Israeli newspaper Háaretz said Abu Laban was serving an eight-year sentence for trying to stab an Israeli sol-

Israel agreed in its accord with the PLO signed on Sept. 28 to

Compiled by Our Staff From Dispatches release "all female detainees - Israel and prisoners," but Israel's pres-- refused to pardon four in-

volved in the killing of Israelis. A police spokesman said another woman slated for release had already been freed a month The release underscored a ago after completing her sen-

"The clause on the prisoners indicates very clearly the release of all the women," said Nabil Abu Rdaineh, a spokesman for Bashayer Abu Laban, 18, the PLO leader, Yasser Arafat. Any other arrangement, he said, will not be acceptable."

But Mr. Arafat indicated after talks with Israel's foreign minister, Shimon Peres, on Saturday that the implementation of the accord would not be affected by

Meanwhile, in a gesture of reconciliation with the militant Islamic group Hamas, Mr. Arafat ordered the release on Sunday of Mahmoud Zahar, one of the group's top leaders.

# Too Much Vitamin A Leads to Birth Defects

By Jane E. Brody New York Times Service

NEW YORK — Women who consume excessive amounts of vitamin A during the early months of pregnancy can cause serious birth defects in their unborn children, a new study has shown.

The babies of women who min A each day, or nearly four result. times the recommended smount, from supplements or food or both were more likely to be born with malformations of the head, heart, brain and spinal

The amounts that place babies at risk are currently found Medicine.

in a single pill in some vitamin preparations and can be readily obtained if more than one vitamin supplement is taken each

The study is the first to quantify the risk of prenatal vitamin A in a large population and to establish what doses might be harmful. It showed that one baby in 57 born to women taking consumed more than 10,000 In- doses of vitamin A above ternational Units (IU) of vita- 10,000 IU daily is damaged as a

> Dr. Kenneth J. Rothman, an epidemiologist, and his colleagues at Boston University School of Medicine conducted the study. The findings are to be published on Nov. 23 in The New England Journal of

the dispute over the prisoners.

### **BOOKS**

WHAT THEY'RE READIN

Bill Gates, the chairman of

"It talks about how people

Microsoft Corp., is reading:

"The Language Instinct," by Steven Pinker, an MIT lin-

learn language, commonality between the world's languages

ANIMALS, PROPERTY AND THE LAW

By Gary L. Francione, 349 pages. \$59.95; paperback, \$22.95. Temple University Press. ANIMAL THEOLOGY.

By Andrew Linzey, 214 pages, \$29.95; paperback, \$13.95. University of Illinois Press.

Reviewed by Colman McCarthy.

TN their relations with ani-I mals, humans eat, hunt, trap, ride, brand, wear, cage, own, breed, dissect, exploit, tame, capture, torture, sacrifice and kill them. This is for starters and doesn't count the estimated 27 species made extinct every hour of every day. Much of this gore and suffering is legal, with such laws as the 1966 Animal Welfare Act providing a com-

forting balm. Much of it is also out of sight, with the meat-aisle shopper or the hamburger-chomper unaware of the pain inflicted on animals in factory farms and slaughterhouses. The humancaused violence done to animals has been normalized ei-

and how much you are born with language. His work is sort of post-Chomsky generational (Mitchell Martin, IHT) ther through habit or culture, so dismissed. In a debate too often that it is only the oddball who marked by accusations and mistries to see life also from the understandings, both authors animal's viewpoint who is con- argue their case with muchsidered abnormal. As T.S. Eliot needed intellectual calmness. wrote, in a world of fugitives They more than make up for the those running in the opposite absence of thoughts, or

losophy of animal rights -

there are many of these, if you

want to include George Bernard

Shaw, Henry Salt, Peter Singer

and Tom Regan - he is in the

first rank of those who examine

Francione's central argu-

ment is that regulatory laws for

animal welfare do little or noth-

ing to establish or protect the

interests of animals. "Animal

welfare," he writes, "is the

view that it is morally accept-

able, at least under some cir-

subject them to suffering as

ensure that the animal is treated

Francione prefers the ex-planatory tone over the argu-

mentative. It is a plus. In my

own experiences of teaching

non-violence toward animals, I

have found that most students

become initially defensive, as if

merely to discuss the idea that

animals have the same life force

and will to live as humans is a

personal attack on one's car-

It is not an attack, it is a

questioning — of a kind that

Francione engages in when he

asks, is it moral to pass laws that

If legislatures and courts are

not likely to end the killing and

abuse allowed under animal

welfare laws, it is equally hard

to envision that religion will

intercede. I've listened to a bel-

lyful of sermons over the years

but I can't recall any of the

clergy calling for a stop to vi-

treat animals as property?

nivorous eating habits.

as 'humanely' as possible."

the issue jurisprudentially.

Two of these madmen are core of how humans mistreat Gary Francione and Andrew animals. Linzey, both scholars who write with lucid and reasoned at Rutgers University and coprose and who counter the stereotypical image of animal rightsers as contrarian fanatics spray-painting fur coats or invading research labs. Francione and Linzey, complementary thinkers, cannot be so casually

direction are called mad.

### BRIDGE

 $G^{\text{OOD}}$  players who would like to improve their bidding judgment could profit by reading "A Bidder's Bible" by

By Alan Truscott

Frank Stewart. The author warns against on the strength of a wealth of high cards, since the opponents usually have compensating distributional values. He gives the diagramed example, which is decidedly humorous though not entirely apposite. It occurred in the 1973 Team Trials for international selection, and East and West were Michael Becker and Andy Bernstein.

Over the two no-trump opening South could not resist bidding three clubs, even though this showed length in both maior suits in his methods. When his partner leaped to four spades he retreated to five clubs. This was too much for East, and he doubled a contract that was unbeatable. After a diamond lead South maneuvered two heart ruffs in the dummy

trumps to score 550. Becker pointed out that a trump lead would have beaten

the contract, and his partner naturally protested that he did not have one. "A good partner," he insisted, " would have found

This cost the Becker team 14 imps, for in the replay their cumstances, to kill animals or teammates defended an unbeatable three no-trump. But there long as precautions are taken to doubling freely-bid contracts was a silver lining: Their team went on to win the trials and represent the United States in the World Championship.

> NORTH ♦ J86532 ♥ 10 ♦ 10 7 3 WEST(D) SOUTH ♥AQ952 4QJ98742

East 2 N.T.

North Pass 4 • Pass and drove out the A-K of Pass

olence to animals. Except one: the Reverend Andrew Linzey. an Anglican priest.

"From a theological per-

thoughtfulness, that is at the Francione is a law professor 'self-righteousness. director of the Rutgers Animals Rights Law Center. Although demnation the way others enjoy he is not a pioneer in the phigood dinner.

neighbors, not our subjects.

Colman McCarthy is a Post Writers Group.

### <u>to our</u> READERS <u>IN</u> BELGIUM

it's never been easier to subscribe and save. Just call toll-free: 0 800 1 7538

The far-ranging Linzev is at ease in analyzing the views of theologians who insisted that animals lack moral status, including Thomas Aquinas.

spective," Linzey writes, "a major weakness in Aquinas stems from what appears to be most derived in his thought from Hellenistic sources," notably Aristotle's axioms that humans alone have a rational capacity and that animals have no other purpose save that of serving human beings.

Debunking Aquinasis not for the intellectually timid. Linzey isn't. He provides a refreshing moment when chiding members of the animals rights movement who do not hesitate to blast away at furriers, lab scientists or the meat industry. Moral absolutism leads to people enjoy a good moral con-

In the war on animals, politicians and the clergy are on the edges of the battle zones, offering laws and blessings in support of the carnage. Francione and Linzey arrive on the scene well armed with reasoned arguments that animals are our

columnist with The Washington

Yes, I would like to start receiving the International Herald Tribune The subscription term I prefer is: 12 months (plus 2 free months) . 3 months (plus 2 free weeks) American Express Diners Club VISA ☐ Access ☐ MasterCard ☐ Eurocard Credit card charges will be made in French France at aument rates or business orders, please indicate your VAT No. (IHT VAT Number FR74732021126)

> Mail or lax to: International Herald Tribune avenue Charles de Gaulle. 92521 Neuilly Cedex, Franci Fax: (+33 1) 41 43 92 10

OR CALL (+33 1) 41 43 93 61 In Asia, call: (+852) 29 22 11 88, In the USA, call toll-free: 1-800-882-2884 Offer valid for new subscribers only

Country/Currency		12 months +2 months FREE	\$ 54094GS for 1 year	3 monds +2 week FREE	
Austria	A. Sch.	6,000	41	1,800	
Belgium	B. F7	14,000	48	4,20	
Denmark	D. Kr.	3,400	33	1,050	
Frence	f. f.	1,950	46	590	
Germany*	DM	700	. <b>3</b> ≅ .	210	
Great Britain	2	210	,32	65	
Ireland	НЗ	230	/37	64	
italy	Lire	470,000	34	145,000	
Livembourg	L fr.	14,000	. 34	4,200	
Netherlands	Ħ,	770	. 40	230	
Portugal	Esc.	47,000	- 44	14,000	
Spain	Pies.	48,000	41	14,500	
hand delivery Madrid	Pica.	55,000	33 .	14,500	
Sweden (airmail)	5. Kr.	3,100	· 45	900	
hand delivery	5. Kr.	3,500	36	1,000	
S-itzerland	S. Fr.	610	#	185	
United States	\$US	360		11:	

or information concerning hand delivery in major German cine all tall free IHT Germany at: 0130-84 85 85 or fax (0e9) 175

0.95



No detours No delays. Just straight to the finish. That's our idea of a new Business-Banking style. By specialists who are there for you. Who tackle your financial problem head-on, finding the direct route to your solution. Liquidity and risk management

ness-Banking.



or international networking in money transfers, put you on the fast track to success. Our goal is to get you to your goal.

Helaba

Closer to business. Landesbank Hessen-Thüringen

Girozentrale Frankfurt/Erfurt **≐**Finanzgruppe

# Diversity of Channels Carries Risks

David Frost recently embarked on a supporting. The outcome would be that documentary TV series, "Frost's Cenbudgets would be reduced because of too vinegar. tury," analyzing the major advances and many channels competing. shifts in society in the 20th century. As one of the best-known interviewers and producers in the English-speaking world, he entertainment moguls desperately trying discussed the television industry with to get into bed with one another. Barry James of the International Herald

Q. Violent. Banal. Cretinous. Those are just some of the words I've seen to have a couple of mega-mergers, people describe television recently. What do you

A. Television news and documentaries zons. But, of course, there is the danger of some programs sending peoples' minds

Q. You have interviewed many famous

Q. Do you see yourself as a jour-nalist? some programs sending peoples' minds to sleep, by which I mean brainless situation comedies and quizzes notable only for their greed factor or their vacuity quotient.

So overall it is not a wonderful improving force and there is the worry now Smith, the former leader of the Labor that as channels multiply and splinter the big budget classics, such as "Jewel in the Crown" and "Brideshead Revisited," will not be affordable any more.

Q. We hear so much these days about 500-channel television. How realistic is

A. People get 36 or 48 channels today. whether 500 channels is practical or not, might say it is counterproductive. technically speaking, but I cannot see how that many channels could be seif-

events equal one trend. As soon as you assume that this is the age of the megamerger and that there are going to be many more. I think we may have reached have proved to be a window on the world, the zenith with the two recent major broadening rather than narrowing hori- mergers, and that there isn't a lot more drews.

people, but a criticism sometimes made about you is that you ask them softball questions. Is that unfair?

A. Yes. It is an easy comment to make, but it misses the point. The late John Party, said to me after an interview that "you have a way of asking beguiling anecdotes about his early battles on the questions with potentially lethal consequences." I said to him that I would be The last long personal interview that happy to have that on my tombstone.

You can often ask a telling question more effectively in a conversational or civilized way than you can in a huff and a and there is nothing they want to watch.

They are not saying, "Gosh, there are eight different programs on at this moment that I want to see." I don't know talking to real the person you are incarcerated for 28 years.

I asked him about his, and he said, the said, the said is a said to real the person you are incarcerated for 28 years.

A. And there is a fable by Aesop about the sun and the wind having a competition Q. Yet, we see all these silver-haired to get somebody to take his coar off. The itertainment moguls desperately trying wind huffed and puffed and the man just drew his coat tighter around him. The sun A. Maybe that is a reaction to the fear shone and he took his coat off. Obviously, of splintering. It is also a tribute to the though, if facts are being done a dispower of the trend. In the media, two service, then confrontation can take over. I guess that the most important thing is that the technique you use should be appropriate to the person you are interviewing. To put it mildly, I would interview Saddam Hussein in a different way than I would interview Julie An-

A. Yes. The motivation is journalism. Q. What interviews most stick in your

A. I did two or three almost musical autobiographies fading into songs and out again with Sammy Davis Jr. He was the most extraordinary source of talent and

The last long personal interview that the late Senator Robert Kennedy ever gave, in Portland, Oregon, in 1968, always summed up for me the essence of charisma until I met Nelson Mandela.

"David, I would like to be bitter, but there is no time to be bitter. There is work to Q. Well, the Russians have a saying do." I thought that was a fantastic reply.

# Illnesses Studied From '68 Crash In Greenland

The Associated Press
COPENHAGEN — Stress and uncertainty, rather than radioactivity, may be the reason for illnesses among cleanup workers at the 1968 crash of a

U.S. nuclear bomber, a public

hearing concluded Sunday. On Jan. 21, 1968, a B-52 was flying on an airborne alert mission near the Soviet border when a fire broke out in its cabin. The plane crashed on the frozen sea off the U.S. Air Base in Thule in northern Greenland. Some 1,300 workers were

dispatched to clean up the wreckage, which included at least three ruptured warheads and tons of radioactive snow, and many of them later developed skin disease or cancer. "The tests conducted so far have not established any health

damages" among the cleanup workers "due to radioactive exposure," the hearing conclud-

The two-day public session was held before a panel of doctors, psychologists, nuclear physicists, cleanup workers and legislators from Denmark and Greenland.

The number of cancers among the workers corresponded to the national average, their report said, adding, "Insecurity combined with the debate and the doubts may have contributed to the development of the symptoms the workers describe

**AMERICAN TOPICS** 

Electronic Device Bypasses Toll Booths

Kansas is the 10th state to adopt electronic toll collection: The tolls are automatically charged to the driver as the car passes through a checkpoint. No more waiting in lines to be handed tickets from toll booth operators. No more fumbling through pockets and purses for coins.

Here's how it works: A transponder the size of a bar of soap is attached with Velcro to the inside of the driver's windshield. It sends out a radio signal that is picked up by a special receiver, and the toll is deducted from the driver's account. The transponder is free to anybody who opens an account with the Kansas Tumpike Authority.

Drivers with transponders enter the tumpike in a designated lane without stopping and slow to 20 miles (35 kilometers) an hour when they exit past a special gate. Short Takes

The American Association for the Advancement and Appreciation of Animals in Art and Architecture — 7A for torcycle engines. A spokes-short — catalogues New York man said competitors were

playground. The club leads fel-low New Yorkers on "safaris" to show off their discoveries. Harley spokesman said. Eccennic? Even pointless? James Fisher-Northrop, concedes that except for his 1,000 fellow members, "No one's interested but me."

In the new Disney version of Nathaniel Hawthorne's "The Scarlet Letter," the character Arthur Dimmesdale (played by Gary Oldman) does not literally die of shame. Nor does Hester Prynne (Demi Moore) make up for her sin with good works. Instead, the two adulterers ride off into the sunset. The director, Roland loffe, has no apologies. He says the novel's sad conclusion was a product of Hawthome's time. He says Hawthorne at the end of the story makes Hester "the conventional perfect woman, who lays aside her sexuality, be-

comes a saint, only does good works and eams the respect of the town. That to me was a gross portrayal of the character that he actually created."

Harley-Davidson asked the U.S. government to trademark the roar of its mo-City's architectural wildlife - trying to mimic the full-throat-

the animals in metal or stone | ed growl of a Harley. Trade? that decorate buildings inside marking a sound is not unand out, such as the turtles precedented. NBC did it with climbing up the side of a Park | the three chimes that signal its Avenue apartment house, or name. MGM trademarked its the hippopotamuses cavorting | lion's growl. "The sound is on the wall of a West Side one of the two main reasons why people buy our cycle the look and the sound," a

> Ed Chilleen of Cave Creek, Arizona, brews a beer with a real kick. Each clear longneck bottle of his Cave Creek Chili Beer has a green chili pepper about the size of a man's little finger floating inside. The taste? Like beer and chili pepper. "It's a tough thing to drink," said Teresa Farley, 26, of Tucson. "It's so spicy it hurts." Mr. Chilleen sold 240,000 cases of chili beer last year.

A teacher moset by a nasty note from a neighbor for letting her dog run loose had her eighth-graders retaliate with a batch of hate mail, school authorities said. Dale Davis, 47. of the Largo, Florida Middle School faces a 10-day suspension without pay. Officials say she read the neighbor's letter, calling her a "disgrace to society," to her language arts class last month. Her pupils, mostly 13-year-olds, didn't like that. "You'd better stay away from her and her dog," one wrote. "If you're so worried about her dog having a leash," wrote another, 'pay for one yourself.'

International Herald Tribune.

# INTERNATIONAL RECRUITMENT

**T** 

FINANCE/ IS PROFESSIONALS

VIENNA BASED

Metromedia International Telecommunications, Inc., providing wireless cable TV, radio paging, wireless telephony and AM/FM radio programming services in Eastern Europe, Asia, CIS and other emerging markets, is seeking the following:

ACCOUNTING PLATFORMS MANAGER

Direct our Accounting Platforms Implementation Project and ulti-mately develop/manage the Accounting Platforms System for several locations. Responsibilities include coordinating staffing

several locations. Responsibilities include coordinating staffing of the implementation learn and platforms selection, implementing local standard accounting for pilot site, rolling out the selected package using local accounting standards at multiple sites using dual currency, and coordinating development of Interfaces to Billing and Traffic Control Systems. Will also hire/supervise support group staff, develop MITI and venture staff training program, manage GAAP account mapping and dual standard reporting.

This position requires a BS in Accounting/Finance with a minor in Systems; an MBA is a plus. A strong background in Information Systems is key. Ability to understand/speak Flussian or German a plus.

SR. SYSTEMS ADMINISTRATOR

Will be responsible for the implementation and administration of network communications and applications operations in Vianna, including system performance, backup, recovery, software installation, troubleshooting, etc. Ensure consistent connectivity

en corporate operations in Europe/US and support rem users and venture partners. Will work with technical staff at European corporate/venture sites to resolve problems, evaluate

new hardware/software and be responsible for Database Administration. Coordinate hardware/software purchasing with

ensuring that all purchase requests meat corporate standards.

Position requires a BS in Computer Science or related field with

1-3 years experience. Ability to understand/speak Russian or

We offer a competitive salary and comprehensive benefits package. Please send cover latter and resume to: Metromedia

International Telecommunications, Inc. Atin: BD, 41 West Putnam Avenue, Greenwich, CT 06830. AA/EEO

STOCKHOLM

AFX News is looking for an experienced newswire or daily newspaper journalist to be staff correspondent/bureau chief in Stockholm. Position available in October. Knowledge of Swedish, Danish or Norwegian desirable.

AFX News is the English-language financial newswire owned by Financial Times Group and Agence France-Presse.

Replies by letter, fax or phone to:

MANAGING EDITOR AFX News Ltd. 13-17 EPWORTH STREET, LONDON EC2A 4DL TEL: +44-171 825 8794 - FAX: +44-171 253 4323

Metromedia International Telec

# **INTERNATIONAL FINANCE**

# **OPPORTUNITY SO REAL YOU CAN TASTE IT**

WAYS OPPOATURED. The world's most powerful trademark and global leader in the soft drinks industry, The Coca-Cola Company is established in over 195 countries and has recently gained access to more than half the world's population. The Company's premier training ground for future business leaders is its Corporate

process efficiency and develop future business leaders. We seek highly motivated international professionals interested

Audit Department whose global mission is to ensure financial integrity, improve business

- in joining a Company culture that provides: Empowered/Accountable Employees
  - Continuous Improvement/Learning
  - Extensive Employee Participation & Development
  - Broad Stakeholder Focus
  - A Global Business Experience

You will need:

- 4-8 years' finance experience in public accounting or commerce
- Fluency in English and at least one other language Ability to commit to 100% international travel to worldwide Coca-Cola operations in Greater Europe, South America,
- Africa, the C.I.S. and the Far East, for a minimum of 3 years Strong technical, analytical, interpersonal and
- organisational skills Ability to work in a dynamic and cross-cultural environment

CPA, MBA, Chartered Accountant or equivalent

If you can meet the requirements to join this dynamic international finance team, please write or fax to Jeremy Williams. auoting reference JW/CC.

The Coca Cola Company

Atlanta, Georgia USA

M LLOYD MORGAN Africa House 64-78 Kingsway London WC2B 6AH

MILAN RECORDS and EDITIONS JADE

leaders in their specialiti

DIRECTOR OF BUSINESS AFFAIRS, EUROPE

Your Mission: to take charge of the overall legal affairs for the group's companies in Europe, and to work in close lisison with your colleagues in North America and Latin America. In particular, you will negotiate production, licensing and distribution contracts for the group's companies

Your Profile: 5 years similar experience in cinema, books or music. DES Business Law or equivalent, knowledge of Angio-Saxon legal practice, fluent English, Spanish or German a plus

Looking for a position in the Telecommunications field? See our Telecommunications Recruitment beading

October 11.

Herald Eribune

THE WINTING HURT NEW STAPFA

Mr. Virin SOUPASEUM
EDITIONS MILAN MUSIC
185, bd de Veirry,
92706 Colombes Cedex, France EDITIONS JADE

Where the world looks for jobs and career opportunities OH-LINE

e-mast: info @ hades.com

faz (1)212-751-5423

Please send c v. and handwritten letter to

Bernard Hodes Advertising presents

CareerMosaic

http://www.careermosaic.com

Milan

Fax: 44-171-430-2393

# WHY WAIT FOR THEM?

Are you earning \$65,000 or more and it's still not enough? Unemplayed, becoming redundant, or just looking for a new challenge? Resume Broadcast International offers the fastest, easiest and most cost effective way to generate international executive employment opportunities. Our international

Storetal t Resome International

market expertise coupled with a database containing over 31 million companies worldwide produces improve your career opportunië boost your confidence, distinguish yourself from other candidates and create the job offers you deserve. Call, fax or e-mail us TODAY!

International **Herald Tribune** 

ads <u>work</u>

Recurse Brondcast International PO BOX 1423, Big Bear Late, California CA92315, USA. Tel: ~1 (913) 932 2291, Far: 1 (913) 933 9028 Email: 102224.3305@compuserve.com

EXECUTIVE POSITIONS AVAILABLE

ENTERNATIONAL SALES MANAGERS

One of the fastest growing & most successful MVAC manufacturers in the U.S. requires Sales Professionals with supersense in the Air Conditioning rotative, Individuals will be responsible for developing Deminster Relationings in Fir. Eco. Central/South America & Empre. W. Control/South America & Empre. Europe. We prefer a person aiready living in the region & Ruent in a local longuoge & English. Send resume to:

LOCKING FOR AN EXPERENCED, b-lingual (English & Chinese) sales rep-resentative located in Topic, Toiwan, 30 sel otherhang for a promises, U.S. based computer magazines. Di-U.S.-based computer magazines. Di-rect resumes with phone and fast numbers to Mr. A. Danovan USA via fast +603-724-2602 by October 23. EXECUTIVES AVAILABLE

PROMINAGEMENT DECITIVE TOP-MANAGEMENT DECITIVE Seeks new & challenging corner opportunity with newly of long-stablehold coopers. Over 10 years expressed in legify competitive global framous somets. Specade an eating costs, enhancing reviewes & numbing efficient doily operations. English, Francia, Balcon, Spotish, Relocation possible. Places have message on (33–1) 47.01.24.55, Peris

HOTEL DIRECTOR - Franch/American Loty seeks transpenser refined foreacon property. 15 years USA hotel monogeneut, soles & mortesing, interest in American Gentele o most. For USA 305/761-9971. GENERAL POSITIONS AVAILABLE

· · · P(y)

MAJOR BUSINESS LAW FIRM COOPERS & LYBRAND CLC SURIDIQUE ET PISCAL 32 RUE GUERSAIG, MAIIS 75017

2 QUALIFIED TRANSLATORS

 ONE WITH A MEMBALIM OF FIVE YEARS EXPERENCE
 THE OTHER WITH TWO YEARS EXPERIENCE diferent exertnes.

• No experience in sales necessary.

Your conjuments will involve translating, rewning and providing general assistate in English language stalls.

You are a good team player, Resible and willing to work quoting, taking will give to meet strat deadlines. Please whent your considery to Mailre Marie SUPIOT Coopers & Lybrand CLC Artistyne et Recal 32 net Gearsant, 75017 PARS

# ADMINISTRATIVE/SECRETARIAL POSITIONS

# Personal Assistant

We are an International Association of Manufacturers supplying the Duty Free Market. Our activity revolves around the Organisation of International Exhibitions in the field of Luxury Goods. In addition to secretarial tasks, the Personal Assistant will assist our Secretary General in the organisation of Exhibitions and Seminars, in diffusing information to members and on the legal side of the Association. For this position based in Paris, we are interested in a candidate aged 30-40, English mother tongue and bilingual in French with previous experience in the organisation of International Events or Exhibitions. Quickminded, well-organised and meticulous appearance, she is proficient in Word

If you are interested in this position, please send your application - CV and handwritten letter - quoting reference 1754.95HT to our Consultant, Chantal Baudron s.a - 61, boulevard Haussmann - 75008 Paris - France.



Chantal Baudron, s.a.

Membre de Syntec .

BUNETSAT is an intergovernmental European Organisation of 17 Member States • Austria • Belgium • Denmark • Finland • France • Germany • Greece

 ireiand - licity - Netherlands - Norway - Portugal - Spoin - Sweden
 switzerland - Turkey - United Kingdom Established in 1966, and located in Damistadi, Germany, EUMEISAT's prime abjective is to establish, maintain and exploit European systems of operational meleocological satellites. Suitably qualified nationals (male or female) of Member States of EUMEISAT only are invited to apply for the

Administrative Assistant/Secretary Ref. No EUM/VN (95) 19

To provide administrative and secretarial support to the Contracts and Legal Affairs Division; this includes dealing with international correspondence, preparation of international meetings and other standard secretarial duties.

The successful candidate should be dynamic and independent, have a good secondary education and proven secretarial experience in a multi-lingual environment. He/she should have excellent typing skills and experience in using PC-based systems. Shorthand is desirable. Fluency in either English or French is required, together with a very good sknowledge of the other language. Knowledge of German is an o

The contract will be awarded for an Initial period of four years. Applications (CV, covering letter, reference no), in either English or French, should be sent to EUMETSAT, Ms F Jayawani, Personnel Officer, Am Kavalleriesand 31, D 64295 Darmstodi, Germany. The closing date Am Kavalleriesand 31, D 64295 Dan for applications is 30 October 1995.

NEWS SERVICE Editorial Assistant/ Copy Editor

Full-time position in Paris barron of the IDG News Service - a global English lacquage daily news wire specializing in statemation behaviory and serving wore from 240 publications in more from the monthly of the protection. John Panary and votage exprience. Pleancy in French desirable. Moster Torque command of written English is required. Justinolists braising and experience, additional European language skills, familiarity with computer and telecommunications technology are preferred. Foluntial to admisse to a full-time communication to admisse to a full-time communication.

Send C.V. to Heart Ferrenti, Bertera Cales, DG News Services, 2 places des Yougust, Codex 65, 92051 Paris In Deliveas 5 or Fast (33-1) 49 04 80 50

INITY, CAREER OPPORTUNITY
We are as inf) PRESS & ADVEKTISING
AGENCY seeking sales associatedors. AGD/CY seeking seles coordinators.
Healty you or:

Between 24 and 30 years old.
Excellent appearance.
Continue towards of Explicit, French and Interviedige of Spaniels.
Dynamic, extravels, usefunding optimistic, independent, self-motivated.
Prepared to travel 10 months a year with residency and generated stays in

The job antails contacts on the highest level oil over the world and a newardare in over his worst case a resear-ing solary.

If you finek you have the challenge, we would like you to send as your CV logether with a research pheategraph protection. e do Mediaser 30, rue galbee 75016 paris

PESCHAL ASSISTANT world by private investor, Must have experience in correspondence, companie Barde, narketing, some browd, solary own. Seed circular resome with photo: VCE, 856 United Notice Nezza, New York, New York 10017, USA.

POLO RALPH LAUREN

2) Assistant Product Manager: Order and delivery followup, verifica-tion of samples and arachetica resistan-

POLOCO SA. Persecond Department 87 avanue de la Grande Armes 75782 Faris Coles 16

METESENJALIVES NEEDED WORLDWIDE

Sales tolerated locies + gentlemen, to execute contracts with lowyers for living in our regulated Directory, olso with first class enfoldsheads and brand odversing. High commissions. General agencies + approximage as wises storouger possible. Write or face Service d'Information-Code Diplomatique & Commistre, Webstalestri 381, CH-8256 Zurich.

Fac. +4-1-371,71.08

MAJOR USA MANUFACTURER. OF PLEASURE CHAIT

SEEGING GERMAN/AMERICAN JOB

8. German European experience, As culvisor or envey. Monagement exper-rience in City Admissionalism 8 now on new MBA in tow. Mobility 8 self-postession. At the some time on yet 50. This manager brings of this with bur. Reyly Becc 555, 14-17, 800 Third Ase, 8th Ft, NY, NY 10022 U.S.A.

FRENCH MAN, 49, inventily graduote, fluent in French, exacus, English, and Ballon. 20 years specificae in modelar and business seeks position as collaborator with international ort business company. Tel Paris: 33–11, 42 60 65 83. Face (33–1) 49 27 91 63.

GERMAN LADY, 502, fluent in 7 longrapps, self-sturter, dynamic, specialis in stud forms, will run your property in Europe or etswisers, as colonistration or personal assistant. Excellent references. Rapy to: 8ax 4024, LH.T., 92521 Neathy Cedex, France. SECRETARIAL POSITIONS AVAILABLE

MINERVE SEEKS for AMERICAN FIRMS in PARIS

SECRETARIES AVAILABLE EXPERIENCED SECRETARY, young woman, oped 28, bilingood English French, santout, qualifications, saels post in Brossels. Available from Dec. 1st 1975. Frence contacts Vollere Moot, 19, pres. Dec. 20, 77, 198. [1], 49, 70, 82, 47. Fue; [1], 42, 50, 21, 31, EDUCATIONAL POSITIONS AVAILABLE SNGUSH TEACHERS, billingual, experi-encel, full-lane, Lagol or finoscial knowledge preferred. Tel: Cybole Langus - Fors (1) 45.61 (33.56.

EDUCATIONAL POSITIONS WANTED BUSINESS SCHOOL EXECUTIVE seeing position as director/general actrosper/partner. I will set up your business/longuage school cauters in Rusia, Japan, UK, France, crywhere in Brusper, Anteniaus. 22 years experience establishing Educational Centen. Have EX and US discernation, Florest in English/French/fadiaus/Rusiaus and Spanish. 23 years experience setting up language contents. Text RFK. Compas, Institute (33) 92 92 02 24

EXECUTIVE CAREER CONSULTANTS CVERSEAS JOBS, 1500 jobs, 700 firms, Largest curvent list on the market. \$44, Visis, MC, Anner, Diness. Our 12th year. CARSER (Ink. WORLDWIDE 802 841 2134. PO Box 11720 Pricente, AZ 85061. FAX 602 841 5781. Computer-Modem 602 973 2002.

TO PLACE AN AD IN THIS SECTION

Fred RONAN in Paris (33-1) 41 43 93 91 (33-1) 41 43 93 70

 $\cdot \cdot \cdot \cdot t$ 

# INTERNATIONAL

# **Ü.S.** and Russia Fail To Resolve Control Of a Balkans Force

By William Drozdiak Washington Post Service

GENEVA - The United States and Russia agreed Sunday that their troops should work closely together in policing a prospective peace agreement between the warring parties in Bosnia-Herzegovina, but they remained deeply divided over who should command the operation.

After a day of discussions here with his Russian counter-part, General Pavel S. Grachev, Defense Secretary William J. Perry said the two sides achieved "substantial progress," but acknowledged that a lot of hard work lay ahead before the United States and its allies could embed a him. allies could embark on a historic peacekeeping mission with their principal former adver-

sary.
The North Atlantic Treaty Organization is planning to dispatch up to 60,000 troops to the former Yugoslavia to separate the combatants and supervise any peace accord that might be reached in the coming weeks among Bosnia's Muslims, Croats and Serbs.

But after so many frustra-tions involved in coping with "dual key" military missions with the United Nations, Washington and its allies are insisting that NATO have full command and control of any future peacekeeping operation in the Balkans — a position that Moscow adamantly rejects.

If opposition in Congress can be surmounted, the Clinton administration is prepared to send about 20,000 U.S. soldiers to form the backbone of the peacekeeping operation and demonstrate renewed U.S. determination to sustain its leadership of the Western military

[President Bill Clinton's chief of staff said Sunday that the president had the authority to send troops to Bosnia without congressional approval, The "ssociated Press reported from Washington.

Leon E. Panetta said that Mr. Clinton welcomed Congress's intention to take up the matter but that the president believes that, like all other presidents, he is not about to give up on his prerogatives as commander in chief."

States and other Western countries welcomed Moscow's desire to participate in the force, saying, "Russia's full partnership is

vital for regional stability."

If the collaboration over a Balkan peace accord proves successful, NATO countries say the experience could encourage Russia's future cooperation in European security and relieve much of its anxiety about the alliance's plans to incorporate several countries that were once part of the Soviet Union's com-

munist empire. Nonetheless, it was clear that during their six hours of discussion Sunday, Mr. Perry and General Grachev appeared mainly to talk past each other and failed to bridge the fundamental differences rooted in the American insistence that NATO have full military an-

# **BALKANS:** $tTruce\ Threatened$

Continued from Page 1

announced. But the current agreement appears, for the moment, to be the most hopeful, despite Sunday's attack.

The Serbs' forces, as part of the drive against the Bosnian government, also have driven some 630 Muslims, mostly women, children and the elderly, from their homes around Banja Luka. The people arrived Sunday at the government-held

town of Zenica. UN officials said they believed that the fighting and the "ethnic cleansing" remain part of the frantic jockeying for positions before the truce.

We still hope the cease-fire will go into effect, as planned," said a UN official. "But it is now clear that the war, with all its tragic effects, will not stop until the last minute."

Artillery and rocket duels were raging to the north and east of the government-held town of Bosanska Krupa, along with "heavy fighting" along a from line between Otoka and Kljue, UN monitors said.

Shells also landed Sunday near the Tuzla airport and close o a UN post.

Once the cease-fire takes effect, Bosnia will be divided between Serbs and the Muslim-Croatian federation. The two sides are slated to work out a power-sharing arrangement.

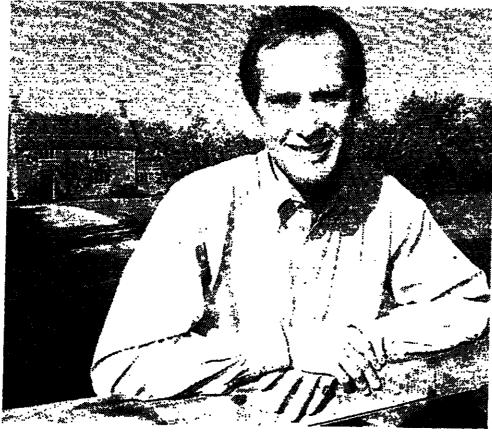
For investment information Read THE MONEY REPORT every Saturday in the IHT

## thority over any future Balkan peacekeeping force. "I do not want to underesti-

mate what we were not able to agree on," Mr. Perry said, "which is the difficulty over how the operational control of the force will be carried out." He added: "It is also an issue

of political control. "Our view is that political guidance for this operation should come from the North Atlantic Council, and it is quite clear that the Russians do not agree with

General Grachev stressed Russia's desire to see the multinational force operate under a mandate from the UN Security Council and insisted that such an arrangement would be nec-essary to take account of the fact that many countries outside the Western alliance might



Alan Howarth at his farm in Warwickshire on Sunday, after announcing his party switch.

Andrew Shaw/Restlers. the quality of relationships in our society," he wrote.

# DEFECTOR: A New Blow to Major's Reeling Tories

Continued from Page 1 before the likely date of spring

It also makes it harder for Mr. Major to push through legislation on such things as closer integration into Europe, in which an unreconstructed, single-issue right-wing is set to abandon him, as it did in the last session. That prospect makes him more dependent upon tiny parties, like the Ulster Unionists, who oppose taking Northern Ireland out of Britain and pushing it toward the Irish Republic.

In announcing the change Saturday, Mr. Howarth wrote a letter to the chairman of his ocal Tory association attacking the government and accusing it of a rightward drift, presumably in much-publicized efforts to cut back on immigrants, curtail welfare and crack down on

"There is an arrogance of power and a harshness within the government which is damaging to our democracy and to

Continued from Page 1 On the usually sedate Sunday minister for higher education in years of Conservative rule talk shows and news broadcasts. Conservative leaders of all stripes unleashed a volley of attacks upon Mr. Howarth. Education Secretary Gillian Shepard said his timing was

vindictive. The chancellor of the Exchequer, Kenneth Clarke, said that Mr. Howarth was "profoundly mistaken" if he thought Labor could build the kind of country

But he wanted. And Michael Heseltine, the deputy prime minister, said that Mr. Howarth was "out of touch with what the public

Mr. Major, after meeting with Mr. Howarth, said he disagreed with him and his analysis of the party's approach to Britain's problems.

Some of the criticism had an dge because Mr. Howarth so clearly belongs to Tory club-dom. The son of a former high master of St. Paul's, he served as director of the Conservative Research Department under Prime Minister Margaret Thatcher from 1979 to 1981. After being elected to Parliament in 1983, he became a government whip in 1987 and a

Leaders of the local organization were bitter that the Stratford seat, which Mr. Howarth won by nearly 23,000 votes and is traditionally "safe" for Conservatives, was now occupied by someone they regard as a party traitor. They are demanding a new member of Parlia-

But Mr. Howarth is likely to stay on, to avoid a special byelection in the constituency, and then run next time around as a Labor candidate somewhere else.

A spokesman for Labor ac-knowledged that Mr. Howarth had been discussing his defec-tion with top Labor leaders for weeks, including a private session with Mr. Blair 10 days ago.

Although Mr. Major survived a party challenge to his leadership this summer and is now likely to stay on as prime minister, he needs to instill some vim and vision to the party which is visited to the inty, which is trailing Labor in opinion polls by about 20 points, frightening the members who hold seats in swing dis-

AMSTERDAM

ATHENS

**PRATISEN V** 

RRUSNELS BUCHAREST

CANNES

# TERROR: No Response to Claim

Continued from Page 1 against them. The Armed Islamic Group is the most ruth-less of the militant groups locked in a nearly 4-year-old conflict with Algerian authorities. More than 30,000 people

have died in the fighting.

A group called the Armed Islamic Group-General Command had taken responsibility for at least two of the bombings in France, including an explosion Friday in Paris that wounded 13, but French police had treated those claims with caution.

The group said that its statement Saturday followed an Aug. 19 letter it said it had sent to Mr. Chirac inviting him to become a Muslim.

"We sent him a letter in secret," the statement said, adding, "but the sly one refused, boasting to the people and act. Stranded Circus ing proud. We are committed to making you uncomfortable Gets Ticket Home even in your sleep, and we will end your pleasures and Islam will enter France."

Sunday on a railroad track west bombing campaign, an official

# Mr. Perry said the United For Dissident's Release

NATKAR Upposition members of Parliament and human rights groups have demanded the release of Kenya's leading dissident, who was sentenced last week to four years in prison for robbery.

Nairobi newspapers said Sunday that 36 opposition members of Parliament had called for the release of Koigi wa Wamwere, saying charges against him were fabricated. source told The Associated Press. No one was wounded,

and damage was light. "No element links this explo-sion to the attacks perpetrated in recent months," said a source close to an investigation by

anti-terrorist police. Unlike bombs linked to the Muslim militants, the source said, the bomb contained no shrapnel and was detonated manually, not by a timing de-

The bomb went off four hours before any trains were scheduled to pass over the site. according to an official at the Marly-le-Roi station, 12 miles (20 kilometers) west of Paris. (AFP, Reuters, AP)

DAVAO, Philippines -A small bomb exploded early Russian circus stranded without money for seven months in of Paris but was not part of the the southern Philippines and forced to survive on charity is

finally going home.

A Russian cargo plane is to fly all that is left of the circus— 13 performers and nine animals - back to Moscow on Thursday, members of the group said

The troupe originally numbered 37 performers and more than 20 animals when it arrived in the Philippines in July last year. After several performances, the group and its Filipino promoter broke up in a dispute over money. The Russians have been stranded since March in Davao and have had to depend on the generosity of Davao residents to survive.

The IHT Desk Diary

For the time of your life.

Half your life's story — ar even more — is inscribed on the pages of your desk diary. Yet when you travel or go to meetings, most desk diaries are too cambersome to take along.

tumbersome to take along.

That's why the interests of busy executives — had this desk diary especially designed for as readers. Bound in lucurious silk-grain black leather, it's perfect on your desk, offering all the noting space of any standard desk diary. Yet pick it up and you'll find it weighs a more 360 grams {12 12 ac. ).

No voluminous data and statistics are included in this diary, but on the other hand a removable address

Personalized with gilt initials on the cover, it's an elegant gift for friends, business contacts and

1996 IHT Desk Diaries.

Price includes initials, packing and postage in Europe:

Additional postage outside Europe £7 (U.S.\$10.90)

Check here for delivery outside Europe by registered or certified mail: £5.75 (U.S.\$8.90) per package plus postage.

Payment is by credit card only. All major cards accepted

ALLEY AREA DEED DEED DEPOND MERCACH VIN

Herald Eribune THE SHIP OWN ALUMN SHIP Mail or fax this order form to International Herald Tribune Offer. 37 Lambing Road, London SW20 OLW U.K.

1- 4 diaries UK £35 (U.S.\$55) each

5- 9 diaries UK £33 (U.S.\$51) each 10-19 diaries UK £31 (U.S.\$48) each

Please charge to my credit card:

Card No.

City/Code

Crustry.

Company EU VAT ID Nº.

Ехр..

associates — and for yourself.

Dury mensures 21 x 15 cm (8 to x 6 m.). Its easily into the stirrmest anache case: • Particle black justier cover with gall metal corners. • French blue paper with gilded a page offers.

book saves hours of re-copying from year to year.

Please allow three weeks for delivery.



# GLOBAL BUSINESS OPTIONS

With our Global Business Options\* programme, receive additional luxury and convenience - at no additional expense. Enjoy double occupancy at preferential single business rates. Earn mileage awards with participating airlines. Choose one of these valuable Options. And when you pay with the American Express Card between 01 October 1995 and 31 March 1996, select two Options.

▼ Upgrade to a junior or one-bedroom suite.



€ \$US25 credit per day for food and beverage (\$US15 at Forum Hotels). C Double airline mileage awards

with participating airlines. A personal gift from the local

For reservations, contact your travel agent, Inter-Continental hotel or sales office nearest you.

Australia: Sydney: 232 1100, Outside: 008 221 335 toll-free; France: 05 908555 toll-free; Germany: 0130 853955 toll-free; Japan: 0120 455 655 tollfree; U.K.: London: (0181) 847 2277, Outside: 0345 581444; United States: 1 800 327 0200 toll-free

One World. One Hotel. Uniquely Inter-Continental.



# INTER-CONTINENTAL.

HOTELS AND RESORTS

Based on analability and advance reservations. Some restrictions apply



HANNOVER LEIPZIG LONDON LUXEMBOURG MADEIRA MADRID MONTREUN MOSCOW PARIS ROME SORRENTO ST. ANDREWS STUTTGART WARSAW ZAGREE THE AMERICAS ATLANTA BOGOTA BOSTON CANCUN CARACAS CHICAGO CTUDAD GUAYANA COZUMEL DALLAS FORT MYERS KEY BISCAYNE LOS ANGELES LOS CARON MANAGUA MARACAIBO MAUL MEDELLIN MEXICO CITY MIAMI MONTREAL NAPLES PALM BEACH CONNTY REDONDO BEACH LIBRE\ (LLE LIVINGSTONE LUSAKA MOMBAS A NAIKOBI MIDDLE EAST **ABHA** ABL/ DHABI AL AIN AMMAN CARO DI.B #I **HURGHADA** JED/DAH MAKKAH MUSC 4T

DUBLIN FRANKFURT THE HAGUE RIONEGRO SANTO DOMINGO SEATTLE VALENCIA VANCOUVER VIRGINIA BEACH WASHINGTON D.C. ADELAIDE CERU ISLAND GOLD CULST HONG KONO JAKARTA MANILA NEW DELHI SEOU'L SHENZHEN SINGAPORI SYDNEY TOKYO YOKORAMA AFRICA **ABIDIAN** CAPE TOWN DURBAN FRANCEVILLE KINSHASA

0-95

# **Democrats in Disarray**

Hard as it is to handicap next year's presidential race in America, it may be even harder to unscramble the presidential field in Russia, where elections are scheduled in June. With Russian politics fragmented and the electorate in a surly mood, anything seems possible, from reaffirmation to repudiation of the economic and political reforms fitfully championed by President Boris Yeltsin.

Along with parliamentary elections later this year, the outcome of the presidential race will be vitally important not only for Russia but for the United States and the rest of the world.

A reversal of reform, or an aggravation of Moscow's already chronic political instability, could quickly ripple through the post-Cold War international landscape, touching everything from peace prospects in the Balkans and the Middle East to the size of the Pentagon budget.

Mr. Yeltsin has not yet disclosed whether he plans to run again, but his ill health and low popularity make his re-election doubtful.

Prime Minister Viktor Chemomyrdin, who has been a guardian of reform as well as an effective administrator, announced last week that he does not plan to run for president. His declaration sounded definitive, but there was speculation in Moscow that it was merely a temporary maneuver to placate Mr. Yeltsin, who reportedly feels threatened by the growing popularity of his prime minister.

The crucial question is whether anyone with national credibility will carry the reform banner into the campaign, and enjoy the undivided support of democratic voters.

One declared candidate, Grigori

Yavlinsky, an economist and strong advocate of reform, has yet to show the capacity to unite Russia's unruly democratic forces.

If the divisions among reform politicians persist, which seems likely, the next president could well be a nationalist, Communist or other candidate who wants to restore some degree of authoritarian rule, reassert Russian influence in the former Soviet republics and rebuild the Russian military. Communists won 22 of 24 seats in the Volgograd regional parliament last week.

The most popular potential presidential candidate at the moment is Alexander Lebed, a former general who has called for a restoration of order in his chaotic country, citing the example of General Augusto Pinochet in Chile. General Lebed's appeal cuts across political lines. During the failed 1991 coup attempt in Moscow, he led the troops that came to the defense of President Yeltsin and his democratic supporters. He was also an early and strong critic of Moscow's mis-

guided military campaign in Chechnya. Less appealingly, in recent years General Lebed used the 14th Army under his command to protect Russian interests in the Dnestr region of Moldova, essentially intervening in the affairs of an inde-

Mr. Chernomyrdin's announcement certainly will not help the prospects of the centrist party, Our Home Is Russia, that he established earlier this year, ostensibly with Mr. Yeltsin's blessing.

The longer Russia's democrats bicker among themselves, the harder it will be for one of them to prevail next June.

—THE NEW YORK TIMES.

# **Bosnia Framework**

This cease-fire in Bosnia looks better than the 50 others, which collectively failed to halt the killing of several hundred thousand Yugoslavs and the uprooting of several million others. Behind the current initiative lie the 42-month fatigue of the parties, a new and fairer local military balance and the fresh com-

mitment of the American government. For the agreed 60-day clock to start running on Tuesday, Serbs must restore the utilities in Sarajevo and open the roads to Muslim Gorazde. Then American, European and Russian mediators, at an American location, will try to turn a

cease-fire into a political settlement. A calculated ambiguity marks the American-sponsored formulas that are supposed to lead to peace. They reach for a single Bosnia but offer a framework for partitioning Bosnia among Muslims, Serbs and Croats.

The goal of a unitary state amounts to a protest against sorting people out by ethnicity, whether this is done forcibly by 'ethnic cleansing" or by negotiated partition bows to the real and raw difficulties of seating a common governing structure on three peoples who may have excellent reason for mutual hate and fear - and who have their own separate

armies, to boot In the absence of an external power prepared to impose a single Bosnian state and enforce it indefinitely, partition looks like the natural and likely way. Others can hope that, however Bosnia goes, it goes peacefully.

The early onset of negotiations among the parties hastens the day when the United States will have to deliver on its promise of bolstering a settlement with American forces.

A looming problem is how to keep the military "playing field" in Bosnia rea-sonably level after American forces leave, as is now anticipated, within a year. This might be done by filling in with American air power or by otherwise bolstering the armed forces of Bosnian Muslims, or by having Russia take a role to calm the Serbs. The trick will be to engage Washington and Moscow, at a moment when they are already at odds on the volatile NATO expansion issue, without having them face off in a manner recalling the Cold War.

Especially if things go reasonably well. President Bill Clinton will be under a heavy election-year temptation to stress his personal leadership.

But in a context which could easily turn sour, he would do better to conduct full consultation with the Republican Congress — on the diplomacy as well as on the means to enforce it.

-THE WASHINGTON POST.

# **English Enriched**

The selection of the poet Seamus Heaney for this year's Nobel Prize in Literature moved some of his fans to lay claim to the honor as a renewed recognition of Irish poetry, 72 years after the prize was awarded to William Butler Yeals. (The Irish playwright Samuel Beckett also got it in 1969.) But if you step back a bit and look at the string of Nobel literature laureates of the past decade, you notice another, broader pattern in the honors granted by the Swedish Academy. Although one important mission of the Nobel-granting academy is evidently to bring the stars of lesserknown literatures to world prominence, as with Japan's Kenzaburo Oe last year and Egypt's Naguib Mahfouz in 1985, the past few years have also borne witness to the increasingly wide and rich variety of top-quality artists writing in English, even as English itself as a lan-

guage continues to flow into newer and farther-flung tributaries.

Mr. Heaney, who splits his time be-tween Harvard University and Dublin and whose poetry has treated Irish po-litical troubles as well as the farms and landscapes of his home, writes a downto-earth, rolling and lyrical language that is as different as you can imagine from the sharp-edged, jazzy English of Toni Morrison, the African-American novelist who won the prize in 1993. They are both different in their turn from the lush Caribbean cadences of Derek Walcott, who won it in 1992.

Then there is the poet sometimes described as the third of a troika of the greatest living poets, Mr. Heaney and Mr. Walcott being the other two: the Russian poet Joseph Brodsky, who won in 1988. What may not be as widely appreciated is that Mr. Brodsky, who emigrated to the United States for political reasons in the early 1970s, gradually made the shift to writing much of his poetry in English now — an English whose heavy Russian flavor gives it, too, the sound of a new language being developed.

The British have been keenly aware in recent years that their literature, with all its mixed legacies of colonial outreach, was beginning to benefit from the Eng-lish-speaking and English-writing de-scendants of those colonial subjects, in India for example, who were producing new literatures that expand the possibilities of English beyond previous imaginings. In America, too, it is an old story that immigrants bring the riches of their own languages into English, making it that much more interesting for the rest of the nation. Such continuing enrichment has always cut against the worries by some that English would be undercut as an "official" language in America by one or another new tongue. But English just keeps getting bigger and more interesting. The recognition of those en-largements at the highest level of literary honor is a development that takes the idea a happy step further.

-THE WASHINGTON POST.



International Herald Tribune ESTABLISHED 1887 KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

RICHARD McCLEAN, Publisher & Chief Executive JOHN VINOCUR, Executive Editor & Vice President WALTER WELLS, News Editor PAUL HORVITZ, KATHERINE KNORR and

CHARLES MITCHELMORE, Deputy Editors . SAMUEL ABT and CARL GEWIRTZ, Associate Editors ROBERT I. DONAHUE, Editor of the Editorial Pages - JONATHAN GAGE, Business and Finance Editor RENÉ BONDY, Deputy Publisher
 IAMES McLEOD, Advertising Director JUANITA I. CASPARL International Development Director • DIDIER BRUN, Circulation Director.

Directeur de la Publication: Richard D. Simmons Directeur Adjoint de la Publication: Kathurine P. Darros

International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92521 Neuilly-sur-Seine, France, Tel.: (1) 41.43.93.00. Fax: Circ., (1) 41.43.92.10; Adv., (1) 41.43.92.12. Internet: IHT@eurokom.ie Editor for Asia: Michael Richardson, 5 Contenbury Rd. Singapore (IST), Tel. (65) 472-7768, Fax: (65) 274-2334 Edw for Assa Nacion Rehamson, 3 Camerous Rd., Sugapore 1011, 161, (6)) 4/2-7/RX, Fax: (63) 174-234
Mng. Dir, Asia, Rolf D. Kramepuhl, 30 Glucester Rd., Hong Kam, Tel. 802-292-1188, Fax: 802-292-1190
Gen. Mgr. Germany. T. Schlüter, Friedrichtt. 15, 60323 Frankfar2M, Tel. (164) 72-67-55. Fax: (109) 72-73-10
PrecUS: Michael Conno., 850 Trand Ave., New York, N.Y. 10022, Tel. (212) 752-8850. Fax: (212) 755-8785
U.K. Advertusing Office: 63 Long Acre, London WC2, Tel. (171) 836-4802. Fax: (1071) 240-2254.
S.A. an capital de 1,200,000 F. RCS Nanterie B 732021126. Commission Paritaire No. 61337
D 1995, International Herald Tribune. All rights reserved. ISSN: 0294-8052



# Advocates of Human Rights and Peace Need Help

WARSAW — Sergei Kovalev, who spent 10 years in the gulag and exile as a dissident and then became President Boris Yeltsin's special commissioner on human rights, is gloomy. He was here as an international, nongovernmental delegate to the Organization for Security and Cooperation in Europe, meeting on how

to advance democracy and its citizens. He still has his official title, but it is empty. He has not spoken to Mr. Yeltsin since he stormed up to Moscow from Chechnya in January demanding that the Russian army stop making war. He says Mr. Yeltsin told him "It isn't time yet."

Time is working. The fighting in Bosnia

may soon end at last. Poland, Czechoslo-

vakia and Hungary are out of the pits, sure again that they are part of Europe and are going to have the chance to prosper. The economic news in Russia has improved. But there is still no clear sense of how Europe is going to sort itself out as it gropes warily to propel itself into the new, unnamed era. Russia remains the key dilemma, and prospects are that relations with the rest of the continent and America

are going to keep getting worse. The OSCE is the successor to the Helsinki agreements, which seemed to cement the East-West partition 20 years

destroyed it. Mr. Kovalev, who had been arrested in Moscow in 1974 before Helsinki was signed, was the first dissident to be tried and condemned in his country after it pledged to respect the civil and human rights that he sought to advance.

Now Moscow proclaims itself a democracy, with at least 262 parties running in the December parliamentary elections Why can't the democratic candidates pull themselves together to make a viable base for government, in opposition to the demagogues and Communist aparatchiks?

'Russian democrats are the stuff of Russian democracy," Mr. Kovalev says with a sigh, making very clear that he considers the words oxymorons. He doesn't just think they don't exist, he feels they are impossible. And the ominous threats from Moscow these days about a second Cold War are in his view an attempt to distract and frighten a bewildered people out of trying to give the words their real meaning.

It is precisely the OSCE that Russia is

trying to use now to dilute the Western alliance into a toothless political forum. Threatening renewed cold war, even posago even as they nourished the seeds that sibly World War III, if NATO embraces

intensifies their sense of need for the security that they feel only a robust NA-TO can give them.

But the OSCE is functioning more ac-

tively than ever in asserting the idea that how countries treat their own citizens is a matter of international obligation. The meeting here was arranged by the or-ganization's Warsaw-based Office for Democratic Institutions and Human Rights, and for three weeks delegates from 52 member countries (including all Soviet successor states) will be telling each other

in detail what they need to do better. The U.S. delegation, of which I am a public member to speak about press freedom form the viewpoint of a professional journalist, has proposed OSCE teams for Bosnia if a cease-fire allows moving on to reconstruction. The U.S. assistant secretary of state for human rights, John Shattuck, called for pursuit of war criminals and help in civilian administration, saying.

'Peace is negotiable, justice is not.'
That is the kind of thing the OSCE can and should do. It cannot substitute for a security system for Europe, which does not yet exist beyond NATO borders. Russia's attempt to make it the substitute is just trying to destroy what collective se-

former Soviet Warsaw Pact satellites is a paradoxical way to go about it. It only developing. An alphabet soup of institutions is being called into play.

The issues, though, are essentially how well organized this part of the world is going to be, how far still sovereign states pool their resources for mutual security. how much they accept and practice what they preach about human rights, protection of minorities, and peace.

From the United States come voices that, intentionally or not, reinforce the somber pressure from Moscow, "National interest, advocates (read, anti-internationalists) would also weaken NATO's position, especially challenging plans for large-scale operations in Bosnia. The conservative Cato institute has now called for the United States to pull out of NATO on the grounds that Europe can defend itself and U.S. vital interests are no longer at stake. The climate is growing isolationist,

Mr. Kovalev's reasons for pessimism stem from his own country, but also from his deep conviction that people who are serious about human rights, democracy and peace have to support each other, for the threats are linked. The United States remains the central, indispensable galvanizing force to oppose these threats. If it wavers, the bulwarks may not hold.

O Flora Lowis.

# The Microsoft Foreign Policy Has to Do With Open Windows

REDMOND. Washington — On the front page of the Fi-nancial Times the other day was a picture that caught my eye. It showed Bill Gates, chairman of Microsoft, holding talks with Jiang Zemin, president of China. The caption said the two men had held "very cordial" talks, in con-trast with their "frosty" summit of 18 months ago.

Bill Gates has met Jiang Zemin twice in 18 months. Humm, that's once more than Bill Clinton. It's no accident. The Chinese believe they need Bill G. more than they need Bill C. Which raises an interesting question: Does Microsoft have a foreign policy?

I asked Steve Ballmer, the No. 2 man at Microsoft, who oversees the software giant's worldwide operations from its headquarters in Redmond, Mr. Ballmer says Microsoft doesn't have a foreign policy per se, but it does have a global business agenda.

Since Microsoft today has twice the market value of General Motors, it is worth looking at that

By Thomas L. Friedman agenda, because it is bound to

influence U.S. foreign policy. When I asked Mr. Ballmer what policies his company's Washington office was pushing these days, he gave me a quizzical look and said, "We just put our first person there." I had to laugh. Can you imagine how many people the Big Three automakers have in Washington, and Microsoft, a \$50 billion company.

just opened a Washington office. Microsoft has an army of PR firms, and lawyers aplenty to defend it against antitrust suits. But except for help with copyright violations, it doesn't much look to

Washington. In part this is because it has a virtual worldwide monopoly. Like one of the great sea powers of old, Microsoft today controls access to the modern lanes of communication. Microsoft operating systems run 85 percent of the world's personal computers. Microsoft doesn't need Washington to open doors for it because foreign governments are begging Microsoft to come in and translate Windows 95 into their languages, so they can get on the

information highway. Describing his contacts with foreign leaders, Mr. Ballmer put it this way: "People say: 'You have this technology. We hear it's changing the world. Tell us how it can help us." can help us."

It is intriguing to talk to Mr. Ballmer about where Microsoft sales are booming, as an indicator of which countries are hot and which are not.

China has the greatest potential, not just because it has 1.2 billion people but because its birth control policies restricting every family to one child mean that there are often two sets of grandparents and two parents — that is, six adults saving to buy a computer and software for each child.

Microsoft development centers outside Redmond.

But Microsoft's hottest market in the Middle East is Saudi Arabia. Iran and Egypt are nil, but India and Brazil are booming. The one European democracy that is slipping is France. Mr. Ballmer:
"I don't want to say France has
fallen behind," but "the penetration of PCs relative to population was quite high in France. That's not true anymore.

Is what's good for Microsoft good for America? When I asked Mr. Ballmer whether Microsoft was even an American company, he said: "We like to think we are a company based in America that is a global company. In every country we are Microsoft. Not American. Microsoft. Microsoft Japan. Microsoft Italy ...

"That does not mean it is indifferent to America. Microsoft needs a cutting-edge U.S. tech-Mr. Ballmer says Japan is just nology market to design, test and now taking off for Microsoft perfect its products for global

products, while Israel is so far sales. Also, since America is the advanced that it has one of the few leader in information technology. laws and standards set here are

copied abroad." While Microsoft is a coldblooded economic giant, its technology, along with that of its competitors, can foster democracy in ways that General Motors never could. Its software is making it possible for individuals to communicate horizontally, through the Internet, across international boundaries, and to create groups and information pools that are

outside all government authority. To take full advantage of that software, societies have to become more open, deregulated and interactive. Says Mr. Ballmer. 'Once you let people on the Internet, the control aspects are reasonably out the window.

It is too early to predict what all this will mean for U.S. foreign policy, but I do predict this: It will be shaped to a significant degree by decisions made in Washing ton. Redmond. Washington.

# Weapons Games in Fantasyland, and Players Are Glad to Pay

DARIS — American defense F spending is usually attacked reasonably foreseeable threats to the country, or as a simple mechanism for transferring public wealth to corporate treasuries. The Pentagon's commitment to hyperbolically expensive technologies

is more interesting than that.

Congressional determination to press even more money on the Defense Department is, on the other hand, simply explained. Building more B-2 bombers and Sea Wolf submarines than the ser-

by its critics as out of proportion to nanciers (whose members get the detection, and there smite ene- with other countries or the United nuclear submarine, and took back weapons contracts) and the broadcast media (to whom most of the PAC money eventually is transferred in the course of the politicians' re-election campaigns) --give the pork barrel unprecedented size and importance today. But the nation's business is business, and politicians who forget that are

themselves forgotten. There are other reasons why the Pentagon spends so much. At one level its decisions reflect the Modern lobbying and the serendipitous coincidence of interest in military spending. vices request is an affair of pork American quest for technological terest in military spending among teresting to build a bomber that politicians — defending their can fly from the United States to power and office, their PAC fi-

mies with "smart" weapons that will take out what Washington likes to call "outlaw" regimes.
The B-2 "stealth" bomber,

By William Pfaff

with its (currently) projected cost of some two and a quarter billion dollars a unit, which promises, not yet convincingly, to be able to do all of the above, is also the latest in a line of American strategic weapons that have seemed to promise national omnipotence. That is even more interesting to the

Pentagon — and to the public. Invulnerability seems offered as well: arm's-length security, a virtually risk-free ability to strike decisively at great distance, without engagement on the ground, in total autonomy of action, without embroilment in alliance politics or military force. The navy struck "multilateralist" controversies back with the missile-launching Nations. The politico-psychological appeal of this is irresistible. It has always been the appeal of

strategic bombing. The first U.S. limited-intervention force, American strategic bomber, the with its carrier task forces and B-17, which went into production shortly before World War II. was called the "Flying Fortress." This primacy back from the navy. An choice of name was significant. During the war new bombers

were given names meaning in-tervention and attack — "Lib-erator," 'Marauder," etc. But as the war's end approached the first intercontinental bomber was designed and produced, the B-29. It was called the "Superfortress." It dropped the first atomic bomb, and the combination of intercontinental bomber and nuclear weapon seemed to have restored national invulnerability.

The B-2, which requires neither carriers to fly from nor overseas bases, is a new weapon of om-nipotence, suitable to a post-Vietnam America in which, having won the Cold War, Pentagon and public want to stay as distant as possible from real wars.

It is also an attempt by the air force to re-establish itself as the dominant American military arm, the latest round in its old rivalry with the navy. This struggle goes back to the 1920s, when General "Billy" Mitchell demonstrated, to the navy's fury, that bombers

could sink battleships.

After World War II the air force opposed the navy's plan to build new battleships, and won, becoming America's dominant

from the air force the principal role in strategic warfare. It also remained the primary

with its carrier task forces and shipboard marines. The B-2 is the air force's bid to wrench military aircraft carrier and a B-2 cost roughly the same amount.

However, the real significance of the B-2 has nothing to do with cost, utility, service rivatries or even war. It is too sophisticated for war; its very cost blocks its use. The B-2 is the culminating product of what may be called the technological delirium possessing the Pentagon in recent years, in which readiness for real military challenges has been subordinated to the pursuit of ultimate weapoury able to make every other weapon obsolete, and to make America perfectly secure. This is the dark

side of the quest for the moon. The B-2 is less a weapons system than a fantasy about security and omnipotence, and for this reason there is no limit on the amount 🐣 that can be spent on it. It is, in a perverse sense, the ultimate Pentagon weapon, so wonderful, even if it worked, as to have no appropriate use. The Pentagon's devotion to it - and even more. that of a congressional majority ~ tells too much about the place of fantasy in American national life today, when domestic reality

can be so painful. Invernational Herald Tribune. C Los Angeles Times Syndicate.

# IN OUR PAGES: 100, 75 AND 50 YEARS AGO

# 1895: Capital Seized

of Antananarivo, the capital of Madagascar, has at last arrived. It drawing the charges and expresshas been communicated to the public, not by the French Government, and still less by a French newspaper, but by an English newspaper. None the less, the chief object of the French expedition is accomplished. The powforecast a catastrophe in Gerer- if such a word can be usedof the Hovas is broken, and it will spirit of the French can do in a

Meissner, the President's secretary, declared that he had never seen Herr Ebert drunk or under the influence of drink. The proceeding regret for having made them.

### 1945: Jung's Analysis KUESNACHT — Psychoanalyst Karl Gustav Jung, who in 1936

many, said that Europe is accountable to the world for these "apoc-Germans cannot shake off collective guilt by pleading ignorance." The 70-year-old professor of psychology and physician for mental diseases was inter-

# PARIS — [The Herald says in an editorial:] The news of the taking

country larger than their own.

# 1920: Paper Relents

now be seen what the colonising alyptical events' but that "the BERLIN — The charges against the German President, Herr Ebert, dicially and morally the blane were refuted to-day [Oct. 9] during the prosecution of the German comic paper "Phosphor," which had suggested that the President is committed, feels the psychowas a drunkard and frequented unlogical blame and is made to feel savory Berlin night resorts. Herr that blame from the outside."

# Groupthink Leads to Show Trials

By Charles Krauthammer

put this case in perspective. A black man, the evidence of whose guilt in a brutal interracial double murder remains overwhelming, walks free. For generations, black men, the evidence of whose innocence in alleged interracial crimes was just as overwhelming, were jailed and executed and lynched. We Americans are still

far from righting the balance. All this is true. Why then does it feel wrong to say it? For the same reason the Simpson verdict seems so wrong to so many. In deciding a case of guilt or innocence, a real case with real people, one is simply not supposed to invoke history or to tote up group and racial grievances.

It does not matter whether Johnnie Cochran's summation to the jury to "send a message" with an acquittal is now cited by jury members as the reason for their astonishing verdict. Mr. Cochran's summation, as masterful as it was disgraceful, simply codified what the trial was all about: Whatever the evi-

dence, this trial was about political message sending. As Mr. Cochran put it, the police couldn't control the police, the government couldn't control the police, so the jury, speaking for the American peo-

ple, would control the police. The disgrace of this argument lies in the contempt it shows for what trials in a free country are supposed to be about. They are supposed to be about what happened on the night of the crime, ed all the deference we slavishly

WASHINGTON — Let's not about what generally happens elsewhere in society. A jury box is not a polling booth or a venue for political demonstration.

In unfree countries, that is precisely what jury boxes are about. In totalitarian countries, trials are just another opportu-nity for political statement. Even as he portrayed the other side as Hitlerian, it was Mr. Cochran who sought to turn this case from a murder trial into that totalitarian specialty, the show trial.

It is not that in America we deny the legitimacy of group grievances. But they are legitimate in the political arena, not the judicial. In the political back rooms it is proper and highly traditional for groups to grant each other special favors and support, but that is not supposed to go on in the courtroom.
At the political level, for ex-

ample, we recognize the need for some righting of the balance for the internment of Japanese-Americans in World War II. We did so by granting them the most honest and least corrupting means of balancing historical wrongs: monetary reparations.

The Simpson verdict balances wrongs in the least honest and most corrupting way. The appalling judicial injustices done routinely to black men in the past and the abusive police treatment of many black men in the present are undeniable. But had these indignities really been visited upon this black man?

On the contrary. This black

man was a celebrity and accord-

accord men of his fame. He was convicted of wife-battering and given the most risible of sentences. And after the murder of his ex-wife, it was because of the police courtesies offered a man of his celebrity that he managed to slip away for his famous Bronco ride.

In America one does not pervert justice in real cases with real victims because of what has happened to others, whether in the Jim Crow past or in the immediate present of the foul Mark Fuhrman, Or so we thought.

Perhaps we should not have so thought. After all, it is nearly 30 years since we made the fateful decision to start down the road of righting wrongs by group, and doing so by officially treating different groups differently. In America today we routinely hire, promote and even fire on the basis of race. The shock felt across much of America last Tuesday was the awful feeling that perhaps we now acquit murderers on the basis of race, too.

Johnnie Cochran's genius was to turn O. J. Simpson from abusive husband and suspected murderer into a victim; of the police. of Mark Fuhrman, of white society rushing to judgment. Mr. Simpson, too, learned

how to play the card. He has said that in his relationship with Nicole Simpson he felt like a battered husband. For victims, then, the rules

are different - not for Nicole Simpson, mind you, a mere victim of murder, but for the other Simpson, victim of the higher crime of racism.

Washington Post Writers Group.

# CONVERGENCE IS COMING, BUT IN WHAT GUISE?

Change is certain; it's the future demand that is difficult to predict.

o one denies that computing and telecommunications are converging, but the vision of the converged world has changed. Until recently, it was still possible to imagine that the future would look pretty much like today's telecommunications environment, but with fancier tricks, like a video built into the familiar telephone, and maybe even telephone companies selling com-

bined PC-phones.

It is now becoming clear, however, that the reality will consist of more powerful and flexible computers that are capable of taking over most, or maybe even all, of the traditional telecommunications functions. Convergence increasingly means a computing takeover.

This may still be controversial among some of the larger private-branch exchange (PBX) vendors and telecommunications service providers, but confidence in the computing camp is growing to such an extent that some are even handing out diagrams showing the information technology business environment of the near future, and there is no room in the diagrams for a PBX.

Eat or be eaten

Just as a crisis hit the mainframe computing world when PCs first burst onto the scene. PBXs are seen as the inevitable victims of smarter PCs that cay understand human speech, play real-time video and still have enough spare random-access memory to run telecommunications functions in software. Equip such a PC with some slotin cards that can send and receive telephone signals, and computing has ef-

fectively swallowed telephony.

The movers and shakers in this new market include software giants Microsoft, teamed with Intel, and Novell, teamed with AT&T. Both camps have developed their own standards for computer telephony integration (CTI), for connecting individual telephone handsets to desktop computers, and for linking the server to the PBX.

Also in the field is a consortium headed by IBM, Apple and Microsoft, called Versit, which aims to make CTI

Also in the field is a consortium headed by IBM, Apple and Microsoft, called Versit, which aims to make CTI a subset of a wider range of messaging functions, including electronic business cards and videoconferencing. Underpinning much of the CTI effort is the Enterprise Computer Telephony Forum (ECTF), whose driving force is Dialogic, the company whose adapter cards and software populate the majority of desktop CTI implementations

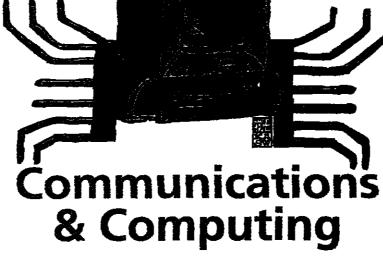
Emerging protocol
There will still be space for the PBX vendors, just as there is still, even today, a place for mainframes in the corporate computing world. In the office backbone network, and in the wide area networks that link corporate offices, convergence is taking the form of a new communications protocol that can handle data, voice and video with more or less equal ease. Called asynchronous transfer mode (ATM), this protocol promises to be the basis of new kinds of networks and may eventually – though this is still controversial – extend all the way from the

based local area networks.

ATM is still fertile ground for the PBX vendors, whose detailed under-

international networks to the desktop-

Continued on page 16



Computing and telecommunications are fast approaching a crossroads – that of convergence.

As technologies increasingly edge toward a blurring of the barrier between telephony and computer networks, the essential question remains:

Will the telephone as we know it swallow the computer, or vice versa?

Inside Page 12 Booming computing press Page 13 On-line services Public-to-private on the Web Quaint old handset Other intelligent networks Electronic shopping Page 15 Amsterdam's digital city When network talks to network Zoom on personal computers Bringing work to the worker Page 16 Distance learning

Peru finds the Net

An IHT/ETSI initiative.

# BUSINESS AND THE NET: WAITING FOR NEXT WAVE

Advertising rears its head on the Internet - and finds a new habitat.

Companies are rapidly discovering that if they don't set up shop in the Cyberspace mall, they may be missing one of the greatest marketing opportunities of all time. Yet, without proper understanding of the unique way it operates, they may find themselves drifting in that space, unable to capitalize on its potential.

ing in that space, unable to capitalize on its potential.

In 1994, Net advertising constituted a minuscule 0.06 percent (\$100 million out of a \$150 billion total) of U.S. advertising revenues. It is expected to grow to more than \$4 billion by the year 2000 and analysts are predicting

it could equal television earnings of \$30 billion sometime after 2010.

Two years ago, few major companies had even heard of multimedia or the Net: today, more than 45 percent advertise on the World Wide Web or plan to do so. The number of Web sites doubles every 75 days, with commercial Web sites totaling 32,000 in January 1995 and 1,500 new ones registering each month. Two years ago, no advertising agency had an interactive department; today virtually all do.

Continued on page 12

# THE OTHER KIND OF INTELLIGENT NETWORK

Software will soon be able to take over many of our routine decisions.

here are two types of "intelligent networks," one that most of us will never see and never think about, and another that will affect so many aspects of work and play that it promises to change everyday life.

to change everyday life.

The term Intelligent Networks, to telecommunications industry insiders, refers to new technology that will "manage" networks so that the flow of data is as fast, efficient and reliable as possible.

The intelligent hubs and switches that are critical to IN (as it is called in the industry) know when, where and how to route data at maximum convenience and economy – which will become more and more important as the sheer amount of data being transmit-

ted increases with enhanced voice, data and video services.

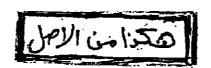
Computerized telecommunications networks are, in effect, becoming too complex for people to manage. Computers will manage them, largely through automatic switches that can "decide" which is the best way to route a transmission. These systems are "intelligent," for example, because some ("neural" networks) can learn from examples — if a certain route works well for a certain type of transmission, the network will "learn" to use it again — while others ("fuzzy logic" networks) apply mathematical formulas to uncertain data to make the

Continued on page 14

We help you grow

ALCATEL

Come and see us at Hall 4 - Stand 320



# COMMUNICATIONS AND COMPUTING



Internet advertising, still in its infancy, is predicted to equal the value of television advertising by the year 2010.

# BUSINESS AND THE NET: THE NEXT WAVE

Continued from page 11

Many businesses view a Web page as a large billboard that will automatically attract the globe's 30 million Net users. Wiser companies recognize that whereas a magazine page or television commercial has a relatively captive audience, the Web is chaotic. There are no neat product categories, but a welter of sites tenuously joined by "hot links," where clicking on a word takes the user to a related subject. The likelihood of a user's stumbling on one's page are remote without ancillary support. like Web addresses placed in traditional ad-

vertising to lead users to it.

The chief commercial Web occupants at the moment are car makers. home shopping networks, booksellers and computer-related products like software. Many openly admit that they are experimenting with the new medium to see what type of response they will get. These companies construct their own Web sites or lease pages from access providers who charge set fees. Electronic magazines also sell advertising pages.

But who reads the ads? In the United son-shop and it is still difficult to guarantees, the ratio of male to female comantee the security of payments. mercial on-line service users is a surprising 60:40. A 1993 Research Institute for Telecommunications and Information Market study reveals that more than 70 percent have college degrees. and 56 percent of the households earned more than \$50,000 per year, 50 percent higher than the national average. Nearly 90 percent own a home computer, an indicator of the Net's potential, since users still represent less than 7 percent of the U.S. population. Forrester Research Inc. estimates that the Web user population will grow to 5.4 million by 1996, and then zoom to 22 million by 2000. Clearly, this is a

Who's making money?

lucrative market.

But browsers are not necessarily buyers. Many are, in Net parlance, Turkers" who view a site and move on; thus a "hit" will not sell goods. Is anyone making money? At the moment, "no." Why not? There is no Net directory, so it is hard to find a particular shop or product, it is not possible to compariantee the security of payments.

Instead of selling products, smart companies are using the Net to build brand awareness by demonstrating products interactively, letting the user discover their benefits. Other companies use it to enhance customer relations. A user posts a question regarding a product or a malfunction, and on-line experts provide technical support. Software companies let the user download enhancements to existing programs or let him play with a reduced version of a program the company hopes to sell.

Many companies are joining the Net not for the money they can earn but for the money they can save. E-mail costs a fraction of fax or overnight courier fees, especially to foreign countries.

At the moment, the Net is hampered by the lack of dynamic content, a drawback that the implementation of fiberoptics and the lower cost of high-speed connections will overcome. Meanwhile, unlike television and newspapers, the Net population continues to grow at a phenomenal rate.

Steve Van Beek

# READ ALL ABOUT IT: COMPUTING PRESS

Traditional periodicals are far from dead, as a raft of new titles devoted to the internet shows.

A host of new print publications - magazines, newsletters and books - has been launched in the past 18 months to cater to the information revolution that combines computers with communications. Once targeted mainly at users in the United States and Canada, the latest wave of media includes

Connecticut; Jaunched its popular monthly, Internet World. In Britain in May last year, and reports that sales outside the United States have 18 in Britain in May last year, and reports that sales outside the United States have 18 in Britain in May last year, and reports that sales outside the United States and Canada, the latest wave of media includes new titles from Europe as well.

In Britain, Paragon Publishing, which specializes in Webzines

media about computers and computer games, has taken advantage of its English-language base to launch two new magazines in the past year. Internet and Comms Today is a monthly aimed at experienced users both at home and at work. Like its other newborn rivals, it hopes to take advantage of the growing worldwide popularity of the Internet. It also provides news and analysis on mobile communications equipment such as telephones and modems for laptops. (According to media analysts in London, the Internet currently links more than 2.5 million host computers and more than 25 million people worldwide, making it the world's largest collective computer network.)

Developments like 3-D software and its impact on users of the Internet and the politics of the Net are featured, along with on-line listings. Internet providers are also reviewed, with a list of the main companies, contact names and dial-up locations.

NetUser was launched by Paragon as a bimonthly in April and has been so successful that monthly publication is planned beginning this autumn. Unlike many other magazines devoted to the Net, NetUser avoids jargon and

about how you can put your own views forward. A special feature in each issue is "The Guide," which lists hundreds of as commerce, the visual arts, music, gardening, languages and disabilities.

Both magazines have a print run of about 50,000 to 60,000 per issue, including newsstand sales and subscriptions, reports Diana Monteiro, advertising manager, with virtually all going to Britain and other European countries.

In the future, analysts expect Paragon to face stiff competition from two other big British publishers of computer titles: Future Publishing and EMAP, both of which have launched publications on the Internet this year. In addition, U.S.-based houses are seeking to make inroads on the European and Asian markets.

Mecklermedia, with headquarters in Westport,

"Research shows our leaders are Internet-savvy, educated and highly influential in pioneering the Internet for both personal and business productivity," adds Paul Bonnington, publisher of Internet World and Mecklermedia's Group Publisher in the United States. Future plans include a

European launch for the company's latest contribution, Web Week, a Paguest contribution, Web Week, a Paguest interest evolution with the World Wide Web, and a new newsletter. Web Lieveloper.

Manhasset, New York, has launched NatGuide in Pergin in

launched NetGuide in Britain in anticipation of the expected huge rise in Internet connectivity in Europe. The monthly is basically the same as the U.S. edition. now in its second year. On-line services are monitored, analyzed and reviewed, and a "Cyberguide" lists Internet sites under featured headings.

Some like it hard

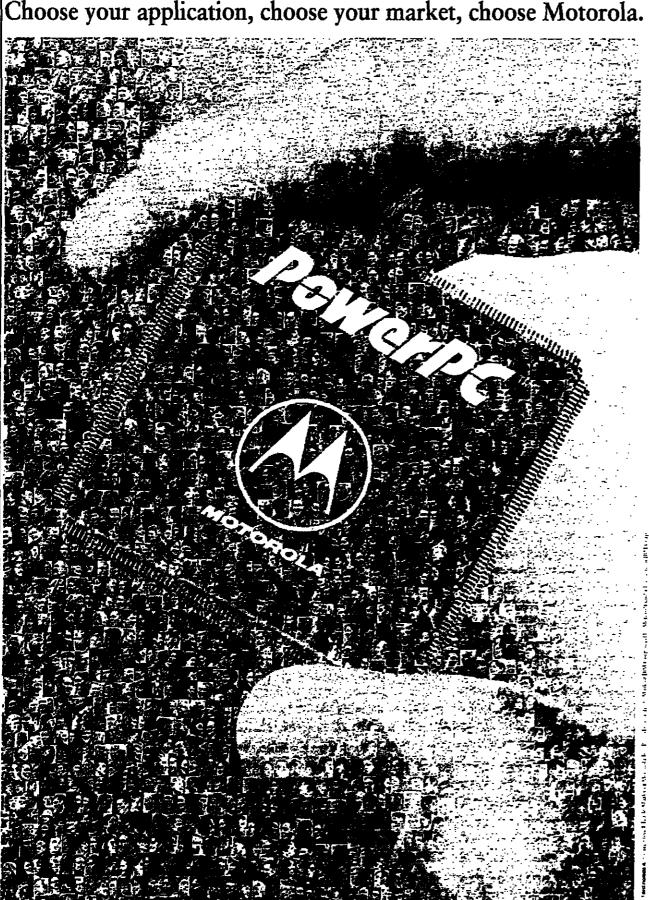
Analysts say that part of the reason For the number of new launches is that potential on-line users want to assess the new possibilities before they buy expensive add-on equipment like tituals monthly fees in return for prooff-line but still sought-after, traditional format
magazines about the Internet are going strong.

viding access to the Internet and other
electronic publications. In addition,

provides basic, readable information about how to get on to the Net, what to do when you get there and suggestions about how you can put your own views forward. A special feature in each issue is "The Guide," which lists hundreds of reference sites on the Internet under specific headings such having to book up the computer and wait for the appropriate software to computer the visual art. The propriate software to computer the publications. In addition, the distribution of the magazine with them wherever they go and share it with their friends, rather than about how you can put your own views forward. A special feature in each issue is "The Guide," which lists hundred of the publications. The additions is the control of the propriate to the publications of the propriate to the publications of the propriate to the publications. software to come up is another reason traditional magazines, as well as electronic publishing, will remain popular.

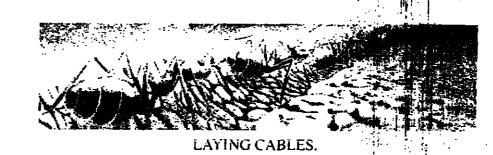
While U.S. users of PCs have had convenient access to the Internet in the past few years, would-be European surfers are thing unit droves to ride the wave as well a New Media Age reported in June that almost one in five people who bought a computer in Britain in the past year is connected to the Internet. Another 25 percent is expected to be connected within the coming year. For publishers of connected within the coming year. For publishers of Internet titles, this as good news, but few doubt that the competition will be interese.

Pamela Ann Smith

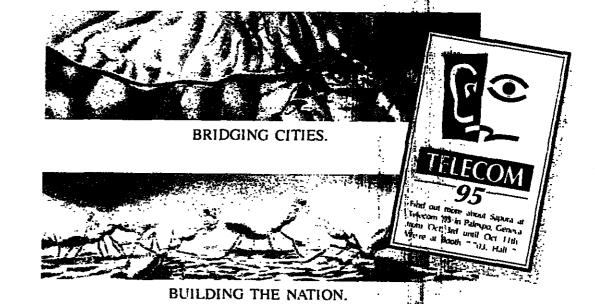


The world's widest range of semiconductors will fuel your imagination. Visit us at Telecom '95. You'll find us in Hall 5, Booth 340.





Off-line but still sought-after, tra-





DOING WHAT IS BEST TO SOAR INTO FUTURE...AND BEYOND.

Research, Information Technology and Telecommunications alone can't make it happen. Resources must be dynamically matched with a deep beneattment. M Sapura, we have the expertise. More importantly, we share a vision, A de more Malay da that's very much together. And we're making it all happen in many control of the control of the states and the future and the fitting the Signer amorphise a Formow and for the future.



SAPURA TELLA OMAR ARE MENS BERTHAD Banganao Sapua, Jalan Luggang, Chi Klang, 94200 for one 187 Medital and 487 Suppledes, MA SUSPERITOR

# COMMUNICATIONS AND COMPUTING

# PROLIFERATION OF ON-LINE SERVICES

Stock market quotations, economic data, EU directives - they're all available over the wires.

Once the source of privileged changes for any economic series business sources transmitted to the computer via data communications links are commonplace economic criteria today. While many users may choose to surf the Net or probe the Web, they also have the option of choosing a commercial service tailored to their needs.

Both Datastream and Dow Jones Telerate have captured substantial markets in international financial centers with their specialized packages aimed at bankers, brokers, fund managers, dealers, corporate treasurers and

investors. Datastream, part of the J.S.-based Primark Corporation, focuses on the securities markets in particular. Established in 1964. it has built up a business worth some \$100 million. Today, it boasts more than 1.500 customers, mostly corporations and institutions, with

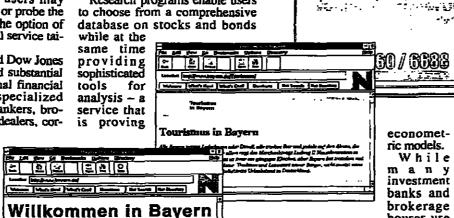
an average of 30 to 40 users in each, according to a company spokesperson. Coverage extends to 38 countries in Europe, Asia, North and South America. and Africa.

Figures, please

Historical databases that include data on equities; stock market indices; bonds; mutual and investment trusts; futures, options and other derivatives; exchange and interest rates; commodities and companies are a main feature of the service. In addition, economic analysis programs provide histori-cal data, seasonal adjustments, yearly aggregates and percentage by analysts building sophisticated

information for the few, on-line selected by the user, whether on a particular economy or a range of international comparisons of major

> Research programs enable users to choose from a comprehensive database on stocks and bonds while at the



houses use Sun or Hewlett Packard UNIXbased, or DEC VAX, platforms to receive Datastream services, personal computer users can also obtain most of the on-line services through normal telephone links as well as through special leased lines or IPSS (International Packet-Switched Systems). Apple MAC and DOS-based operating programs are accommodated, as is the highly popular graphical user interface, Windows.

While

Real-time service

Earlier this year, Dow Jones Telerate announced that its online, real-time service would also be available on personal computers and other delivery platforms. Employing Windows software, the Telerate workstations are available for single users or for clients with dealing rooms containing hun-

More than 4,000 such worksta-

tions are currently in use, Dow simple word commands, then Jones reports, in banks and financial houses, including the National Bank of Austria, Lazard Frères,

Lexis/Nexis is another global on-line service described as "a set of electronic libraries." Recently purchased by the Anglo-Dutch publishing conglomerate Reed Elsevier, it is operated by Mead Data General, a division of the Mead Corporation of the United States. Company, business, economic and legal news is provided from more than 1,000 publications and news sources around the world. For business users, the full package also includes access to two comprehensive business and marketing databases: Predicasts Overview of Marketing and Technology (Promt) and the Marketing and Advertising Reference Service (MARS).

Digital stacks

they want to examine, transmit a request for the information using

review the information sent to their screens using headline, summary or full-text formats. The information can be saved to a floppy disk or hard drive, or sent to the printer to generate a hard copy. A special feature includes "libraries" focused around five separate world regions.

The one for Europe, for example, contains business and political news, country reports, company information, economic and market analyses, case law and EU directives from sources such as The Times of London, The Economist, Extel, Handelsblad and Le Monde. Other specialist libraries cover transportation, the environment, marketing, banking and legal

Alas, such services do not come cheap. Customers may be asked to pay a sign-up fee of about \$375. plus a subscription fee of about \$75 a month. While that may sound reasonable, on-line charges are also assessed, averaging 60 cents a minute. In addition, there is a charge for actual usage: depending on the news source, this will cost about 6 cents for each line of information accessed.

While corporate customers may be willing to pay such sums, analysts say that single users may turn increasingly to the Internet (the global computerized network) and to the World Wide Web (the popular graphics-based network). where most information is free.

Pamela Ann Smith

# PUBLIC-TO-PRIVATE ON THE WEB

How to get the right information to the right people.

Luropean governmentfunded sites are sprouting up throughout the World Wide Web, briefing readers about the latest cabinet decisions in Brussels, sources of research funding from the European Union, bus schedules in London and business development services available in Bavaria and Tyrol.

As Otto Wiesheu. Bavaria's minister for economic affairs, transport and technology, points out, the Web provides "a development agency with instantaneous access to the entire world of potential investors. These investors, in turn, are provided with instantaneous

access to information, a process normally requiring at least one long-distance The Web protelephone call and a fair amount vides "instantaof patience."

Despite these advantages, sites to the entire like those of Bavaria and world of poten-Tyrol are still relative rarities. The tial investors." reason, according Manfried Pfeifer, director-

general of the advisory services, is widespread apprehension that too few or too many people could use these services. An overabundance of interest could be equally as damaging as a lack of it," he says. "A flood of queries could swamp the agency, making it impossible for staff members to answer 'serious' ones - those from potential investors - with due promptness."

Another Web-related concern is that the envisioned users - high-ranking corpo-rate executives - will fail to avail themselves of the services. information Remarks one business development official: "I know of no decision-makers who use the Internet as a primary source of information, and few who use it on a regular basis. I know lots of college students who conduct term-paper research on

Ripeness is all

These concerns had led Europe's agencies - with a few exceptions - to take "wait and see"

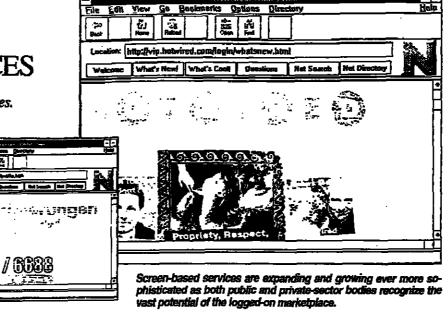
or "you first" attitudes. Thanks to the results reported by Bavaria and other innovative governments, the time of waiting Feast or famine? neous access and seeing may

be coming to an Although only up and running since June 26, and available only in German (the English version is now

being readied), ministry's business location the business information services and the "Bayern Online" site they form part of have been attracting 500 queries a day, says Manfred Schoberth of FAST, the site's software and technical adviser.

"Answering the queries requires the services of a person and a half," he says. That's a level of interest we feel very comfortable

**Terry Swartzberg** 



especially popular for portfolio and investment managers as well as for modeling and benchmark analysis. A valuation package, aimed at portfolio analysts, includes an integrated program for private clients and those seeking to meet Eurobond requirements. In addition, a customized "Data Channel" enables users to flexibly access and download the global databases or to request specific

information for local manipulation. These programs are supplemented with advanced integral

"COMMUNICATIONS & COMPUTING"

was produced in its entirety by the Advertising Department of the International Herald Tribune.

WRITERS: Timothy Harper at harpertim@aol.com, Nigel Hopkins in Adelaide, Peter Hudson in Lima, Janet Purdy Levaux

in Los Angeles, Richard Rogers in Amsterdam, Pamela Ann Smith in London, Joel Stratte-McClure in the South of France,

Terry Swarzberg in Munich, Steve Van Beek in Bangkok, Steve Weinstein in New York and Bob Whitehouse in London.

PROGRAM DIRECTOR: Bill Mahder. TOMORROW'S SECTION: Personalized Services.

Keith Hernandez, Field Office Manager

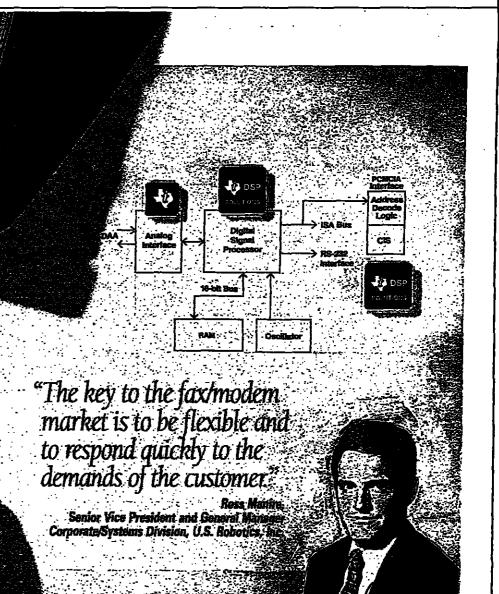
"I need a fax/modem that always

connects at the highest speed,

no matter where I am."

the Commonwealth Bank of Australia and Sumitomo Finance International. Altogether, the U.S. company estimates that a total of 100,000 terminals in 80 countries receive its on-line services. These include real-time prices from 120 exchanges around the world, deci-sion support products, dealing room systems and transactions packages, as well as news and commentary from the U.S. news wires Associated Press and AP-

PC users choose which sources





In the fax/modem market, 18 months could be a product's lifetime. And an 18-second transmission seems like an eternity when you're trying to get information in the field. So, modem manufacturers are turning to Digital Signal Processing Solutions from Texas Instruments to keep up with customer demands for increased performance. While

> providing cost-effective designs that maximise profitability, time after time.

In just a few years, fax/modem performance has experienced a tenfold increase with every generation redefining functionality. And behind

many of these innovations, you'll find TI DSP Solutions. In fact, by combining expertise and jointly pursuing new technology, TI helped U.S. Robotics produce the first PCMCIA V34 modem. This breakthrough delivered a 2X increase in performance with the software flexibility to incorporate new features and standards. Now, U.S. Robotics can leverage their investment across their entire product line.

And as the multimedia market evolves, the trend will continue to add real-time capabilities like simultaneous voice/data transmission, voice mail, CD sound and full-motion video. And, of course, TI will be there every step of the way.

From wireless communications to multimedia, TI DSP Solutions are changing the way we live, learn and work. Timeless, isn't it.

Visit us on the Internet at http://www.ti.com EXTENDING YOUR REACH



# THAT QUAINT OLD 20TH-CENTURY HANDSET

Telephones as we know them look destined to merge soon with computers.

he six-year-old girl visiting her grandmother's house groponte, head of the MIT telephone is sculpture, not telephony, harder, not easier, media Lab, often seems to telephony, harder, not easier, and black media Lab, often seems to telephony and black media to the second black wanted to phone home, but she was stymied. She knew the number, but didn't know how to dial grandma's old rotary phone. She kept sticking her fingers in the numbered holes, but nothing

The chances are that most of us have had the same feel- overdesigned appliance on ing of helplessness and con-fusion when confronted with some of today's sleek handsets and the myriad of codes and buttons. Nicholas Ne- face. A Bang & Olufsen

speak over the head of the man or woman in the street. But he spoke for everyone who has ever been left muttering over a telephone that isn't doing what they want it to do when he said: "A telephone handset is probably the most redesigned and with their unusable inter-

telephony, harder, not easier, to use than an old black rotary telephone.
"Worse, telephone designs

have been 'featured' to death. Number storing, redialing, credit card management, call waiting, call forwarding, auto-answering. number screening and on and on are constantly being squeezed onto the real estate of a thin appliance that fits in the palm of your hand, mak-ing it virtually impossible to

"Not only do I not want all those features; I don't want to dial the telephone at all. Why can't telephone design-ers understand that none of us wants to dial telephones? We want to reach people on the telephone. Given half a chance, we would delegate that task, which suggests to me that the problem of a the convergence of telecomtelephone may not be in the

design of a handset, but in the design of a robot secreto the bottom of the digital food chain. Our telephones will also be computers, and our computers will also be telephones - or at least they'll do tomorrow what telephones do today, though with any luck without the wrong numbers and static. New "smart" phones will

, a robot secretary that can hit in your pocket."

get their processing power from computer networks and, once equipped with some of Mr. Negroponte's electronic secretaries, will be able to screen, prioritize and sometimes even automatically answer calls. The cold call that always comes at dinnertime from the guy selling annuities will be politely rejected without your

mother-in-law might be put through or might be told you're really busy, depending on what you've told your "secretary" or what the secretary "sees" you doing on your computer. Working on your taxes? Better call back tomorrow.

By any other name This all-in-one combination telephone, television and computer might be called a TV if it's in the family room, a phone if it's in the kitchen and a computer if it's in the office. But it's going to be able to let you make and receive calls without picking up a handset - unless you want to. More likely you'll make calls by clicking or touching, or maybe even

speaking.

Mr. Negroponte's people at the MIT Media Lab, and other scientists studying computers and language and facial expressions in other labs, are working to make computers not only recog-nize voice commands, but to interpret body language, too. ceive e-mail, faxes and oth-If you growl and grimace at er documents.

hearing a ring. Your kids' calls from an argumentative former spouse, for example, through right away. Your the phone will soon begin heading off those calls and asking your ex to leave a With or without voice

commands, teleconferencing will be made easy for business purposes, and even consumers at home will be able to see each other on their respective screens. Of course, almost everyone says they'd never want one of those video phones at home. Or that's what they say today, anyway. It sounds remarkably similar to the grumbling and vows of "Til never have that in my house" that preceded other innovations, such as the answering machine. The closest thing to an old-fashioned handset will be the small. wireless personal communicators that many people carry with them everywhere they go. The next generation of today's PDAs (personal digital assistants), these communicators will serve not only as a telephone but also as a palmtop computer that lets you send and re-



MAINFRAMES WERE ONCE PREDICTED to be going out of fashion so fast they would soon be as rare as hen's teeth. Experience of the client/server systems that began to oust mainframes from corporate information technology has shown, however, that distributing large, complex databases across a group of smaller machines is not as easy as was predicted. Studies have repeatedly shown that mainframe systems are, for certain heavy-duty applications, more cost efficient than their smaller competitors. Today, mainframes are usually categorized as "legacy systems". mainframes are usually categorized as "legacy systems." Initially this implied that their stay in the computing world would be limited. Increasingly, however, the words have taken on a more respectful tone, as it is acknowledged that no one type of system can have the monopoly on computing excellence.

Though maintrame market growth is estimated at around one-eighth of PC growth, and maintrames are already easily outnumbered by their smaller siblings, they are off the endangered species list. The legacy looks here to stay, Mainframes fare especially well in real-time, complex situations like airline booking systems, where rapid, reliable, manageable "transaction processing" is the prime requirement. In addition, in many legacy systems tems the real investment is in the millions of lines of code that it would be virtually impossible to rewrite to run on a group of smaller computers.



Continued from page 11

best decisions. Standards for IN will allow new equipment, software and services to be added onto existing our cards may have been stolen, if there is a sudden networks quickly and easily - plug and play, in other words, except on a much larger scale. IN will be one of the development keys for Universal Personal Telecommunications, for example: the wireless, handheld phone with a number and machines, both at home that follows us around the world, wherever we go.

Delegation of tasks

The other type of intelligent network, lower case rather than capitalized, refers to the artificial intelligence that new software will bring into our homes and offices. Computers won't necessarily think for us, but they will make decisions for us - the same decisions we would the decision. Already, intelligent net-

works control the temperature and humidity in buildings, and check doctors' prescriptions against patient records to make sure there electronic robots, secretaries electronic butler doesn't tion of your boss right away,

won't be any adverse reac- or butlers, that roam the nettions. Networks monitor our credit card purchases and raise red flags, indicating purchasing trend that doesn't jibe with our past patterns. It is not unusual for a credit card company to call customers and tell them their cards were stolen even before the customers notice.

Many of our appliances

the design of a robot secre-

tary that can fit in your

Mr. Negroponte's lab assistants are indeed working on

putting electronic robot sec-retaries in his pockets. But

munications and computing

When the twain meet

and at work, are computerized; many of us routinely use a dozen or more computers a day. What's going to change, however, is that those appliances and ma-chines will be networked to "talk" to each other in a more or less intelligent fashion. Our refrigerators will remind us to go to the grocery store if we're almost out of milk - unless our diaries have told the fridge have made ourselves, with- we're going on vacation the out requiring us to spend the next day. In effect, our housusual time and energy in es and our offices will bethinking about how to make come computer networks, and we will live and work inside them.

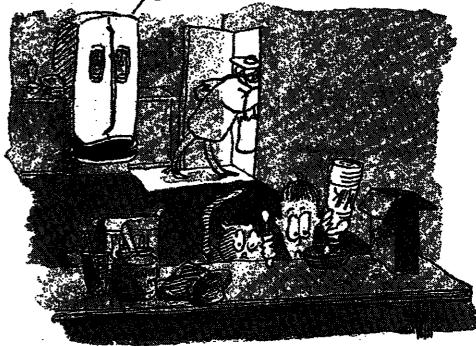
The new domestics

We will rely on new soft-

works on our behalf. Already, these agents are screening and handling electronic mail on advanced networks. They "watch" how people handle their e-mail, and gradually take over the job. If you always respond to messages from your boss right away, then there will be bells and whistles when a message arrives from the boss. If you always delete messages about the coffee fund because you don't drink coffee, the agent will start deleting them before you see them. If messages from a client are always filed electronically, put in a database and printed out, then that's what the agent will do with them. These agents will compile your own personal electronic "newspaper" every day, put together background briefings for you and remind you to take an umbrella if you're going on a business trip to a city where rain is forecast.

Let's say you work in middle management with other people in a big company, and an e-mail (which is they have ever received a sulting with other agents, the way most communications will arrive in the near ware "agents." also called future) comes in that your

"Oh, no point in purchasing milk, Mrs. Jones. You're all off on vacation tomorrow."



know how you would han- then your agent will no dle. Your agent then goes off throughout the office network "talking" to your still can't figure out how to colleagues' agents to see if handle a message after consimilar message, and how it was handled. If it's from someone who gets the atten-

you'll get a recommendation that is marked with a low confidence level. The agent

will watch how you ulti-

mately handle the message, and learn from it.

The goal of intelligent net-works is not to make computers do our thinking for us. Rather, it's to give us more freedom to think about other things, while the computer makes the "automatic" decisions for us. Tim Harper

# **ELECTRONIC SHOPPING: A REVOLUTION** FOR GERMAN RETAILING?

With the most restrictive opening hours in Europe, German retailers have doubts about the virtual marketplace.

In the United States and Britain, round-the-clock electronic and virtual shopping and information services have been part of the mix of retailing modes for some time, but they have failed to unleash great changes in this sector. In these countries, non-virtual, non-electronic retailers and service providers are also generally open or accessible during the evening and on weekends. This convenience robs electronic and virtual shopping of their prime selling point. and virtual shopping of their prime selling point.

Convenience, however, is a term rarely applied to Germany's retailing and service sectors. It took a good two decades of heated debate before the country's stores were permitted to stay open an additional two hours one evening per week, and even that came at the price of shortening opening hours on another day.

Upheaval

The restrictiveness of store and office opening hours is one reason the advent of these services in Germany could very well trigger a major upheaval in the country's retailing and service sectors.

Electronic and virtual services (accessible primarily or exclusively via computer or telecommunication networks) are currently the hottest item in their respective sectors. A rarity a decade ago, electronic and virtual services are now used by 2 million Germans on a regular basis, reports the business weekly WirtschaftsWoche.

Most of the recent growth has taken place in the travel, information provision, real estate and financial sectors. In Germany, it is now possible to book a flight, conduct a title search, buy a house or purchase a futures contract on a 24hour-a-day basis.

These developments have been greeted warmly, even enthusiastically, by companies in the service sectors, which have been quick to perceive the savings in space and personnel time inherent in the electronic bank or travel agency. Trade reactions, on the other hand, have been mixed.

Mail order by modem

The country's mail-order giants - Otto Versand (the largest in the world), Neckermann Versand and Quelle - have been providing financial and technical support to the country's fledgling multimedia networks and broadcasters that convey wares to consumers.

The mail-order houses have made a career of exploiting German dissatisfaction with restrictive opening times, pio-

An the United States and Britain, round-the-clock electron-neering such items as telephone hotlines and CD-ROM cat-

alogues.

Thanks to their efforts, the country's turnover from electronic shopping shot past the 1 billion Deutsche mark (\$720 million) mark in 1993, reports the authoritative, Cologne-based Institut der Deutschen Wirtschaft.

The Hamburg-based Otto, for instance, is supplying programming to five of the nine locally based multimedia networks now being launched in Germany. Quelle has taken a 50 percent stake in HOT (Home Order Television), set to go on the air in early 1996.

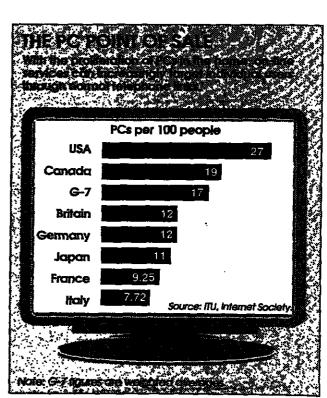
Reactions from the country's standard retailers, however, have ranged from "If you can't beat 'em, join 'em' to diehard disapproval. Karstadt, the Continent's largest retailing group, has taken a stake in a company providing dedicated software. The Kaufhof group, number two in Europe, has dayslessed electronic shorping recomming for Reden has developed electronic shopping programming for Baden-Württemberg's multimedia project, set to be Germany's largest. Other retailers have tried to ridicule the multimedia projects out of existence, deriding them as "toy-sized experiments" of negligible importance in the country's retailing

This comment has not been applied to HOT. Through lobbyists and trade associations, "contra" retailers have put intense pressure on broadcast regulatory authorities to enforce existing national and European Union laws, which forbid the transmission of programming exclusively focused on the purveyance of products and services.

Current indications are that their efforts may be successful, resulting in the curtailing of HOT's daily air time or even the postponement of HOT's debut. If so, the victory will be hollow. Using the Astra satellite, home shopping channels will soon be bearned into Germany from Britain (where these broadcasters are "tolerated") and from the United States. In addition, the number of German companies setting up domains on the World Wide Web is growing exponentially. Commercial transactions on the Web are, apparently, outside the scope of German territorial jurisdic-

Extraterritorial

Backed by media powerhouses Pearson, Burda and Matra Hachette, Europe Online, Europe's incipient answer to



America Online and CompuServe, reportedly intends to make full use of this extraterritoriality to start offering electronic shopping services (among others) by 1996.

Greater convenience is only one reason experts predict a high use rate for such electronic shopping networks by German consumers. Price differentials are another. Computers in Britain, cars in Belgium - they're all cheaper

outside Germany.

Thus the question arises: If the growth of electronic and virtual retailing in Germany is inexorable, what effect will this have on the country's standard retailing scene?

The usual response is that if electronic services manage to

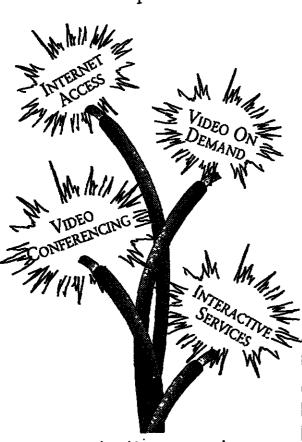
make serious inroads in the retailing market – anywhere between 3 percent and 5 percent – they will seriously affect the profitability of the country's standard retailers, which operate on paper-thin margins. The resulting outcry by retailers would force lawmakers to loosen opening hours.

As ifs go, it's a rather large one. "Three to five percent that would be 24 billion DM to 40 billion DM. That's a large amount for a new retailing mode," says a market research executive skeptically.

Terry Swartzberg

# New 6 Mbps ADSL Modem Turns **Ordinary Copper Lines** Into Multimedia Gold.

Come See The First ANSI-Compliant Solution.



Our new modern chipset means you have a low-cost solution for delivering the information superhighway to 500 million homes utilizing their existing wiring. No digging up roads. No more expensive hardware. And fully ANSI standard T1.413 compliant.

See it at the Westell booth, number 1.162

For incre information, call in Europe: (+49) 89 57:00 50 In USA: 1-800-ANALOGD (262-5643) Or E-mail: comms.divOanslog.com

المترفينين والمحجوب بالمعاج يبيني فيان المتحدين والمتحديد

# COMMUNICATIONS AND COMPUTING

# MODEL FOR URBAN PLANNERS: AMSTERDAM'S DIGITAL CITY

Founded two years ago by hackers living above a Spanish restaurant, Virtual Amsterdam provides lively political and other information.

Replete with cafes, kiosks, town squares, billboards, some light on the minutes of city council meetings and official policy papers, which up until then had been buried in file houses, office rentals, a tourist information office and a post office, Amsterdam's burgeoning "digital city" is literally a city within a city. Founded in 1993, the digital city has become a model virtual community for the digitally and politi-cally active, inspiring analogous projects across the Netherlands and Europe.

Taking their cue from American freenets, the mayor, together with other organizers from a hacker association and the cultural center de Balie, have blended Amsterdam alternative culture and Dutch pragmatism with a global commercial server in the commercial server. cial sense to create a buoyant, self-sufficient cybercity with

With a growing "population" of over 30,000, the city remains faithful to its metaphor, as it continues to embark on housing projects, roadwork and new town squares. Other city features such as shopping malls, take-out restaurants and employment agencies are also in development. The first shop-owners have been careful to point out that they are explaining, not selling, new fashion. Indeed, you still can't buy anything in the electronic town. Yet, the digital city is still very much connected to real-life Amsterdam, with 25 sources leading to such places as city hall cinemas cultural squares leading to such places as city hall, cinemas, cultural centers, local publications and the tax office, not to mention

Papers available

Spelled out in the city's Digital Manifesto and presented to U.S. Vice President Al Gore on opening day in early 1994, the philosophy is simple. Every plugged-in Amsterdammer should be able to click into the political domain to receive and exchange information on the latest governmental developments, be it about local or national elections, political party platforms, or interest-group agendas. The idea was to shed

# WHEN NETWORK TALKS TO NETWORK

SS7 is being promoted as a universal linking system.

In order for the various telephone systems currently in operation – both nationally and globally – to accommodate supplementary needs such as personal communications services (PCS), high-speed data transmission and videoconferencing, more sophisticated new signaling technology is required. The ITU and Committee T1 have adopted Signaling System 7 (SS7) as the universal common-channel, out-of-band signaling system. Unlike earlier systems, SS7 operates on separate digital facilities. Using SS7, existing telephone systems are able to move from a series of semi-independent switching centers to a network of committer-controlled highswitching centers to a network of computer-controlled high-ways for all telephone-transmitted information. In its simplest form, SS7 establishes a protocol between

various telephone companies, similar to the way in which a modem's protocol allows it to communicate with other modems. A phone call involving a regular telephone customer - a home or business - wouldn't require SS7.

The go-between

557 is a network-to-network system," says Gerald Peterson, technical standards director at AT&T in New Jersey. "By that, we mean France Telecom and AT&T or MCI would use that to communicate. AT&T and Bell Atlantic or Nynex use SS7 to communicate regarding telecommunications service. SS7 is the signaling between the switches themselves; it does not involve the telephone on the desk."

Mr. Peterson also serves as vice chairman of T1, the committee certified by the American National Standards Institution to implement telecommunications standards for the ITU. SS7 is already fully deployed in most of the industrialized West, including the United States, most of Western Europe, Australia and Japan. "It's not a futurist thing," Mr. Peterson says. "The full impact will be in the future, with PCS, etc. But it's operational right now." In fact, one of the advantages of SS7 is that it has already had a dry run: It has been used as an interface between Canadian and U.S. telephone

There are related signaling systems called by various alphanumeric names, such as Q931. SS7, however, differs from those other systems insofar as the fully degrad service allows for what Mr. Peterson calls "unbounded flexibility." As he says: "For data transmission and other complex services, its potential is unlimited." SS7 can also be used to access databases, reroute or redirect calls and install video or specialized audio into a telephone call. "SS7 is implemented to do that," Mr. Peterson says. "As we go along, we talk more and more about multimedia - anything that involves complex switching."

Once installed, SS7 will work as well in rural communities without modern computer control switching systems as in the most modern telephone systems, says Mr. Peterson. "It can support everything from a little kilohertz bandwidth up to more sophisticated requirements," he says.

Steve Weinstein

**Personal Computer** 

THE TERM PERSONAL COMPUTER (PC) was popularized by IBM. It has now come to mean any machine based on an Intel chip, or an equivalent chip from another manufacturer, running Microsoft's Windows operating system. It has been easy to forget that personal computer, without the capital letters, also includes other machines. This is especially true now that a rival "standard" has emerged, put together by an alliance of Apple, IBM and Motorola and called the PowerPC. Despite the name, the PowerPC is no relative of the Intel-based PC. Instead, it is based on a new generation of processor chips using reduced instruction set computing (RISC) which allows the processor to perform several instructions in the time a non-RISC chip

performs one. Apple is the first to market machines with the PowerPC chip inside, but now there are a string of Apple clone manufacturers that have followed, including Radius, and PowerPC based machines from IBM itself. The PC pioture is certainly getting more complicated now, especially as the RISC technology in the PowerPC range creates an overlap with the higher-powered desktop machines usually called workstations, and typically used for heavy duty applications like three-dimensional design and numerical

cial policy papers, which up until then had been buried in file

The digital city was an immediate sensation. Within a few weeks of its official launch, no modern could be found in local stores, long queues stretched out from the free public-access points at libraries and museums, and the city's 10 phone lines were constantly jammed. Since then the city has been placed on the World Wide Web, and the local infrastructure has been expanded to 40 lines, with maximum connection times depending on the traffic level.

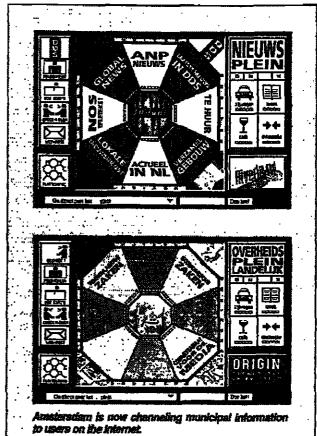
Currently there are three points of entry: via a local telephone number (622 5222), telnet (dds.nl), or the Web (http://www.dds.nl). The first two interfaces are text-based, while with the Web the city's town squares come to life. For English-speaking "guests" of the city, there are a number of articles on the history of the initiative, and via "tourist square" they can find long lists of restaurants, museums, points of interests and a map.

Some of the text on political parties, lobby groups and cultural activities are also in English, though users must first navigate through Dutch menus. Both Amsterdam and its digital counterpart, however, are truly bilingual cities, so

chatting real-time in English should not cause a pause in key

Upon entering the city, users can consult the activity meter, which indicates on which square or side street the action is. Even though it's Amsterdam, those who become too ribald in their chit-chat will be warned, perhaps by other on-liners, before the moderator steps in to pull the plug. The telephone-operated help desk in Amsterdam provides counsel on these and other matters digital, at (31 20) 625 9745.

The cybereconomy
The National Ministries of Internal Affairs and Economic Affairs and the local City Council sponsored the initiative, and now the University of Amsterdam, along with such corporate patrons as the Amsterdam Electric Company, the Dutch National Telephone Company and Sun Microsystems, have come forward with the necessary funding. Monies from sponsors and rented billboards and offices allow Arnsterdam's digital denizens to access the eclectic system for only the price of a local phone call. Similar initiatives are under way in eight cities across the Netherlands and also in Germany. The digital city, in cooperation with de Balie, has produced a handbook for electronic urban plan-



Do you think we're just a computer company.

# How reliable is the rest of your information?

Sometimes perception takes time to catch up with reality. So here is reality: Unisys is not just a computer company any more.

Yes, we do still sell a lot of computers. But it's more accurate to think of us as the information management company.

We can help you identify, collect, analyse and direct your vital company information at the points in your decision making and customer service systems that really matter.

What this means in practice may surprise you. For example: Today nearly a third of our business comes from IT services - systems integration,

outsourcing and consulting. They are our company's biggest single source of revenue and they make us one of the largest service providers in the world. We employ 7,000 service professionals who work with clients to design creative solutions to their most pressing business challenges.

In partnership with other industry leaders such as Oracle, Microsoft, Novell and Intel - we provide a wealth of applications that keep our

**UNISYS** 

clients in the forefront of emerging developments.

But size and numbers don't tell the whole Unisys story. As the information management company, we combine services, industry knowledge and enabling technology to transform the way our clients use information, so they can make decisions that are more effective and deliver better service.

To receive your own 'Guide to Information Management' facts kit, fax Graham Roberts on: +44 1895 862807.

And start changing the way you think about a company that does a lot more than you thought.

THE INFORMATION MANAGEMENT COMPANY

0-95

บิ

Ā

E

Sc

# COMMUNICATIONS AND COMPUTING

# BRINGING THE WORK TO THE WORKER

New computer network services in Australia transform the phrase "global outsourcing" into a reality.

Australian sub-editors to work in Singapore, it chose instead an appropriate high-tech solution. It would take the newspaper to the sub-editors by establishing a virtual newsroom in

Here Australian sub-editors lay out pages and process stories each day for printing in Singapore. The copy is sent online from Singapore and is processed in Sydney; some of the pages are also laid out there. Everything is then transmitted to Singapore, where it is combined with locally prepared

pages in time for printing.
"We have high communication costs," bureau chief Khoo
Teng Guan was reported as saying, "but we can absorb that. It is the benefit we get from expertise that is the key."

The move reflects the way computing technology is allowing rapid strides to be made in the introduction of new network services in Australia.

### The virtual lab

Another example is the creation of a virtual laboratory by Melbourne-based Datacraft Technologies, in which two re-search teams separated by the Pacific Ocean - one in Melbourne, the other in California - are tied to each other by a digital data line, swapping ideas as they integrate their technology to meet a contract in China.

Global outsourcing has so far had a low profile in Australia, but that appears to be about to change with major new developments in technology being developed by the Australian TINA Consortium.

"One potential important development in computing and communications convergence which is happening now is being explored by the TINA Consortium," says Jim Vizard

When the Singapore Straits Times could not find enough of Telstra Research Laboratories in Melbourne. The TINA Consortium was formed in 1993 by about 40 of the world's major network operators as well as switching and computer vendors, including Telstra. The consortium was officially launched at the first world TINA conference, TINA '95,

held in Melbourne in February this year.

"This technology goes beyond use of information in one computer or database to allow data to be assembled from many sources in providing services," says Mr. Vizard. "This may be said to represent a second generation for communications and computing, since it makes possible a further stage of convergence where the information systems that make up the network may collaborate more effectively."

For many communications experts, the dream has been the seamless merging of telecommunications, computing and broadcasting to create limitless new opportunities for information and visual services. The concept has, however, been way ahead of current technology. Mr. Vizard observes that the TINA architecture treats all telecommunications services and management systems as software-based applications that operate on a single, distributed computing platform. "TINA's designers are taking the intelligent network and network management concepts from telecommunications and combining them with the principles of distributed and object-oriented computing," he says. "Although the concept sounds simple, TINA will have a profound effect on telecommunications globally, and on our ability to efficiently provide voice-based services, multimedia services and information services in the future.

Nigel Hopkins

# WHAT SORT OF CONVERGENCE IS COMING?

Continued from page 11

environment makes them prime partners for the computing and data networking vendors. The larger PBX vendors are also manufacturers of public telephone exchanges, and they have been among the front-runners in developing ATM technology. Although it is being left to others to imple-ment ATM in local area networks, the telecommunications vendors look strong in the wide area networks and in the public networks.

Change, and change again The requirements of the public networks in the converged world are difficult to foresee, however. A lot will depend on what happens at individual customer sites, both in the home and in the office. Much as the public telecommunications carriers would like to forecast the shape of demand in the next decade, or even to shape that demand to suit themselves, the chop-and-change nature of the computing world is bound to make that wish impossible to realize.

What is hardest to predict is the extent to which computer power will infiltrate the public exchange sites themselves. It is already possible to build a public telephone exchange out of standard computer components. Some believe the resulting system cannot possibly be resilient enough to provide the service availability that telecommunications customers expect, but the reality is that computing is becoming increasingly more reliable. Indeed, the problem of 100 percent availability has already been solved, time and time again, by computer systems designed for banks, finance companies and the military.

It used to be that all tele-systems are proprietary, and com systems required hardware and software more sophisticated than what was on offer for standard business computing solutions. This is increasingly no longer the case. Standard computers

are now powerful enough to price-competitive hardware. handle the human voice and to operating systems that infull-motion video in real tegrate properly with corpotime. The operating systems running on today's servers rate information technology are sophisticated enough to and to software that can be cope with the logic required of a digital telecommunicamodified by the customer. In the long term, the same will probably be true of the pubtions switch.

In fact, the insides of the telecommunications boxes, which used to look sophisticated compared with corporate computer systems, now look out of date. PBXs and telephone switches actually contain their own computers, operating systems and applications software. Typically, the computers are nonstandard, the operating

applications are not flexible. There is no real need for all that computing to be inside the telecommunications box at all. Transferring the guts of the PBX to a Unix or Windows NT server suddenly opens the market up to

lic telephone exchange. Future uncertain What this means for the worldwide compatibility of systems and services is an important question. We are growing accustomed to being able to pick up a telephone in one part of the

The more complicated and varied the systems get - and the more they come to resemble computers - the harder it will be to maintain this uniformity. In 10 years, convergence

will have changed the look and feel of telecommunications and computer technology, and also the shape of the information technology industry. Just as the advent of distributed systems revo-lutionized the industry in the 1980s, convergence will do the same between now and the millennium. The previous revolution forced some companies to merge, especially the larger system providers, while some once obscure companies rose to international prominence. The convergence revolution is bound to make a few reputations, but it may also

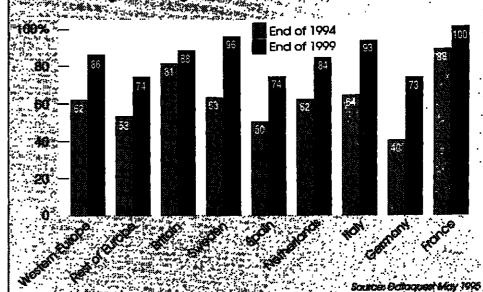
**Bob Whitehouse** 

# A DIGITAL PATH TO THE DOOR

How sectly one European Sciences for the clightal future? According to predictions, approximation ratio and of 16 house on contage in Europe will have phone lines contacted to digital eligibilities by the turn of the century.

world and get through to any

other telephone on earth.



# *elstra* es the telephor. ny other ways

As businesses turn to multimedia networking to communicate with their markets, Telstra is leading the way in connecting the world to the Asia-Pacific region through a variety of multimedia channels. We are building a world class digital broadband fibre/coaxial cable network. In a joint venture with News Corporation, entertainment services will commence on this network in late '95. Telstra is also developing a range of advanced interactive services, evolving to broadband as technology and the market matures. For global corporations, the network will provide access to multipaint videoconferencing around the Asia-Pacific region. In another joint venture, Telstra and Microsoft Corporation will provide an international on-line messaging, information and transaction service to Australia's PC users via our existing narrowband and ISDM networks, creating a global publishing platform and distribution channel for new and innovative products and services. With Telstra as your Asia-Pacific telecommunications partner, you can connect to the network technology of the future. Talk to us about your specific needs at Stand 7.317 at Telecom '95, or call Jeistra in Australia from; SINGAPORE 800 6161 341 > HONG KONG BOO 4669 - MANKAI - END 4669 - PRILIPPINES 1 800 617 0026 - 1 180 4699 - 1 180 4699 - 1

# Tour the world of communications via the **International Herald Tribune**

"Tracking Telecoms: A Virtual Tour of the World of Communications" is a multimedia CD-ROM produced by the International Herald Tribune as an extension of the telecommunications megatrends published in seven Sponsored Sections during the Telecom '95 show held in Geneva.

Designed as a practical and easy-to-use guide for telecom professionals and interested consumers, the CD-ROM, which runs on PC and Mac, provides a broad range of information in an upbeat and friendly format.

Information about the following topics is available in detail: Corporate Networks
 Communications &

 Mobile & Wireless Computing

Communications

 Entertainment Broadband

Communications

In addition, the CD-ROM provides four databases that are cross-referenced with each of the seven topics above. These databases contain valuable market information concerning over 800 companies, 220 countries, several thousand telecom standards titles and hundredsπ of technical terms. For a free demonstration, see us at Telecom '95, Stand 7.111/27.

Personalized

Management

Services

Network

Tracking Telecoms is an initiative of:

International Herald Tribune
 European Telecommunications Standards

Sponsored by:

Alcatel Telstra Texas Instruments
 France Telecom Ericsson

In association with:

 International Telecommunication Union Australian Telecommunication Standardization Committee • Standards Committee TI Telecommunications (U.S.) • Telecommunications Standards Advisory Council of Canada • Telecommunications Industry Association (U.S.) Telecommunications Technology Association of Korea • The Telecommunication Technology Committee (Japan)

In collaboration with:

 Institut de l'Audiovisuel et des Télécommunications en Europe.

Please send me\_\_\_copies of the "Tracking Telecoms" CD-ROM at UK £95 (U.S. \$150), including postage and handling. Available November 1995. Allow 3 weeks for delivery.

Company \_ Address City/Code/Country \_\_ Telephone\_ Payment is by credit card only: □ Access □ Amex □ Diners □ Eurocard □ WasterCard □ Visa Card No. \_ Signature \_\_\_

Company VAT No. Send coupon to: International Herald Tribune Offers, 37 Lambton Road. London SW20 OLW. United Kingdom or fax: (44 181) 944-8243.

# DISTANCE LEARNING EXPANDS ITS SCOPE

A much wider range of educators and students are now able to meet on the Net.

A scientist might not be ample, Professor Lawrence neously attending a realable to take a week off from J. Taylor is using a videohis lab to fly 3.000 miles to conferenced, interactive sysspeak to a high school class, tem to teach simultaneous but that scientist can take an anthropology classes at Lafayette College and hour off to speak and answer questions via a two-way Lehigh University, 10 miles apart. The UCLA Laboratotelevision link. Similarly, a class of grade schoolers isn t ry for New Media is collabogoing to fly to Cairo to visit rating with universities in the Pyramids, but they can Australia and Costa Rica to be led on a "virtual" tour. collaborate on the produc-Many colleges and univertion of digital movies on im-

sities, looking for new ways migration and cultural idento recruit students in times of tity for the internet. dwindling enrollment, are setting up their own distance Studying on the Internet learning programs and so-called Virtual Classrooms -The University of Texas at Dallas offers a master's dethe New Jersey Institute of gree in international man-Technology claims a tradeagement studies for travelmark on the term - and are committed or office-bound attracting students who executives, using the Interwould otherwise never ennet - both e-mail and the roll. Others find they can World Wide Web – as the "share" academic expertise principal means of communications and research for and resources; through distance learning and "virtual" assignments and lectures classes, their students can be that are delivered on videotaught by specialists that small universities otherwise

At the University of Memcould not afford to hire. phis, a doctor in rural Wyoming who was simulta-In Pennsylvania, for ex-

1

Planten

time, on-line journalism class over CompuServe and an expectant mother - who was really in real time - had to log off to deliver the baby.

Single sources Some professors also say distance learning helps to-

day's students learn more easily. Michael Niemann, a professor of political science at Trinity College in Hartford, Connecticut, created a course on human rights on the Internet, gathering all the material his students should read on one World Wide Web site so that they wouldn't have to spend time and money gathering the course materials. Veterinary students at the University of Pennsylvania dissect a virtual cow on their computer screens, and teams of students from universities around the world are gathering on the Internet to lay the framework for a futuristic underwater city called Northwest Passage.

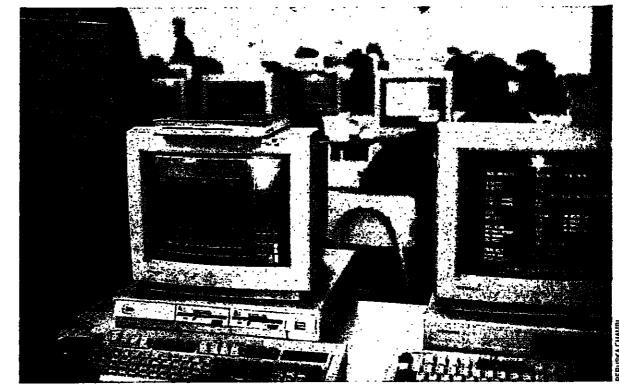
"I had never heard of the WWW till last December. says Chris Luebkeman, a professor of architecture at the University of Oregon who now bases much of his teaching on a Web Site he has developed. "I was converted from traditional methods to the WWW due to its adaptability and accessibility. I developed my courseware due to my belief that this is a new way to teach numerically based concepts to visually oriented

State info highways

Oregon is one of many states building broadband networks capable of carrying the type of interactive multimedia that is a highlight of distance learning and virtual classes - and not just for college students. In New Jersey, the Board of Public Utilities recently voted to allow Bell Atlantic, one of the most aggressive Baby Bells in promoting multimedia, to provide a statewide interactive television service for public high schools and grade schools. Under the program, county school systems will pay \$1,050 per month, with no installation costs, for the hookup.

"What we want to do is make this capability available potentially to all the school districts throughout the state," says James Carri-gan, a Bell Atlantic spokesman, "because we feel it is beneficial to the educational process, in particular to the urban areas which may not have the opportunity to have teachers for certain subjects. By having distance learning, network in place, those areas can actually benefit from other districts that have larger re-

Timothy Harper



Digital hierarchies will soon allow Peruvian computers to communicate at speeds comparable to those in developed countries.

# PERU FINDS THE NET AN EFFECTIVE TOOL

The Internet is flourishing in Peru, thanks to largely free access and an eye on development.

Peru, where government figures show that roughly half the population is living below the poverty line, would hardly seem the most likely place for a technological revolution. But figures also show that Peru has the world's third-fastest growing computer network. What's more, while other countries have had initial spurts in growth followed by a leveling off. Peru's network continues to demonstrate sustained growth, according to José Soriano, head of the Peruvian Scientific Network (RCP), the local Internet provider.

The RCP's network had 171 connected nodes at the beginning of the year, a figure that has risen to around 1,200 today, around the same level as in Argentina, which is both larger and wealthier. "Soon we will catch up with Chile," says Mr. Soriano. By the end of the year, the RCP aims to upgrade its communications to T3 level, representing a speed of 45 Megabits per second, a degree of sophistication until now only known in the Group of Seven economic giants and only recently implemented in Europe.

The explosive growth has been possible in part because only 5 percent of users pay for their service. The Peruvian network is run on a nonprofit basis by a group of mainly academic institutions and nongovernmental organizations, which pay for the rest and reinvest all profits in the system. "Like Canadian freenets, but without subsidies," Mr. Soriano says. For that reason too, the Net in Peru is not just a toy for the rich. "Although we are not the government, we do have an

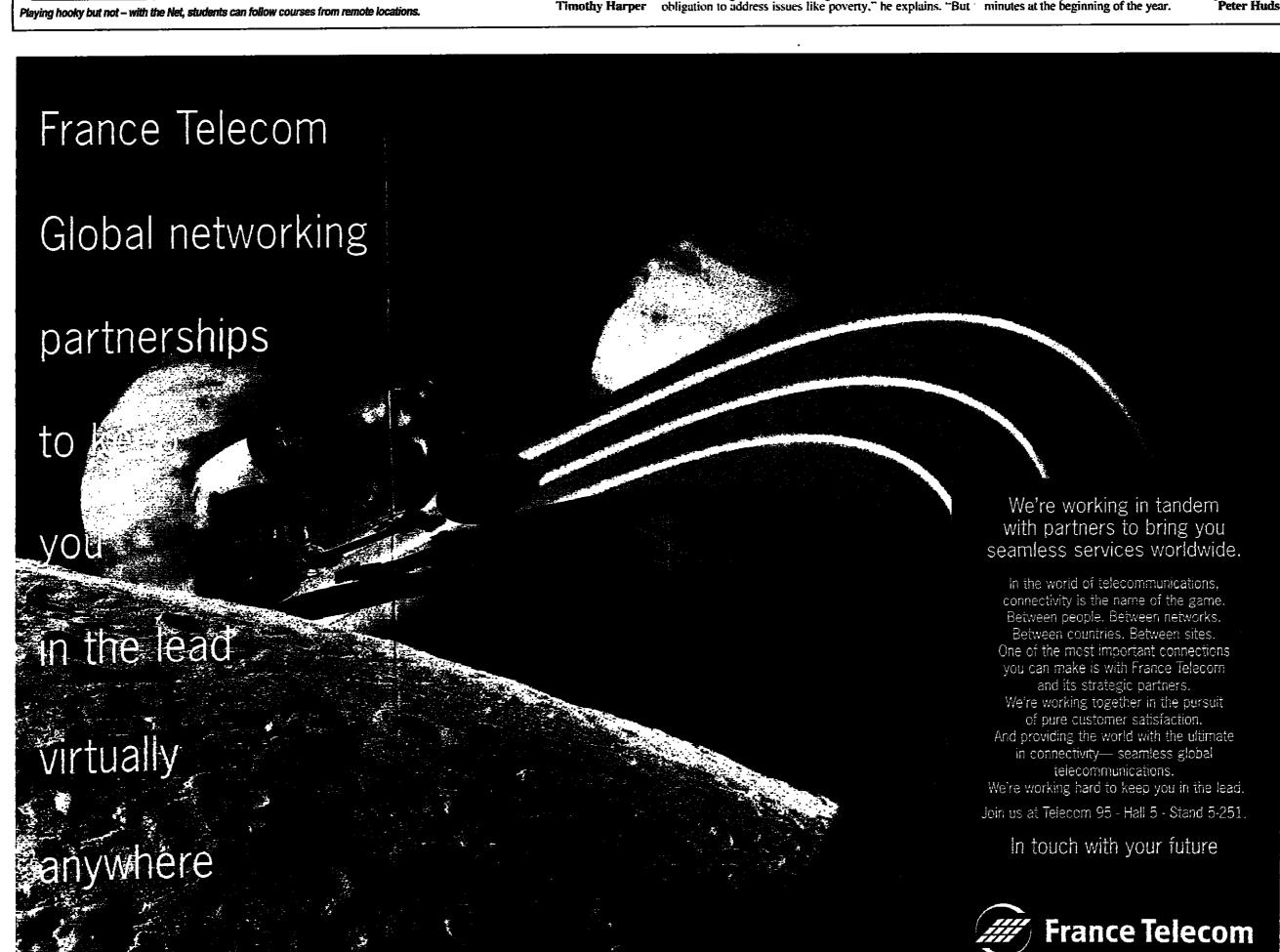
development is not just food; it is also having a stake in the future. We are putting a tool in the hands of Peruvians so

that they can generate wealth."
For \$60. Net shoppers worldwide can already use their computers to buy T-shirts made with Peruvian cotton featuring Peruvian designs, sold by U.S. companies, Mr. Sorianc says, "We want to offer our services to informal producers in Peru so that they can have access to that market. The Net allows small local companies to compete with multinationals."

The RCP is not just interested in providing Peruvians access to the outside world, however. It is actively encouraging Peruvian institutions to set up pages on the World Wide Wet as a showcase to promote Peru to the world. These already include the National Elections Board, which offered Ne surfers up-to-the-minute reports on Peru's presidential elections in April; Caretas, the first Latin American magazine available on the Net; and the Peruvian government, with advice to exporters and tourists. The government's pages alone receive almost 80,000 visits a week.

Until now, the RCP has been the only national Interne provider. It will soon have competition, however, with both the local office of IBM and Telefónica del Peru, the majo local telecommunications company, launching their own business networks, with Internet access just one part of : larger package. The RCP already generates 390,000 minute a month in telephone traffic for Telefónica, up from 120,000 minutes at the beginning of the year. Peter Hudson

0-95



# Visit the Seven Isles of Stet at Telecom Geneva '95. The world of telecoms will never look quite the same again.



WORLD A PROP

At Telecom Geneva this year, don't forget to take

a trip around the Seven Isles of Stet.

Stet Group is a major global telecommunications group, dedicated
to helping people and companies

work together better and more efficiently
the world over. You can visit Stet's
Seven Isles of Telecommunications
at Stand 2100, Hall 2, Palexpo,
from 3 - 11 October 1995.

TELECOMMUNICATIONS IN ITALY AND THE WORLD

SOLED SIN

# Strengthen your ties with France.

If you're a foreign company doing business in France, or thinking about it, you will not want to miss this opportunity to hear directly from key French ministers and business leaders about the implications of new government policy on global business. "The New France" is a major conference being held by the International Herald Tribune and the Institut Français des Relations Internationales. It is the first international gathering of its kind since the spring Presidential elections and is designed for companies, banks and analysts looking at the potential for both direct and indirect investments.

# THE NEW FRANCE

Implications for Global Business The Senate, Paris, October 16-17, 1995

# Alain Juppé

**Prime Minister of France** 

Heads a distinguished group of speakers that includes:

# J.T. BATTENBERG III

President, Delphi Automotive Systems Senior Vice President, General Motors

# JEAN-LOUIS BEFFA

Président-Directeur Général, Compagnie Saint-Gobain

# CHRISTIAN BLANC

Président, Air France

# Rt. Hon. Sir Leon Brittan

Vice President, European Commission

# Hervé de Charette

Ministre des Affaires Étrangères

# ELIE COHEN

Directeur de Recherche au CNRS

# LAURENT COHEN-TANUGI

Associé, Cleary, Gottlieb, Steen & Hamilton

# Anne-Marie Couderc

Secrétaire d'État auprès du Premier Ministre, Chargé de l'Emploi

# JACQUES DELORS

Ancien Président de la Commission Européenne

# François Fillon

Ministre des Technologies de l'Information et de la Poste

# YVES GALLAND

Ministre de l'Industrie

# Jean Gandois

Président, Conseil National du Patronat Français

# SIR JAMES GOLDSMITH

M.E.P.

# FRANÇOIS HEISBOURG

Vice-Président, Développement Stratégique, MATRA Défense-Espace

# ROBERT HUDRY

Directeur Financier, Usinor Sacilor

# Loik le Floch-Prigent

Président, Gaz de France

# THIERRY DE MONTBRIAL

HIERRY DE MONTBR Directeur, IFRI

# Moriyuki Motono

Advisor to the Board, The Nomura Securities Co. Ltd.

# NICOLE NOTAT

Secrétaire Général, CFDT

# Pierre-Henri Paillet

Délégué à l'Aménagement du Territoire et à l'Action Régionale

# Michel Pébereau

Président, Banque Nationale de Paris

# JEAN-CLAUDE TRICHET

Gouverneur, Banque de France

# HERMAN VAN DER WYCK

Deputy Chairman, SBC Warburg

# HANS FRIEDRICH VON PLOETZ

State Secretary, Federal Foreign Office, Germany

For further information and details about how to reserve one of the last remaining places, please fax Fiona Cowan at the International Herald Tribune conference office in London (44 171) 836 0717.



SLIGOS

Herald INTERNATIONAL Tribune

THE WORLD'S DAILY NEWSPAPER

institut français des relations

CLEARY, GOTTLIEB, STEEN & HAMILTON

Australian Dollar

**Austrian Schilling** 

Belgian Franc

**British Pound** 

Canadian Dollar

Danish Krone

Deutsche Mark

Germany Germany Treuhand Germany Germany Germany Germany

Germany World Ba

Germany Treuhand Germany Treuhand Germany

150 Austria

Rnk Name

175 IFC

182 Belgium 22

**Most Active International Bonds** 

Price Yield

6% 06/20/05 99.5500 6,9100

7/2 01/26/97 103.6700 7.2300

Price

Price

09/15/00 69.6250 7.5900

12/15/04 94.7000 7.3900 03/15/04 100.1100 7.5900 11/15/00 107.9900 8.3300 08/15/97 101.6900 8.4300 05/15/03 101.7500 7.8600 05/15/03 101.7500 7.7600 11/15/01 103.3200 8.7100 11/15/04 84.1000 8.2300 04/01/04 95.2821 10.2400

05/12/05 102.1650 6,7300 01/21/02 109.3460 7,3200 03/15/00 104.2613 6,2300 05/15/00 101.9275 5,7600 09/09/04 105.8900 7,0800 01/03/05 105.2200 7,0100

113.8517 104.2400 106.0314 109.4300 100.4600 105.3000

108.0700

11/25/97 106,9417 6,6000 97/15/94 101.1800 6,6700 96/11/03 102,4800 6,7100 93/26/97 106,5500 7,6000 97/15/03 97,4450 6,1600 12/20/95 100,9300 8,6700 99/22/97 106,5700 7,5100

112.6100 105.5960 105.2000

100.9200 105.0400 99.3403 98.1350 100.6300

104,4760 103,4267 103,0200 101,8900 104,1000

02/22/99 101.4417

09/27/02 03/04/04

12/17/98 12/20/02 07/29/99 02/20/97 03/20/96

04/29/99 102.1300

10/20/98 101.4871 04/23/03 100.5150

103.8200 6.1400 104.3000 6.3500 106.0417 6.6000

05/15/00 104.2613 05/15/00 101.9275 09/19/04 105.8990 01/03/05 105.200 08/20/01 113.1450 11/11/04 106.0300 05/13/04 101.1500 10/04/24 86.9857 09/20/01 110.7700 07/21/97 104.5920 10/20/00 113.8517 01/13/03 104.600 01/13/03 106.0314 07/22/02 109.4300 07/15/03 100.4600

84.1000 8.3200 95.2821 10.2400 98.0100 6.1200 100.0800 8.9900 98.7812 5.1600

7.7300 7.9700 6.6700 7.1900 7.7500 7.7400 7.7400 6.8400 6.8400 6.4700 6.4700 6.1800

5,3000 7,7700 6,8700 6,4200 6,5600 6,1700 6,3700 4,9700 6,8200 6,0400 6,0400 8,3400 8,1760

5.6300

Yleki

82 Germany 83 Germany 86 Germany 87 Germany 95 Treuhand

134 Germany 154 Germany 156 Sweden 158 Germany 161 World Bo 163 Sweden 165 Germany 167 Germany 180 Nord LB 188 Germany 189 Germany 173 Germany 173 Germany 173 Germany 173 Germany 173 Germany

207 Germany 207 Germany 221 BadWuri LB Fin 222 Exim Bk Japon 228 Mitsubishi Fin z 234 Germany 237 Germany 241 Mitsubishi Fin z 247 Sweden

**Dutch Guilder** 

16 Netherlands
21 Netherlands
27 Netherlands
27 Netherlands
28 Netherlands
101 Netherlands
109 Netherlands
110 Netherlands
110 Netherlands
111 Netherlands
112 Netherlands
124 Netherlands
125 Netherlands
147 Netherlands
148 Netherlands
147 Netherlands
148 Netherlands
149 Netherlands
149 Netherlands
149 Netherlands
140 Netherlands
141 Netherlands
142 Netherlands
143 Netherlands
144 Netherlands
145 Netherlands
145 Netherlands
145 Netherlands
146 Netherlands
147 Netherlands
148 Netherlands
148 Netherlands
149 Netherlands
140 Netherlands
141 Netherlands
142 Netherlands
143 Netherlands
144 Netherlands
145 Netherlands
145 Netherlands
146 Netherlands
147 Netherlands
148 Netherlands

ECU

12 France OAT
41 France BTAN
43 France BTAN
48 France OAT
52 UK T-note
55 UK T-note
60 France OAT
91 France DTAN
100 France OAT
104 E1B

104 E1B 113 UK T-note 117 UK T-bilis 124 France OAT 122 Britain 137 France OAT

148 Italy FRN 160 Italy 176 Italy FRN 190 France OAT 206 Italy 242 UK T-bills

171 Finland

Finnish Markka

French Franc

Germony Germany Germany Germany

The 250 most active international bonds traded through the Euroclear system for the week ending Oct. 6. Prices supplied by Telekurs.

210 British Gas Intl 472 06/29/98 91.9656 4.8931

Com

Maturity

Con Maturity

7.5800 7.4900 7.7000 7.1200

19/25/05 102.3100 04/25/05 100.0900 05/12/98 103.8300

08/12/97 101,7600

101/2 04/01/05 93,6700 11,1900 81/2 04/01/04 63,4600 10,1800

93/20/03 113.0000 12/20/04 116.1250 04/27/95 107.9245 10/01/03 111.8750 06/08/05 103.3750 03/20/02 117.3750 06/20/00 112.6250

96/20/00 112.6250 4.0000 12/22/97 108,1250 4.1400 97/28/05 99.6250 2.8900 96/20/01 105,1250 3.3800 96/21/97 100.0000 1.1700 92/14/05 114.5000 4.1500 96/31/01 100.1146 2.5000

10/01/97 103.0500 11.6448

02/09/05 79.7010 7.5300

61,7500 85,2500 48,7500 66,0000 49,8750

94/15/24 60.5000 11.9800 94/15/12 56.8/50 12.8600

12/31/19 60 % 04/15/24 48.6870

04/15/24 12/31/19 03/31/20 12/01/00 12/28/19 03/31/23

07/28/11 04/01/01

106.7900 94.3800 10.5000 101.0400 103.5700

04/25/03 04/12/99 04/25/23

11/12/99

112 France BTAN 118 France 120 France OAT 133 France BTAN 140 France BTAN 151 France OAT

149 France BTAN
151 France BTAN
157 France BTAN
187 France BTAN
197 France BTAN
194 France BTAN
219 France GAT
230 France GAT
236 France OAT
246 France OAT

italian Lira

Japanese Yen

96 Werld Bank
103 World Bank
131 Sweden
145 Exim 8k Japan
152 Italy
155 World Bank
166 World Bank
166 World Bank
184 Exim 8k Japan
203 Italy
209 BoyVer Bank
223 Asian Dev. 8k
225 Sanwa Fin FRN
227 Spain
236 Argentoria

Portuguese Escudo

29 Portugal FRN 12

Spanish Peseta

Swedish Krona

Brazil L Argentina FRN Brazil FRN Argentina par L Brazil El LFRN Venezuela FRN Brazil ZL FRN Brazil L FRN Meylog R

Mexico B
Brozil por YL4
Mexico A
Venezuelo A
Conada M&H
Mexico D FRN
Argentina FRN
Bulgaria FRN
Argentina FRN

Italy
Mexico A FRN
Centrust S&L
World Bank
Sweden
Finland
Poland
Canada FRN
Receil LERN

177 SWeden
181 Finland
183 Poland
185 Canada FRN
192 Brazil L FRN
195 Ecuador FRN
197 TVA
198 Britain
200 Brazil par YL3
201 Nigeria main
204 Cadbury Schw
205 Ford Motor

208 Canada 209 Poland FRN 211 MBNA FRN 213 Mexico B FRN 214 MBNA FRN 214 Canada

italy World Bank

7 %⊾

7% 6% 5% 8% 3

U.S. Dollar

8 Brazii L

04/22/96 102.2800 10/20/97 105.8000 05/21/01 111.3000 04/22/03 102.0567 02/25/99 103.3000

06/25/98 103.3800 05/28/99 102.0400

88/20/97 102.4330
11/21/96 103.2700
11/21/96 103.2700
101/14/97 103.400
65/20/97 103.300
10/20/95 103.300
12/22/98 105.5200
28/23/94 105.5200
28/23/94 105.5200
28/23/94 105.5200
10/20/96 96.7927
10/10/96 106.2500
10/22/96 101.900
64/12/95 102.2900
103/05/96 97.4031
08/14/98 104.1067
105/22/90 112.4950
08/20/97 103.4500
10/23/98 101.5400
08/21/00 111.720
02/20/96 101.5600
08/21/00 111.720

103.6900 102.4700

12/07/95 98,7297 7,5600 07/06/00 100,1776 5,9900

06/22/05 99,3500 02/21/05 196,4000 01/26/96 98,1580 04/20/99 105,7700 09/20/99 105,8325

01/15/23 102\_5500
03/01/05 107\_7500
10/01/04 104\_7500
10/01/04 104\_7500
02/15/97 111\_1000
02/15/97 104\_6500
06/15/02 111\_0500
06/15/03 103\_9500
03/15/97 105\_3000
01/15/91 113\_7500
04/15/10 104\_5000
11/15/99 107\_4500
03/15/91 111\_5500
01/15/91 111\_5500
01/15/91 111\_5500
01/15/94 95\_4400
09/15/91 111\_5500
01/15/94 95\_4400
09/15/91 113\_3000
07/15/98 103\_9500

07/15/98 103,900 04/15/93 100,8500 02/15/03 100,8500 02/15/96 101,2100 01/15/97 114,8000 11/38/00 115,000

04/25/04 89.9000 6.6700
03/16/98 102.2200 7.5900
03/16/99 95.0500 5.2500
01/25/22 98.8075 8.3500
01/27/79 103.6250 7.77000
04/25/05 98.1250 7.6400
04/25/06 199.3400 8.9900
01/24/07 102.2300 7.3400
01/24/01 111.3750 8.9900
01/24/01 07.8510 6.2400
04/25/02 93.0000 7.2600
02/21/01 107.8750 8.4600
02/21/01 107.8750 8.4600

02/24/01 112,3000

07/31/98 03/07/11 10/30/05 03/15/02 09/26/98 12/14/95

sero 67e 674

7.0900 7.5200 6.6100 6.5200 5.9200 5.6400

4.9800 8.1900

5.7300 8.9800 6.5200 3.9845 3.7400 6.1300 6.6800

4,0100

6.9700 1.9400 6.1200 7.7900 6.1600 5.2200 8.4900 7.6100 5.8200 6.1500 5.8600 6.7900

7.2800 6.1300 6.6200 6.6100

7.9400 7.3100

7,4300 7,5100 7,5100 6,7300 6,6500 7,9200 7,1800

6.0200 7.7200

5% 7% 8 7% 8% 4%

4% 4.45 4% 5% 4% 2% 3% 2% 3% 1.17 4% 2%

PA

**Tracking Telecoms** 

During Telecum 95 (Geneva, Oct. 3-11, 1995), the International Herald Tribune will publish a Special Report

October 4: Corporate Networks
October 5: Mobile & Wireless Co

October 7: Broadband Communications October 9: Communications and Computing October 10: Personalized Services

October 11: Network Management

Enhancing Global Standards Collaboration

Tracking Telecoms is an initiative of

Herald Eribune THE WORLD'S HARY NEWSPAPER

. October 6: Entertainment



sponsored by









France Telecom













Asfinge

Asfinge

Hong Ken

Bayerische Landesbank

Notional Australia Bank

**Equity-Linked** 

and with the collaboration of

**IDATE** 

International Herald Tribune • European Telecommunications Standards Institute • Alcatel • Telstra • Tesus Instruments • France Telecom • Ericsson International Telecommunication Union • Australian Telecommunication Standardization Committee • Standards Committee T1 Telecommunications (U.S.) • Telecommunications Standards Advisor• Council of Canada • Telecommunications Industry Association (U.S.) • Telecommunications Irehnology Association of Korea • The Telecommunication Technology Committee (Japan) • Institut de l'Audiovisuel et des Télécommunications en

As a complement to the print supplements, the IHT is publishing a multimedia CD-ROM called Tracking Telecoms.

A limited number of reprints of the Tracking Telecoms print sections will be published.

For a free copy, or for information about the CD-ROM, fax Bill Malder, IHT Paris, at 33.1.4143.9213, or Christopher Corbett, ETSL at 33.9365.4716.



# Time for the Annual Currency Crisis

gish growth, low inflation and the difficul-

ty German manufacturers face in compet-

ing for export sales when the mark is so

strong; or indirectly, via a resurgence of

the dollar which, by weakening the mark,

could be expected to relieve the strains on

give such explicit support to the franc when

just weeks ago the central bank was strug-

gling to convince German and international

investors that the value of the mark would

not be diminished by the proposed common

currency. Analysts also question whether the political will exists as Chancellor Hel-

mut Kohl gets on less well with President

Jacques Chirac of France than with his

Speaking in Washington, Hans Tiet-

meyer, president of the Bundesbank, in-

sisted that German short-term interest

rates were at appropriate levels and fore-

cast no major changes in the near term. "I think the present stance of our monetary

policy is appropriate, so I don't foresee for the near future a big change."

The dollar's recovery would suit every-

predecessor, François Mitterrand.

exchange rates within Europe.

By Carl Gewirtz International Herold Tribione

PARIS - With stunning regularity, Europe's march toward currency union runs into a wall of disbelief that leaves financial markets in turmoil. This annual test of wills is virtually built into the blueprint since monetary union is only envisaged to start in 1999, and most of the potential participants have yet to comply with the membership criteria.

The latest crisis is centered on the French franc. Like the upsets seen since 1992, it exposes the fundamental conflict between France's need to spur growth to reduce unemployment and the public defi-cit, and its need to vigorously reduce spending if it is to meet the criteria.

The crisis is exacerbated by the domestic political woes of Prime Minister Alain Juppé, his loose talk about the "peril" of the public deficit, and the start of a nationwide strike by civil servants on Tuesday protesting a freeze on wages. But the un-derlying problem is essentially economic.

The recently announced French budget has failed to convince observers that the government is prepared to accept the rigors needed to join the currency union although, at the weekend meeting in Washington of the Group of Seven finance ministers, Finance Minister Jean Arthuis of France reiterated that his country aims to reduce its deficit to below 3 percent of gross domestic product by 1997 and is "fully determined" to participate in the common currency.

The painless way out of the present crisis is to diminish the strength of the Deutsche mark. It was pushed up across the board last week, the mirror image of

ne franc's slump.

This could be done directly, through a slide of the European Currency Unit fed rumors that European central banks were

one, including the Germans, who are struggling for exports. But analysts question whether even concerted official intervention could succeed in sustaining an appreciation of the dollar, at least until a budget is approved that clearly sets the United States on track to reduce its deficit. The outcome of the budget debate is not

expected until late November. In addition to the weekend statement signaling further intervention, last week's

cut in German interest rates — a move selling Ecus to buy marks that could then be sold to weaken the German currency. France itself is well armed to deal with the unrest in the currency market. Following the crisis in 1993, the permitted margins for currencies participating in Europe's fixed-exchange rate system were dramatically widened, to 15 percent above or below the central rates from the 2.25

percent variation previously tolerated. Neither approach appears imminent. The Bundesbank is thought to be hard put to At last week's close of 3.5110 francs per mark, the franc was only 4.7 percent away from its central rate - meaning that there is still substantial room for it to weaken without obliging the Bank of France to support the currency by raising short-term interest rates. Such a rise would conflict with the government's effort to spur growth.

The problem is that this room for ma neuver is mostly uncharted territory. The franc had briefly weakened to a record low of 3.58 per mark in the 1993 crisis, and Simon Crane, a London-based trading adviser, warned that a breach of 3.52 level opens the way for a steep decline, possibly to 3.60."

The aim of the French authorities up to now has been to avoid using the full room for maneuver out of fear that momentum weakening the currency builds the closy it gets to the limit.

Last week, the central bank signaled its readiness to use interest rates to defend the currency by suspending its five-to-10 day lending facility and replacing it with an overnight loan. The interest rate remained at 6.15 percent, but speculators were put on notice that it could change overnight.

Meanwhile, market rates skyrocketed —

reflecting suspicions of the battle to come. In the futures market, the cost of threemonth money in December rose to 6.625 percent, up nearly a percentage point from what was expected just a month ago.

# Default Risk, Still Small, Starts to Grow

By John M. Berry Vashington Past Service

WASHINGTON - There is a small but growing risk that at 8:30 A.M. on Nov. 15, the U.S. government will default on \$62 billion in payments to holders of Treasury securities - an unprecedented event that would cause chaos in the world's financial system, according to financial market experts and government officials.

That is the moment that computers in the New York Federal Reserve Bank's operations center in East Rutherford, New Jersey, are scheduled to begin transferring sury to thousands of financial institutions. expect some sort of compromise.

Fed computers also are to send \$1.2 billion to 250,000 small investors who bought bonds directly from the government. Altogether, about \$25 billion in interest payments is due that day on 57 issues of

Treasury notes and bonds, and \$37 billion

### U.S. CREDIT MARKETS

will be owed the owners of four issues of

maturing notes and bonds. No one knows just what would happen if the budget dispute between President Bill Clinton and Congress led to a default, other than investors would not get the Jersey, are scheduled to begin transferring money they are counting on. Many finan-more than \$60 billion from the U.S. Trea-cial analysts and government officials still

Bond prices rose last week amid expecta tions that an agreement would be reached. The 30-year Treasury issue ended with a yield of 6.42 percent, down from 6.50 percent a week earlier, and the two-year note yielded 5.72 percent, down from 5.85.

But the brinkmanship involved seems more serious than in past budget disputes. For example, a large majority of the Republican members of the House of Representatives has signed pledges not to vote for an increase in the government's \$4.9 trillion debt limit until Mr. Clinton agrees to sweep ing cuts in spending programs to balance the federal budget in 2002. Over the past two weeks, a number of Republican senators have been signing similar pledges.

# New International Bond Issues

07/28/11 44.6972 15.1300
04/01/01 83.2000 3.9814
07/21/05 100.3790 4.3590
04/03/97 10.45900 8.9700
12/31/19 69.3750 10.4190
92/15/10 21.5900 11.4790
03/01/10 74.4011 4.3290
01/27/14 64.580 5.9490
02/28/15 32.5597 9.2190
04/15/09 99.4300 5.6690
04/15/05 99.8750 6.3890
02/28/15 32.5597 9.2190
06/15/05 99.8750 6.3890
02/28/15 32.5597 9.2190
10/04/90 99.8750 6.35900
04/15/24 48.6870 13.7700
10/04/90 99.8750 6.35900
01/27/14 69.3750
01/27/24 77.3750 9.2100
10/28/01 100.0200
01/23/17/9 99.8750 6.4600
03/27/05 100.0200
05/30/00 101.5000 6.4600
09/27/79 104.0000 6.8590
09/27/79 104.0000 6.8590
09/27/79 104.0000 6.8590
09/27/79 75.5000 11.9900
02/28/75 32.5590 7.1400
02/28/75 98.1574 6.0800
02/28/75 98.1574 6.0800
01/25/96 98.1574 6.0800
01/25/96 98.1574 6.2800 Compiled by Laurence Desvilettes

Floating Rate Notes Advance Bank of - Over 3-month Libor. Noncolloble. Fees 0.175%. Denominations \$10,000. (CS First Boston.) 0.15 99.78

\$100 perpt 11/4 99.00 Foreningsbanken interest will be 1¼ over 3-month Libar until 2000, when issue is callable at par, thereafter 2¼ over. Fees 1%. Denominations \$10,000. (J.P. Morgan Securities.) 100.es — Over 6-month Libor, with a maximum of 7%. Noncollable, Fees 0.20%. (ABN-AMRO Bank.) ABN-AMRO Bank Fixed-Coupons \$300 2000 61/4 101.31/6 100.35 Reoffered at 99.691. Noncollable, Fees 17/6%, (CS First Boston.) Alberta Province Bayerische Hypotheken und Wechsel Bank 1999 61/a 101.24 100.00 Reoffered at 99.84 Nancallable. Fees 1%%, (Paribas Capital Markets.) Buenos Aires Province Semiannually, Nancallable, Fees 11/s%, Denominations \$250,000. (Salomon Brothers Int'l.) \$300 2005 6% 101.187 99.95 Reoffered at 99.564. Noncallable, Fees 2%. (J.P. Morgan Securities.) Ciba-Gelgy Finnish Export Credit Semicannually, Noncallable, Fees 0.50%. Denominations \$10,000. (Nikko Europe Italy \$500 2001 6 98.26 — Noncallable, Fees 0.25%, (Dalwa Europe.) \$1,500 2001 zero 72.92 — Yield 6.27%, Noncollable, Proceeds 1.09 billion lire, Fees 0.25%, (Dalwa Europe.) Italy Toyota Moto Credit Corp. \$750 2000 61/s 101.106 100.00 Reoffered at 99.483. Noncallable, Fees 17/s%, (Merrill Lynch Int'l.) DM 250 2000 5% 101.49 99.75 Reoffered at 99.74. Noncallable, Fees 2%. (Barciays de Zoete Wedd.) Crédit Local de France DM 1,000 2000 51/2 100.453 — Reoffered at 98,9035. Noncollable, Fees 2%, (Nomura Bank.) DM 200 1998 5 101.287 — Reoffered at 100.20. Noncollable. Fees 196%. (Dalwa Europe.) D\$L Bank 5% 101,766 — Reoffered at 99,516. Noncollable, Fees 2%, (Banque Paribas Capital Markets. Electricité de France Ford Credit Europe DM 250 2000 6 102.127 — Noncallable, Fees 21/2%. (Deutsche Morgan Grenfell.) DM 300 1998 4% 101.12 — Recifered at 99.81. Noncollable, Fees 11/2%, (Salomon Brothers Int'L) General Electric Capital Corp. DM 500 1999 51/a 101,893 — Reoffered at 99,968, Noncollable, Feet 2,15%, (Deutsche Morgan Grenfell.) Korea Development Bank DM 300 2000 514 10134 — Reoffered at par. Noncallable. Fees 2%. (Nikko Bank.) Landwirtschaft Rentenbank Mexico Reoffered at 99.675. Noncaliable. Fees 2½%. (Dresdner Bank.) DM 1,000 2000 9% 101.15 DM 500 1998 5 101 s716 101.07 Reoffered at par. Noncollable. Fees 1½%. (Galdman Sochs Int'l.) Sweden 2200 2000 7% 101.206 — Reoffered at 99.581. Noncollable, Fees 1%%, (J.P. Margan Securities.) KFW Int'l Finance £100 2005 8% 100.9% — Reoffered at 99.246. Noncallable, Fees 2%, (HSBC Markets.) London Electricity ITL 200,000 1998 1034 100.95 99.75 Noncollable, Fees 114%. (Banca Cont European Investment Bank Aus\$ 200 2000 736 100.042 Asfinag Y 10,000 2015 -- 100 Coupon will either be 5.76%, payable in Australian dollars, or 5.31%, payable in marks Noncaliable, Denominations 100 million yea, (IBJ Int'l.)

\$100 1999 234 Last Week's Markets

Y 70,000

Y 10,000

y 10,000 2015

y 10,000 2015 --

2015

7998 1

All flaures are as of clase at traditis Frida Stock Indexes Money Rates United States 21507 21428 +0.37 % 135383 1,55425 -1.15 % 55524 55487 -0.15 % 552,9 584.47 -0.33 % 682,64 685.52 -0.37 % DJ Indus. DJ Utli, Prime rate DJ Trens. 5 & P 100 5 & P 500 5 & P Ind Federal funds rate 555.24 554.07 552.49 584.41 682.46 686.52 312.38 313.26 Call money 3-month interbant NYSE CP -0.28 % Britain FTSE 100 Germany 3.524.50 3.508.20+ 0.52 % Lembard 550 18.584.28 17.913.06 + 3.31 %

5.50 4.00 4.10 Britaki Bank base rate 6% 6 13/76 Call money Oct. 6 Sept. 29 Carge 384.00 - 0.25 %

Euromarts **Eurobond Yields** 

**Weekly Sales** U.S. S, long term U.S. S, andm ferm U.S. S, short term 6.74 6.79 8.39 6.61 6.72 6.26 8.19 6.19 6.10 6.16 7.90 5.62 Cedel Eurocles' S Next S Next 31.00 170.70 1.070.00 1.177.3 Straights Convert, FRMs ECP Total 774.00 119.70 477.00 4.717.3 4.507.50 4.784.0 7.73.3 9.852.4 4.752.50 4.784.0 7.733.90 9.852.4 4.797.50 4.784.0 9.873.40 11.867.1 8.18 8.21 9.40 8.18 7.02 7.02 8.18 6.95 10.85 10.48 12.02 10.56 italian Tre Donish krong Swedish krong 652 8.51 6.85 9.80 10.77 9.72 7.55 8.82 7.67 7.02 8.46 6.88 ECU, long term ECU, mam term Struishts 10,735.00 18,742.20 15,770.00 17,705.00 17,705.00 18,742.20 15,770.00 17,705.00 17,705.00 18,742.20 15,770.00 17,705.00 18,742.20 18,742 8.01 9.94 7.90 8.51 10.60 8.43 7.90 8.43 7.97 9.62 7.67 4.31 1.94

Con. S Aus. S N.Z. S Yen Source: Euroclear, Cedel

Coupon will either be 5.70%, payable in Australian dollars, or 5.31%, payable in marks. Noncollable. Denominations 100 million yes. (1BJ Int'l.)

Coupon will either be 5.81%, payable in Australian dollars, or 5.21%, payable in marks Nancaliable. Pees not disclosed. Denominations 100 million yea. (Daiwa Europe.)

Coupon will either be 5.70%, payable in Australian dollars, or 5.10%, payable in marks Nancollable. Fees 0.40%. Denominations 100 million yen. (Nikko Europe.)

interest will be 1% in first year, 1.30% in second year, thereafter 1.70%. Noncollable. Fe 0.20%. (Merrill Lynch Init)

Noncoliable. Each \$10,000 note with two warrants, exercisable into company's shares of expected 2½% premium. Fees 2½%, Terms to be set Oct. 11. (Daiwa Europe.)

3-moete 5% 4% 6%

71/a 5 13/16 1/2 74 5 13/16 Inquiry

At Gemina

**Taints Plan** 

For Merger

ROME — Gemina SpA's

plans to merge with Ferruzzi
Finanziaria SpA seems sure to
be delayed following police
raids on the holding company's
offices, analysts and Sunday.

Francesco Greco, a Milan as-

sistant district attorney has noti-fied 10 executives of Germina,

which is controlled by the Ag-

nelli family, that they are under investigation to determine if

they falsified company balance

lire (\$496.5 million) in losses.

ets to hide over 800 billion

The developments in the in-

vestigation raise questions

about whether the merger be-tween Gemina and Ferruzzi

can go ahead as planned.
"This news is going to be terrible for the market when it opens on Monday," said a trader at Sigeco SIM in Milan. Gemina shares closed Friday at 747 line

shares closed Friday at 747 lire, 18 percent below their peak of

913 lire, reached after the merger

Values of the various share

Gemina declared a 441 billion

lire loss in 1994 and a 340 billion

lire loss in the first half of 1995.

The losses are the result of de-

fault on credits in the book divi-

sion of the publisher Rizzoli-

swap rates for the merger were

due to be given by Oct. 20, but investors are unlikely to want to

rush into a deal.

announcement in September.

U.S. Data

**Assailed** 

By China

Official Charges

'Arbitrary' Ways

Inflate Trade Ğap

BELJING - China accused

the United States on Sunday of

exaggerating its trade deficit with Beijing and demanded that

Washington correct what it called U.S. distortions.

The United States says its

trade deficit with China was \$30 billion in 1994, second only to its \$66 billion deficit with Japan.

But Chinese data show China

# CYBERSCAPE

A Secretary of the second of t

# You'll Get E-Mail When The Chief Says You Can

By Kevin Murphy
International Herald Tribune

ONG KONG — Charles B. Wang, boss of 7,500 Computer Associates International Inc. employees, has drawn the line against E-mail. For a company that has become the world's third-largest software maker by writing programs for businesses, and is now trying to cater more to individual consumers at their desktops, Mr. Wang's stance appears less than visionary.

But restrictions on the use of what he called "a beautiful tool," fit

squarely with a belief that the latest technology is useless if it Computer Associates'

The restrictions are also typitough tactics have callof a company whose no-nonsense corporate culture borders brought success. on the brutal, according to some former employees of 50 companies Computer Associates has swallowed since it started with four

workers in 1976. "At CA we have E-mail, most companies do, but we restrict it," Mr. Wang said. "You can get on before 10 in the morning, during lunchtime, or after four, but the rest of the time you can not get on

Is this not heresy from a company which started out publishing software for mainframe computers before expanding, with more mixed success, into all areas of computing?

Not at all, according to Mr. Wang, who moved from Shanghai to Queens, New York when he was 8 years old, it is just common sense. "At one company I know, the manager says Tuesday he stays home. Why? I work on my E-mail. Tuesday's my E-mail day," Mr. Wang

"Now E-mail is a great tool, but it cannot substitute for us sitting down and looking at each other and working together. It cannot substitute even for a phone call where you can get a feeling," he added. "You can put the words, the exclamation points, the colons, all these new things, frowns, smiles, all that stuff, in E-mail," he said, "but as much as you can do all that, you don't get the same flavor. If I get on the phone to you and say (loudly) 'you f\*\*\*\*\*g idiot,' you know I'm angry, right?" said Mr. Wang. "You just can't get that across E-mail."

Drawn to computers by the fact that there were more than two pages of want-ads for programmers in the New York Times classified section back in the 1960s, Mr. Wang has built a lowprofile empire - in scale, but not style - in the back offices of

Through acquisition, relentless rationalization and a readiness to work with anyone else's machines or software, Computer Asso-

# Boeing Strikers Look Beyond Pay the average annual salary to \$46,000.

SEATTLE - Strikers at Boeing Co. say they are fighting as much to keep their jobs as for a pay increase, as job security at major aircraft makers erodes in the fierce international scramble for new business.

The walkout by 34,000 production workers against the world's largest airplane builder began Friday after members of the International Association of Machinists and Aerospace Workers voted 3-1 to reject a contract offer that Boeing had said was "fair" but reflected "the realities of our current business environment."

Boeing was referring to slow sales in the jetliner business, as deeply indebted air-lines delay taking delivery of aircraft they have ordered. For that reason, the strike is unlikely to have a significant impact on long-term earnings, analysts said. But the workers aim in the negotiations

is not just to get a pay raise, but to find a way to prevent Boeing from sending work to overseas subcontractors, a practice known as outsourcing. The walkout affects Boeing plants in Seattle, Portland, Oregon, and Wichita, Kansas.

Boeing production workers now average \$20 an hour, and would get a \$2-anhour increase over three years, bringing

They also would get lump-sum bonus payments averaging \$3,400 over two

"You can get all the wages and bene-fits you want," said Bob Gregory, Boeing coordinator for the union, "but if you don't have a job, what is the use?"

Similar concerns are being heard in negotiations under way at McDonnell Douglas Corp. — whose Douglas Air-craft Co. unit is the other major U.S. builder of commercial jets - and will feature in talks soon to begin at Lockheed Martin Corp.

The machinists want Boeing workers to be brought into management discussions of outsourcing and given a chance to show how the work might be done more cheaply without subcontracting.

Boeing has refused to negotiate on that, insisting outsourcing is a management prerogative. The company says it needs that option as a bargaming tool in securing aircraft orders from non-U.S. airlines.

"That's part of the reality of doing business," said a spokesman, Paul Binder, noting that 70 percent of Boeing's airplane sales now are to customers outside the United States.

A consortium of Japanese companies, for example, is building a major portion of Boeing's latest widebody jet, the 777. An unwritten understanding is that Japan's big airlines will remain among Boeing's largest customers.
Similarly, China, widely regarded as

the most important growth market for airplanes, insists that Boeing buy parts in China if it wants to sell planes there. But in many cases, critics say, having

parts made in developing countries raises production costs rather than reducing them, because the parts are inferior. Boeing executives now "reject so much stuff that if anybody looked into it." the arrangement "would be considered a bribe," said one consultant who has

worked with Boeing, who asked not to be identified. "The stuff has to be totally reworked." Boeing, whose work force has dropped to 105,000 from a peak of 165,000 in

1989, refused to comment on any quality problems with subcontracted parts.

The role of other governments affects wage negotiations as well. Boeing says it must take a harder line in wage talks in part because of competition from Airbus Industrie, the state-supported European airplane manufacturer.

# **Agriculture Complicates APEC Talks**

By Michael Richardson International Herald Tribune

SINGAPORE — The reluctance of four big Asian economies to open their agriculture markets threatens to undermine an ambitious program to achieve

Corriere Della Sera. The district attorney began investigating in August at the re-quest of stock exchange reguladiscussions this week in Tokyo would show whether the 18 or after Gemina's unexpected members of the Asia-Pacific losses and subsequent 1.5 trillion Economic Cooperation forum could overcome their differences and set a firm course for trade liberalization.

The dispute over agriculture was resolved it would "gravely is dividing some of the most weaken" the APEC plan to powerful members of the group, which accounts for about half of world production and trade.

Officials said that Japan, China, South Korea and Taiwan were opposed to making firm free trade in Asia and the Pacific as a key round of talks on the plan starts Monday.

Officials said Sunday that Officials said Sunday that Officials said Sunday that Officials said Sunday that Officials Sunday that Off

products, including the United States, Canada, Australia and New Zealand, have insisted that agriculture be included. One Western official taking part in the Tokyo talks said

part in the Tokyo talks said sensitive sectors," Nancy Ad-Sunday that unless the issue ams, the assistant U.S. Trade

abolish trade and investment barriers in the Asia-Pacific region by the year 2010 for industrial countries, and 2020 for developing countries.

Bob McMullan, the Austra-

lian trade minister, is visiting South Korea and Japan this week. He said he would be giving governments there "a very firm message that APEC would fail to deliver its full potential to the region if the comprehensiveness principle was watered down."

"Every single one of us has

Representative for APEC affairs, told Reuters. "And if there were to be some kind of special treatment for this huge part of the global economy called agriculture, you can be assured that every other country would refuse to deal with their more sensitive products."

Formed in 1989, APEC includes Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, South Korea, Malaysia, Mexico, New Zealand, Papua New Guinea, the Philippines, Singapore, Taiwan, Thailand and the United States.

Officials of APEC countries See APEC, Page 23

with a surplus of only \$7.4 bil-lion, the China Daily said. An official of the Ministry of Foreign Trade and Economic Cooperation blamed the multibillion-dollar discrepancy on "arbitrary practices" by Washington in determining the origin

of goods from mainland China, Hong Kong and Taiwan, The official, who was not identified, said it was unfair for America to attribute to China

goods processed on the main-land that Beijing had bought elsewhere, the China Daily said. It said ministry statistics showed that China imported \$7 billion of goods in the first quar-ter of 1995 and exported them for \$7.3 billion after processing. But U.S. rules overlook Chi-

na's processing role and list the goods simply as imports from

China, the newspaper said.

Processed goods accounted for 69 percent of China's exports to the United States last year.

Lee Sands, U.S. assistant trade processor to the China's exports to the United States last year. trade representative for China and Japan, said in Hong Kong last week that Washington ex-pected its trade deficit with Chi-

na to reach \$38 billion in 1995 and \$45 billion to \$50 billion in 1996 if current trends continued. He said 40 percent of China's exports went to the United States, making it China's largest

and only truly open market. Mr. Sands is expected in Beijing this week to spend two days looking at intellectual-property rights, a subject over which the two countries narrowly averted

a trade war this year. A U.S. trade official who re quested anonymity accused China of not living up to its promise to close down producers of pirated goods even though it was cracking down at

the retail level. China Airlines Drops Flag China Airlines said Saturday it would drop Taiwan's flag from its aircraft as part of a redesign of the company's symbol, Bloomberg Business News reported from Taoyuan, Taiwan.

Its new symbol, a pink and red plum blossom, was unveiled on a Boeing 747-400 jet in a hangar at the Chiang Kai-Shek International Airport.
Analysts said the change

could improve the airline's chances of offering service to China and expanding its routes to countries that have diplomatic relations with Beijing.

### lire capital increase provoked complaints from investors. (Bloomberg, Reuters)

**Manila Notebook** 

# Filipinos Head Back Home, to a Fitter Economy

Streams of seasoned Filipino financial professionals are returning home after years abroad in Hong Kong, Europe and the United States, convinced that this time, the Philippine economy has its act together. Salaries are rising and financial institutions are aching experienced bakers, brokers and analysts as market activity has picked up and 10 new foreign

banks recently gained approval to open here.
"I must know about 10 Filipinos who were working in Hong Kong around the same time who are all back here now," said Manuel Tordesillas, who returned to Manila to head Peregrine Capital Philippines Inc. But the returnees, many of whom are stepping into top capital markets or banking jobs, are not yet enough to satisfy demand. "We've seen it in banking and it will only increase in broking," Jojo Gonzales, head of research at Jardine Fleming Exchange Capital Securities, said of the salary increases and jobhopping. "Very few of the American or Japanese

firms are here yet and more Europeans may come."
"There are an awful lot of good people here with experience and language and personal skills," said Allen Tuite, country head for the ANZ Bank, one of the ten foreign banks allowed into the country. "I see them not only as employees for us here, but right

throughout the region."

New opportunities may have emerged in the Philippines, but that has not stopped other Asian companies from prowling Manila for top local management talent. "We've lost a couple of people to

Indonesia recently," said Aristón Estrada, Jr., a director at the blue chip property and investment group Ayala Corp. "When you go to Jakarta, Singapore or Knala Lumpur, it's surprising how many Philippine executives you meet.

# Pollution: Carowners' Arbor Day

Judging from most economic indicators, the Philip-pines still lags behind most of its Asian "tiger" neigh-bors. But a slow drive or walk through Manila shows it has caught up in some less enviable categories. As in many prospering Asian countries, new cars are pouring on to the roads faster than highways can

built. Pollution, already bad in Manila, is worsening. A recent study by the Department of Environ-ment and Natural Resources and the Asian Development Bank found that the air in metropolitan Manila air is three times dirtier than minimum

safety standards should allow. Several programs are in the works to improve the country's transport infrastructure, including new highways and light-rail public transport, but Senator Orlando Mercado has a novel plan to combat pollu-tion, Mr. Mercado's Senate Bill No. 307 proposes that registrants of all types of road vehicles be required to plant five trees in a place designated by transport and environmental authorities.

because motor vehicles are believed to be responsible for 60 percent of the pollution. Lively congressional debate is expected.

The onus is on car owners, not factory owners,

# Heads of State Drop In

Not exactly a must-see on tours of booming Asia Manila is suddenly popular on the diplomatic circuit now that the economy is turning around.

President Algirdas Brazauskas of Lithuania was just in town seeking advice on how to make democracy and economic development work together. President Carlos Menem of Argentina jetted in Friday to sign a memorandum of understanding or two as the two countries pledged to double their annual trade in agricultural products to \$10 million.

The rash of state dinners and military reviews jibes with attempts by President Fidel Ramos to change the Philippines' reputation as a place where political intrigue has prevailed over economic sense.

"From early January 1995 to October this year, we will have received 16 sets of heads of government," Mr. Ramos said in an interview. "We're making a very strong effort to show ourselves to the world, to show how we really are now, different than in the past."

# Business News. Week ending October 6, 126 daily closings. Jan. 1992 = 100. 125 133 127

	10/6/95 closs	9/29/95 ciosa	% change		10/0/95 close	cicse	क्षा <u>क्र</u>
Energy	125.24	124.15	+0.88	Capital Goods	132.84	134.80	-1.45
Utilities	125.22	126.82	-1.26	Raw Materials	141.68	143.68	-1.39
Finance	119.24	118.01	+1.04	Consumer Goods	129.18	127.08	+1.65
Services	120.28	121.22	-0.78	Miscellaneous	140.72	142.12	-0.99

# **Gucci's Stock in Trade Takes to Milan Runway**

By Suzy Menkes national Herald Tribune

MILAN — The pinstriped blouse plunged like a weak currency. The hot pants were on a distinctly rising curve. Anxious to avoid any improper over-sight, the Investcorp executive at the Gucci show kept his eyes firmly on the bottom line. The road show for the public

offering of Gucci shares, having called at Tokyo, Hong Kong and Geneva, heads for London this week. Investcorp SA, the Bahrain-based company that has owned Guccio Gucci SpA since 1993, will be selling about a 30 percent stake in New York and Amsterdam by Oct. 23.

The fashion offering was the hot ticket at the opening of the Bloomberg Business News re-Milan spring/summer season. American designer Tom Ford, 33, has taken a brand that had been weakened by excessive licensing and family fends back to its glory days of peace, love and bar-and-bit brogues.

The show, in a gilded and chandeliered palazzo, was like a 1960s happening. The clothes were hip — make that hips, for pants snaked around the navel as the supermodels swung out in Mick Jagger-style shirts and with Marianne Faithfull smoky eyes and weeping hair. They were followed by caftans short as miniskirts or long and transparent in chiffon and lace.

Too much focus on derivatives? Yes, but the crocodile boots and python purses looked great. Turn to Page 8 of the

prospectus prepared by Morgan Stanley & Co. and First Boston Corp. to learn that huxury leather goods accounted for 42 percent of Gucci's \$263.6 million of sales in 1994. Ready-to-wear clothing was just 16.8 percent but rising.

This stock could be going for a thong — the one on the flat sandal that went with the psychedelic pants and the sec-though black lace caftan. Now there was an outfit to give a whole new meaning to fiscal stimulus and asset-stripping. The verdict on Gucci's new

summer fashions? Fun if you are rich, young and making for an offshore investment haven. But the designer should shake off his debt to the past and try dealing in futures.

ported that, based on a Sept. 28 filing by Investcorp with the U.S. Securities and Exchange Commission, the company planned to offer as many as 18.4 million shares for between \$19 and \$22 each.

If Gucci duplicates its \$24.8 million of first-half profit in the last six months of 1995, that annual earnings per share. By comparison, its French competitor Hermès International SA trades at a more expensive 36 times earnings.
Paul W. Soldatos, director of

corporate finance at Investcorp, would not comment on the flotation, which was rejected by Italy's stock market in Septem-

# **CURRENCY AND CAPITAL MARKET SERVICES**

# TRADE NASDAQ STOCKS FOR \$35 COMMISSION.

JB OXFORD & CO, established 1983 is a leading discount broker handling in excess of 10,000 trades per day. Through our Representative Offices in Switzerland investors can now buy or sell NASDAQ stocks for \$35 commission. Call for further details.

(41) 61 279 8870



PECIALIZED FUTURES AND CASH TRADING SERVICES FOR THE INSTITUTIONAL AND INDIVIDUAL INVESTOR Custom portfolios, direct floor access, international order desks, one-on-one assistance with establishing market positions through dedicated brokers. Internet services.

U.S. STOCK & FINANCIAL FUTURES MARKETS Daily/weekly fax services with news, prices and trading recommendations based on 15 years' experience. Fax UK (44) 1372 453512

Kelstar Investment Corp., P.O. Box 192, Leatherhead. Surrey KT23 3YJ England. IFEXCO S.A.

FOREX BROKERS THE RELLABLE PARTNER

24/24 DEALERS: 41 22/849 74 45 41 22/700 19 13

THE BEST SERVICE 24 HOURS A DAY International Foreign Exchange Corporation S.A.

86 Bis Route de Frontenex



# SURGE TRADING S.A. **FOREX & FUTURES BROKERS**

surge trading THE SWISS DIFFERENCE

21-23 Rue du Clos, CH-1211 GENEVA 6 Tel.: (41) 22-7002051 Fax: (41) 22-7002061

24/24 HOURS DESK - SEE CNN-TEXT PAGE 695

# COMPLIMENTARY REPORTS

Dynamic Techniques of a Professional Currency Trader These comprehensive reports are mandatory reading for all investors trading, or contemplating trading today's currency markets. Futures to Forex, subjective fundamental to objective technical, self directed to managed, Mr. Catranis and his staff have reviewed it all.

EXECUTION FROM \$12 PER R/T TRADE To receive your free reports and our service guide call toll-free. Switzerland 155-7233 U.K. 0800-96-6632

0130-82-9666 France 0590-2246 0800-1-5880 Denmark 8001-6132 Netherlands 06-022-0657 Greece 00-800-11-921-3013 American toll line +714-499-8136 (fax) +714-499-8131(voice) American toll-free 800-859-7028 (fax) 800-994-5757(voice)

PETER CATRANIS SENIOR CURRENCY TRADER Ar. Catronis is an 18 year veteran currency trader. He has authored numero publications and software programs for beginners and experts alike. He has

researched hundreds of currency programs and transacted billions of dollars in real-time trade. Currently he is accepting a limited number of new accounts. Account minimums \$10,000 to \$5,000,000 USD, depending the on program. FOREX CAPITAL MANAGEMENT Excellence in confidential trading services.
Chicago Mercantile Exchange Conter 30 S. Warter Dr. #1912, Chicago II., 60606, U.S.A. For further details

OR bow to place your listing contact: WILL NICHOLSON in London Tel.: (44) 71 836 48 02 Fax: (44) 71 240 2254 Herald Eribune

# See MAIL, Page 23

# International Herald Tribune

129 compiled by Bloomberg 128

of 280 internationally investable

World Stock Index, composed 130 44

**CURRENCY RATES** 

**Cross Rates** 1.7197 0.8227 1.9699 65-95 2.125.18 2.0948 38.5915 1.4999 1.71202 1.748 1.02.463 1.0948 0.9453 2.128 7.4399 2.414.28 2.3798 61.8627 1.7101 1.91401 1.91428 184.557

· II: To buy one pound: b: To buy one dollar; "Units of 100: N.Q.: not quoted; N.A.: not available.

Other Dollar Values S. Afr. rand 3.6639 S. Kor. won 769.25 Swed. krona 6.9606 Taiwan S 26.79 Thei bakt 25.10 Tarick ites 49483. Per S Correscy Greek droc. 233,23 Hong Kong \$ 7.732 Hung, fortir! 133,74 Indica rupeet 130,70 Irish £ 0,203 Isroel shek. 2,00 Kovenii daco 0,206 Malay, ring. 2,531 Mex. peso 6.531
N. Zenimd S 1.513
Norw. krone 6.263
Phil. peso 25,91
Politsh zlaty 2.38
Port. escado 18.80
Russion reput 4955.
Saudi freput 3.7504
Sing. S 1.4232 Creck lerone 26.57 Double krone 5.5295 Egypt, pecual 3.292 Fig. marties 4.2669 UAE diries

68-day 98.98 1.1485 1.5821 1.3364 1.1458

See GUCCI, Page 23

FAX:

1208 GENEVA - Switzerland

0.95

PAGE 22	INTERNATIONAL HERALD TRIBU
MUTUAL FUNDS  Close of trading Friday, Oct. 8.  Grp Name Withy Grp Name With Fri Name Less Chee	Following Last Chair Fd Name Las
Grp Nome Wisty Grp Nome Lost Chael Fd Nome Lost Chae	STORY OF THE STORY
AAL Multent OR TE 19.5 19.5 19.5 19.5 19.5 19.5 19.5 19.5	HIGTEY IN THE THE TOTAL THE STATE OF THE STA
190mm 1327 — 04   Sept. 25   25   27   24   24   25   25   26   26   26   26   26   26	Volume 1 22 - Al Investment 2
AM Foreign 1971 - 198	
	Francis Company Compan
	MITED 104 - 17 Sector 13 - 15 International 17 - 17 Sector 13 - 15 International 17 - 17 Sector 13 - 17 Sector
	Forming 196—10 Empt a 1300—41 GVIncA 876 + 10 IndOneGT 1022 + 15 Empt a 1300—41 GVIncA 876 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 + 15 Empt a 100 - 01 GVIncA 877 + 10 IndOneGT 1022 +
20 - 10 - 10 - 10 - 10 - 10 - 10 - 10 -	CAMUT 1821 + 15 INTERNATION - 15 GO GREAT TRANS - PARAMARIZ + 25 LEGAT 1831 + 15 LEGAT 1831 +
ACCMANN 1277 — 12 1976 123 - 27 104 128 124 - 27 105 105 105 125 125 125 125 125 125 125 125 125 12	The state of the s
TYTING 1 - 1 me capping - 1 terms 11 in the capping and the ca	GOV-15 032 111 GOVA 0 17 1 115 STORES 011 -11 MUASA 1817 -11 15 GOVA 0 17 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
ST MUT I 12 - 41 Inventor i 1345 - 42 Novembre 4 Novemb	TOTAL
Sound A 127 - 49 Boliscot Sound 9 - 105 Sound 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Negarita 19 - Hi September 1 - Hi Septem
Action Advisors   12 - 10	Simon   72 + 22   Free Greates   TE Bond ni 0.7 + 24   self-10   15.22 - 22   7   15.22
Assert 123 + 12   115   124   125	
Appropriate 3 - 18   Control   14 - 18   Contr	Fillings 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
STOCKET 100 120 120 120 120 120 120 120 120 120	MANUAL RESERVE OF THE PROPERTY
GOULD 11 - 12 BEET SHOWN FIRS - 12 STEER 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ATT ACT THE ACT OF THE
Maria de la compania del compania de la compania de la compania del compania de la compania del la compania del la compania de la compania de la compania del la compania	Company of the compan
MG/MAP 6.31	Gridome 2013 - 35 Unidap 1043 - 31 Sovieta 11 13 13 13 14 15 15 15 15 15 15 15 15 15 15 15 15 15
	THE TAX TO STATE THE TAX TO STATE TO ST
The state of the	\$1000 angert = 10
	### 1
Series 183 — 17 Universe 183 — 47 Series 193 — 48 Series 193 —	Competer 13 - 3 Section 13 - 3 Section 13 - 3 Vite 13 Section 13 - 3 Vite 13 Section 13
THE TOTAL THE STATE OF THE STAT	Section 137 - 12 Promises span - 24 miles 175 - 18 Section 137 - 17 Section 137 Section 137 - 17 Section 137 Se
NUMBER 23 - 15 INVALID 151 - 161 - 1	Every the second
Section 176 - 17	Foreign 211 - 30 AZTHIP 112 - 43 Hyroster Purps  SCHOOL 211 - 30 SCHOOL 22 - 43 SCHOOL 23 SCHOOL 23 SCHOOL 23 SCHOOL 24 SCHOOL 25 SCHOOL
American (134 - 47) Blanchard French (131 - 47) Blanchard	
Both 147 - 48 T Gin 148 - 67 Gridos 1872 - 44 BTTE 244 - 48 T Gridos 1872 - 44 BTTE 244 - 48 T Gridos 1472 - 47 Gridos 1472 -	investi i 72 - 44 Endmermin M 42 Besonce ii 146 - 48 Besonce ii
Ambai 6 140 — di Brimson Spritti 1 46 Conferi 124 - 47 WY175 1 33 - 48 Ambai 6 145 - 47 Brimson Spritti 1 46 Conferi 124 - 47 Brimson Treubiscus 4 Ambai 6 145 - 47 Brimson 1 4 Ambai 6 145 - 47	MNTFn 10.9 + 05 GUITIP 124 + 07 Migre Callengarer - FLTAX 10.37 + 07 Sec. Magazina 27 Sec. Migre Callengarer - FLTAX 10.37 + 07 Sec. Migre Callengarer - 7 S
EUROCP 71-55 — AZ PARTOS IN 10.42 * AA CENT 1 - AT A MACHINE 7 - AT A CENT 1 - AT A MACHINE 7 - AT A CENT 1 - AT A	NYMAN IS 1 - 40 INSTANCE STORY IN THE STORY
FIRST C 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	AND THE PARTY OF T
E-20 p   1 - 17     2 - 17	Section 123 - 27 Original 121 - 144 Section 224 - 27 Memory Finest 23 - 17 Original 124 - 27 Original 124 - 24 Section 225 - 27 Memory Finest 23 - 27 Memory Finest 24 - 27 Memo
American Property   124 - 12   12	Amicator 19 - 19 10 10 10 10 10 10 10 10 10 10 10 10 10
STATE OF THE PARTY	Compare A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Nignature 100 - 101 USCOV 120 - 10 Poetri lista - 101 Editina 101   101	VENNA PARS ZIBICA COTE AZUR

	NATIONAL CLAS Continued From Page 2		VIENNA PAINS ZÜRICH, COTE AZUR HIGH SOOET! In! Excet Service Vienus + +43-1-35 41 04 oli cords - High SOOET! LONDON ESCORT SERVICE 6771 266 1033
RNT'L ESCORT SERVICE LONDON TEL: 0171 603 3013	NATASHA MANN LONDON BEORT SERVICE 0171 352 1013	BSCORT SERVICE *LONDON*0171 - 289 - 4590. GENEY A-PRETTY WOMAN CALGEBRO 340089 Esper Agency	SILVI - LONDON Exact and derived date serves Please and 0171 486 1156 FRANKFURT - "TOP TEN" ESCORT SERVICE TEL 059 - 597 4338
* * ZURNICH EMMANUSELIA * * * * * * * * * * * * * * * * * * *	AMSTERDAM*FRST CLASS* Escart Service & Dioner Dates Please cell: (220-6405049	+ BASE LAISANE MONTIÈLY  • PARIS & LONDON  • HIGH CLASS • INTERNATIONAL  Excent Service London (171) 3% 515  • CENEVA LOYELY WOMAN  BOOM Service	IBL 087 - 977 4008.  SWISS BOODE AGENCY George 1022 741 14 40 Zunch/CH (01) 313 02 72  GENEVA MITERIATIONAL BUT SERVING Tel 022 / 731 63 52 - 077/28/280  *** FAE EASTERN LONDON *** BOOM Agency, Credit Cords. Tel 0171 387 529  AU NICH * WELCO ME ESCORT & GUIDE AGENCY, CALL 089-71 23 14 or 1077-970 1643
ARISTOCATS Escort Service 3 Shouldham St. London WT 0171 258 0090	CHESTA ESCORT SERVICE. 51 Beautomp Floor, London SW3. 14 071739 6573  "VIENNA "FARIS" EVIERA "MILAN" "RAGLE"ZURCH BERLIN "BOME" BUROCONTACT ha! Expert & Travel	Presse contact 022 / 321 99 61 LO N D O N "" M A LE PROUSNE ESCORT SEWCE PLEASE CALL 0171 496 3477 AMSTERDAM "DREAMS" ESCORTS dimer date seware for His and He- + 31 (920-64 02 111 / 56 02 66 66	FAR EASTERN LONDON *** Exon Agency, Gredi Cords.  1et 0171 989 929  M U N I CH * W E L C O M E ESCOTT & GUIDE AGENCY.  CALL 08997 23 14 or 0172-970 1643  Landen Exont Service
D ROSES Excert Service maldurt, Tel: 0172-721 6666 Il cards welcome	Servica. Call Vienna +43-1-212 04 31  *** HARMONY: MARINER ***  MADRID-BAKCELONA ESCORT Service Teb 908:18944 £ 93-4532445	CHEATTAL ESCORT SERVICE LONDON PLEASE PHONE 0171 225 3314	PAICE 0171 589 8604, Gredit Conts. DRAMA ESCORT SERVICE 51 Now York 712-56-6077
TO OUR	READERS IN G	ERMANY	Lender Escart Service PAIGE 0771 557 8504, Grede Conds. DRAMA ESCORT SERVICE of New York 712-545-50779 HAMMERS Escart Service Avoiden Tel: + 69-40-202-8776 or mobile 0172-400 7005 ***GERMAN ESCORT SERVICE** El Dett Gesmany

It's never been easier to subscribe and save - just call our Frankfurt office toll-free 0130 84 85 85 or fax: 069-175413.

ESCORTS & GUIDES

BELGRAVIA **ORCHIDS** 

0171 589 5237

SELECT ESCORT AGENCY LONDON (0171) 376-1115

INTERNATIONAL ESCORTS Service - Worldwide Tel: 212-765-7896 New York, USA Major Gradii Cardii Accipilid



PIE S

# Wall Street Watches for Bankers Trust Shake-Up

By Brett D. Fromson Washington Post Service

NEW YORK - Wall Street analysts are wondering whether Bankers Trust New York Corp. will move soon to replace senior management in the of the risky financial instruments known as derivatives.

The directors of Bankers Trust held on Friday but took no major action, a board member said.

Bankers Trust's derivatives problems surfaced again with a vengeance sticky problem. On the one hand, direcently when a federal judge released

ing the bank's dealings with Procter & lems. But they do not want to leave the faced in March 1994, the bank has Commodities Futures Trading Com-Gamble Co. In one excerpt, a Bankers institution rudderless and open to addismissed only a few low-level memmission. Trust salesman was quoted explaining ditional legal attacks. his relationship with a client this way: "Lure people into the calm and then totally (expletive) them."

But more dangerous over the long wake of new disclosures about its sales run is P&G's \$196 million civil lawsuit against the bank over the derivatives. Last week, a federal judge allowed P&G to add to the suit civil racketeeran unscheduled meeting in New York ing charges that contend Bankers doing in its sales of derivatives.

The Bankers Trust board faces a rectors may have to hold senior executranscripts of tape recordings involv-

So far, the board has allowed its longtime chief executive, Charles S. Sanford Jr., to continue running the bank until he steps down next year. In addition, it is backing as his successor his No. 2, Eugene B. Shanks Jr., the chief operating officer to whom the derivatives departments reported.

But last month, the bank hired Frank Trust engaged in a pattern of wrong- N. Newman, a former Treasury official, as senior vice chairman, and Wall Street analysts are curious whether he may emerge as as the bank's next chief executive rather than Mr. Shanks.

Since the derivatives problems sur-

bers of its sales force. No senior man- British Banks to Cut Jobs ager has been forced out.

problem they have is that if they assign ported from London. blame and fire people, then they have admitted guilt and may leave them. nies by the Confederation of British selves open to more legal judgments."

The Americas

Saft Labe City tion annual

will be reli

Britain's banks are expected to cut You have to ask yourself, what does staff sharply in the next three months it take for them to act? Certainly some. in an effort to reduce costs, according one should be held accountable," said a lo a survey of firms throughout the bank consultant, John E. Keefe. "The financial services sector, Reuters re-

The quarterly survey of 308 compa-Industry and the accountants Coopers & Lybrand showed that confidence In the last 18 months, the bank has had declined for the first time in three been severely damaged by the deriva- years. The companies, surveyed from tives scandal. It was fined and sanc- Aug. 25 and to Sept. 13, account for tioned in December by the Securities more than half of the 800,000 jobs in and Exchange Commission and the Britain's financial services industry.

ence sponsored by the Institute for Inter-rational Research's Natural Resources Division. For Information (1-800) 345-

Lines. Peru. Government has scheduled

Lina, Peru Government has scheduled sale of Comentos Sur SA, which has a capacity of 150,000 tons a year of cement. Abramum price is \$11.8 million. New York: "Brazi '96 Privabzation, Legal Reform, Business Prospects." A conference sponsored by Gazets Mercamif and Benco do Brasil. For information (55-11) 547-3755 or (1-800) 852-4541.

eOct. 11 New York Olympia & York Cos. USA seeks bankruptcy court approv-al for its exclusive right to file a reorgani-zation plan, over objections by Apolio Real Estate Investment Fund, L.P.

Washington Agriculture Department is-sues monthly estimate of world and U.S. wheat, corn and soybean production,

consumption, exports and ending sup-plies for the 1965-96 marketing year. Earnings expected Chrysler Corp

e Oct. 12 New York 1995 Emerging Markets Roundtable, "The Year in Review: Rediscovering the Promise of Emerging Markets Investment," a two-day conference sponsored by Emerging Markets magazine, Finex, Indosusz Capital, India's Ministry of Finance, Salomon Problems

Brothers Inc. and Swas Bank Corp., with speakers from Latin American finance ministries and central banks. Oct. 12 - 13.

Oct. 12 Las Vegas Alliance Gatting Corp.'s hostile tender offer to buy Bally Gatting International Inc. for \$70.2 mil-lion, or \$13 a share in cash and stock,

For information: (1-212) 979-3753. Washington September producer

expires at midnight Eastern Time.

# **SHORT COVER**

# Vietnam Says Debt Accord Is Near

HANOI (AP) - Vietnam is close to restructuring about \$800 million in old debts to foreign commercial banks, a business report said Sunday.

The settlement, which the State Bank of Vietnam hopes to reach by next month, would make it easier for the country to obtain new commercial loans to finance growth, the Vietnam Investment Review said. The government wants to discount its old debt, which it owes mostly to Japanese banks, by as much as 50 percent.

### Archer-Daniels Fires 4th Executive

NEW YORK (NYT) - The head of Archer-Daniels-Midland Co.'s division in Mexico has been dismissed in the wake of an internal investigation into financial transactions involving certain corporate officers.

The executive, Reinhard M. Richter, whose dismissal was announced Friday, is the fourth Archer-Daniels officer to be dismissed or forced out since early last month. A total of \$9 million in corporate funds has been found in overseas bank accounts controlled by a number of company executives.

The agricultural-products company has said the money was embezzled in a conspiracy involving Mark E. Whitacre, a former senior executive who worked for years as an undercover informant in a federal price-fixing investigation of Archer-Daniels, Mr. Whitacre and other executives have said the money was paid out with the knowledge of their superiors.

# India to Fight Low-Quality Exports

NEW DELHI (Reuters) - Commerce Minister P. Chidamabaram, responding to complaints from abroad about the quality of Indian goods, warned Saturday that businessmen who exported shoddy goods would be punished.

"We will come down heavily on exporters who deliberately compromise with quality and export substandard goods," Mr. Chidambaram said. He said some had already had their licenses canceled or faced fines.

## Lyonnais and Kerkorian Settle Suit

LOS ANGELES (Bloomberg) — Crèdit Lyonnais Bank Nederland NV, which sued the investor Kirk Kerkorian for fraud over the sale of Metro-Goldwyn-Mayer Inc. in 1990, said the parties had agreed to settle the case.

Terms were not disclosed, but a statement issued Friday said they did not involve any admission of liability.

The Dutch unit, which Credit Lyonnais SA agreed in August to sell to Générale de Banque SA of Belgium, was seeking \$625 million plus punitive damages. One source said it would get about \$125 million, but a spokesman for Mr. Kerkorian said the amount was less. The suit accused Mr. Kerkorian of having stripped the movie studio of its cash and assets before selling it.

# Head of Fokker Says State Aid Vital

AMSTERDAM (Reuters) - Fokker NV Chairman Ben van Schaik was quoted in the Dutch press Saturday as saying the aircraft maker would collapse if it did not get state financial support.

"If Minister Wijers says no, it is all over," Mr. van Schaik was quoted as saying, referring to Economic Affairs Minister Hans Wijers. A spokesman confirmed Mr. van Schaik had made the remarks in talks with Dutch newspaper editors Friday.

# Accord Is Set for Haft to Give Up Dart

WASHINGTON (WP) - A settlement of lawsuits reached late Friday would remove control of Dart Group Corp. from the Herbert Haft family for the first time since the Haft retail empire was founded nearly a half-century ago.

Pending ratification of the agreement at a meeting of Dart's outside directors set for Sunday, Ronald Haft would relinquish control of a large block of shares, give up his board membership and resign all top positions. Ronald Haft, the youngest son of Herbert Haft, was given his controlling position as a result of a fight between his father and his mother, Gloria, and older brother, Robert.

CAPITALE • PARTNERS
Hondpicker quality apartments, all sizes.
Paris and suburbs. We help you best !
Tal 1-4614 8217. Fax. 1-4772 3096

PARIS AREA UNFURNISHED

**Embassy Service** 

YOUR REAL ESTATE

AGENT IN PARIS

Tel: (1) 47.20.30.05

CHAMPS ELYSES, 125 xq.m. in town-house, 3 bedrooms, 2 bedrooms, 3 wcs, fireplace. Air conditioning. Luxurious, on greeney. Parlung. 1s. 1 4553 6464 7th, BOSQUET near Amoncan College, lovely, quiet, centy redone, 50 sq.m., loving, bactroom, nico tachen & beth-room, F4.500. Tek. (1) 47 23 (4) 84.

LOW COST FLIGHTS

**ACCESS VOYAGES** 

THE BEST FARES TO

THE UNITED STATES and over 500 more destinations world-wide on 40 different scheduled corniers.

Tet PARS 1-40 13 02 02 or 42 21 46 94 Fox: 1-42 21 44 20 MINITE: 3615 ACCESSVOYAGES Tet LYON: 78 63 67 77 or 72 56 15 95

**AUTO RENTALS** 

RENT FROM DERGI AUTO SPECIAL OFFER - 24 HOURS, FF 190 SPECIAL OFFER - 7 DAYS, FF 1550 PARIS TEL: [1] 45 B7 27 04

# David Jones to Battle Coles Myer for Investors

SYDNEY - Australia's top department-store companies are girding for a battle, as the premium retailer David Jones Ltd. decided on a public share offering that would put it in competition for big investors' funds with the troubled Coles Myer Ltd.

David Jones is a 157-year-old Sydney-based concern with 32 stores including its elegant flagship premises and a reputation for up-market wares. Its share offering would be the last major asset sale by Adelaide Steamship Co., which collapsed in 1991. Coles Myer, based in the rival business center of Melbourne,

has about 70 shops. It has been the target of harsh criticism recently from institutional investors and analysts after it failed to inform shareholders of a transaction in 1990 with Yannon Pty. Coles Myer lost 18 million Australian dollars (\$13.7 million) on the deal but Premier Investments Ltd. was saved the same amount. Premier is controlled by Coles Myer's executive chairman, Solomon Lew.

Institutional investors, which hold about 18 percent of Coles Myer, asked it to name an independent chairman and three independent directors and to remove its executives from the board. But on Friday, a statement from the board signed by Mr. Lew said that while they were considering a "range" of options, the "views of major investors" were important but not "necessarily representative of the company's entire share register, including its

140,000 individual shareholders." As Coles Myer fended off its critics, David Jones announced it planned to raise about 800 million dollars by issuing around 375

Analysts said David Jones and the retailer Woolworths Ltd., also a former Adelaide Steamship property, could provide institutional investors with a strong alternative in the retail sector, and some saw the move as being timed to rock the Coles Myer boat.

David Jones will hold about 8 percent of the Australian retail sector, Woolworths 33 percent and Coles Myer 45 percent to 50 percent, with Harvey Norman Holdings Ltd. holding the rest.

The Week Ahead: World Economic Calendar, Oct. 9 - 14

financial events, compiled for the Interna-tional Harald Tribune by Bloomberg Bual-

Asia-Pacific

eOct. 9 Tokyo Economic Planning Agency releases August data on machinary orders. •Get. 10 Adelekte, Australia

eGet. 10 Advisite, Australia News Corp. holds arvaual meeting. Sydney New South Wales releases state budget. Manife San Jose Off Co. holds annual stockholders' meeting. eGet. 11 Bostopy Refiance industries Ltd. board meets to consider the unaudit-ed financial results for the six months anding Sept. 30. Tokyo Federation of Bankers Associa-tion releases September data on bank

Tokyo Federation of Bankers Associa-tion releases September data on bank deposits and lending. eOut. 12 Sydney Australian govern-ment releases employment data for Sep-tember and price indexes of articles pro-duced by manufacturing industry. Kuala Lumpur Granite Industries Bhd. holds a special shareholders meeting to discuss the proposed takeover of Dia-mond Lasgue Sdn. Bhd.

mond League Sdn. Bhd.
Wellington New Zealand releases balance of payments for the April-June quar-

Oct. 13 Tollyo Economic Planning Agency releases monthly economic re-port after morning Cabinet meeting. Tokyo Shoko Research and Telkoku Data Bank, two private research compe-nies, release date on bankrupacies in Sep-Енгоре

Oct. 9 Serm Economic Planning

Bern Department of Industry, Commerce and Employment releases unem-ployment Squres for September. Copenhagen July and August retail sates Squres, plus revised Squres for May London September producer price in-

Dex reseased by the Central Statistical Office.
Paris Industry Ministry press confer-ence on France's Industriel strategy.
Voorthusp. Nethertands Central Sureau of Statistics reports August retail sales. Amskerdam Subscriptions open on ec-Amsterdam Subscriptions open on esc-ond public offering of Royal PTT Neder-land shares. The government is selling a stake of more than 20 percent in the com-pany in a sale that could raise 4 billion guilders. Earnings expected: Lucas Industries.

Oct.10 Copenhagen July current ac-counts and trade balance. London August new construction or-ders released by the Department of the

cers released by the Department of the Environment.

The Hague PTT Telecom BV wit change aimost all telephone numbers in the Neth-erlands outside Amsterdam.

\*\*Oct. 11 Copenhagen Automobile importers' Society releases September car sales.

- Boat 12 Loadon September retail price index released by Central Statistical Office.

Parts Final second-quarter gross do-

Central Bureau of Statistics August. Basel Cibe-Geigy AG releases ninelook: Preliminary numbers say Mexico posted a \$760 million trade surplus in August. Santiago Central bank to release trade

co City September inflation figure re released. Outlook: A 2 percent rise

Washington Brazil Economic Conterence, sporsored by the erazinar-unierr-can Chember of Commerce with featured speaker Pedro Malan, finance minister, and Gustavo Loyola, president of the cen-tral bank. For information: (1-212) 288-

Tuesday, Oct.10 Weshington In-ternational Monetary Fund and World Bank arasual meetings. Through Oct. 12. Houston: "Project Finence for Oil and Gas In the Emerging Markets," a confer-

# GUCCI: Revealing Show Seeks to Stir Interest in Designer's Stock Offering

Continued from Page 21

ciates has become, since buying out Legent Corp. for \$1.7 bilconfortably dominant in

The U.S. Justice Department considered blocking the Legent deal on anti-trust grounds. Legent also specialized in software for mainframe computer applications, which still represents about 70 percent of Computer Associates' sales, down from 100 percent five years ago.

After long negotiations and agreement to license four Legent products to competitors to prevent the combined business from cornering a part of their market, the takeover was approved in July.

"It was a nuisance if anything," Mr. Wang said of the Justice Department negotiations. "In the end, the areas of concern represented less than one half of 1 percent of the total revenue of the combined companies.

Specializing in mainframe computer applications, from bank-accounting and checkclearing systems to automobile manufacturing systems, Computer Associates has eschewed mass-market recognition until recently.

"It isn't the kind of thing that is consumer oriented. We don't do advertising, we don't go and buy Rolling Stones music to introduce our products," Mr. Wang said in a swipe at Microsoft Corp.'s recent Windows 95

In the industry, though, Computer Associates is feared for its aggressive approach to business and its hunger for

takeovers "I think Computer Associates has the view that no one can tell them anything, especially when they think they are right," Rob Enderle, a software analyst at the market-research firm Dataquest Inc. told Bloomberg Business News at the time of the Legent takeover. They have a history of doing things their way."

"action agenda." It is supposed to set a timetable for imple-

menting a pledge made by lead-

ers of the group at a meeting in

Bogor, Indonesia, nearly a year

ago to achieve free trade in the

Officials of the APEC coun-

tries are to finalize the action

agenda when they meet in Osa-

ka from Nov. 16 to Nov. 17.

APEC presidents and prime ainisters are to adopt it at their

The role of Japan, the host country of APEC this year, is

Ms. Adams said Japan had

won praise for keeping the free-

trade process moving, but its

stance on farm goods was now

undermining its credibility as a

free-trade advocate.

summit there on Nov. 19.

critical

region no later than 2020.

**APEC:** Agriculture Dispute Looms

Continued from Page 21.

are meeting in Tokyo this week in a final effort to agree on an that it was not taking trade lib-

should seek implementable cri-she said that Japan's current teria among APEC nations."

Take, for example, Mr. Wang's view on fitting a new business into his empire:

as quickly as you can.

Now a sprawling company with offices in 30 countries and a net income of \$432 million on \$2.6 billion in revenue for the year to March 1995, Computer Associates faces a major challenge: increasing business in ar-eas other than the diminishing mainframe field.

As networks of personal computers linked to information storage centers, or servers, supplant mainframes, software companies have been forced to create new products. Mr. Wang wants mainframe business to account for only 25 percent of sales by the end of the decade.

Buying Legent should give Computer Associates greater access to the client/server market, according to Mr. Wang, but analysts are watching closely to see if the company can develop new products on its own or if more takeovers are necessary.

Its own range of personalcomputer software is minuscule compared to its rivals, and Computer Associates only recently formed a consumerproducts unit.

The company's strategy ap-Internet address: CyberScape@iht-lib.demon.co.uk

eralization seriously.

Tomiichi Murayama, Japan's

prime minister, and Ryutaro

Hashimoto, the international

trade and industry minister, in-

dicated last week that the gov-

emment wanted the flexibility to

exclude agriculture from the

livelihoods will be destroyed by

imports of rice, fruit, meat and

other agricultural products

from more efficient, large-scale

"I urge special treatment for agricultural issues," Hosei Nor-

ota, Japan's agriculture minis-ter said Friday. "China, South Korea and Taiwan are also ex-

pressing the same concerns, and

Japan, as the host nation,

Japanese farmers fear their

APEC free-trade program.

APEC producers.

MAIL: An Aggressive Approach

"Their culture is not important at all, the only culture that counts is our culture," Mr. Wang said. "There's a reason you acquired them and they didn't acquire you: You are probably very much more suc-cessful than them, and usually the people that dictated their company culture will leave anyway. You just assimilate the rest

pears targeted at helping its traditional business customers, particularly banks and other service companies, fend off new competition in their own fields from software makers. Many business fear companies such as Microsoft Corp. and their attempts to leverage wide customer bases into other industries.

# BusinessWeek

This week's topics:

U.S.: Productivity To The Rescue

P&G's Racketeering Charges Against Bankers Trust

O' China: The New Trade Superpower

O Merger Time In Russia

O Pirelli's 180-DegreeTurn

# Now available at your newsstand!

BusinessWeek International Liebigstreße 19, D-60323 Frankfurt, Fax 49-69-71407-148 For subscriptions call UX 44-1628-23431 Hong Keng 852-2523-2 fax UK 44-1628-30545 Hong Kong 852-2523-8

# **HOLIDAY SHOPPING**

# **COMMON READER**

A selection of books for readers with imagination Eclectic catalogs issued monthly - worldwide shipping. 141 Tompkins Avenue, Pleasantville, NY 10570, USA Phone: 914-747-3388 Fax: 914-747-0778 E-mail: acr@akadine.com

### director and is now president of Bergdorf Goodman Inc., said

Continued from Page 21 a three-year record of profit.

has been with the company 11 and that he was "particularly during her four years as creative of Saks Fifth Avenue.

happy" he had promoted Mr. ber because Gucci did not have Ford as creative director. The company has reported its reve-Domenico De Sole, Gucci's nue was \$207 million in the first chief executive since July who six months, compared with \$264 million for all of 1994.

ENTREPRISES,

**PROFESSIONS** 

LIBÉRALES

Diminuez vos frais et gagnez du temps!

Ni salaire ni charges sociales

avec CMS:

Des conseils en communication et promotion

CMS 5, rue Drouot - 75009 PARIS

Tél.: (1) 47 70 45 00 - Fax: (1) 42 46 19 49

ALLES TO STATE OF THE STATE OF

Un service secrétariat téléphonique

■ Tous travaux de secrétariat à distance

permanent et personnalisé

(logo, documentation, mailing...)

the Manhattan store could hardly keep the Gucci merchandise on the shelves.

"It's selling like wildfire, and years, said sales were buyoant Dawn Mello, who was the we are chasing deliveries," add-for the first six months of 1995 architect of Gucci's turnaround ed Philip Miller, chief executive

In Milan, the Gucci store door was a mob scene Saturday, with potential Japanese customers (one-third of Gucci's sales are in Asia) waiting in line outside. Inside, supermodel Linda Evangelista complained, "Everything's finished they've already bought it all."

# INTERNATIONAL CLASSIFIED

TODAY'S

# INTERNATIONAL RECRUITMENT

Appears on Page 8

ANNOUNCEMENTS

Attention visitors from the U.S.!



If you enjoy reading the IHT when you travel, why not also get it at home ? Same-day delivery available

in key U.S. cities. Call (1) 800 882 2884 (in New York call 212 752 3890)

Herald Eribune GROWING NON-AFFILIATED, A GROWING NON-AFFILIATED, traditional congregation of 100 families with most sealing in Life Rock, Arisensus, seeks Raboi. Active Hebrew and religious schools, Must be Boal Korels and Boal Terlifah. Send resume to: Joshoo Epitein, Congregation Agualanh Achim, 7902 W 58s, Life Book, Arbansus 72205 USA.

MEA SCHON, The most refused of oil Ses, st. ZURICH exclusively at WENGERG's - leading men's store 13, Botherholsts. DI-211 29 50

48 COMPRESS ANDERSYNGUIK Finish. ALCOHOLICS ANONYMOUS English spenting meetings duity. Tel: PARS [1] 46 38 59 65, KOME 679 66 00.

FRIENDSHIP LADY, 45, seeks professional gentlemg for reprance. Reply Box 3604, LH,T, 63 Long Acre, London, WCZE 9.1H MOVING

**INTERDEAN** FOR A FREE ESTIMATE CALL PARIS [1] 39201400 NATIVE TRANSLATORS of English-French-Sporish-Swedish. Top quality. Highly computerized. [33-1] 3871 1671 AGS

CAPITAL AVAILABLE A.G.S. PARIS (33-1) 40 80 20 40 HOMESHEP. Speal & medium move boggage, care worldwide. Call Acdy Paris 1-48.65.21.61. Fax 1-48.65.29.59. BUSINESS **OPPORTUNITIES** OFFSHORE COMPANIES. For free brochure or advice Teb Landon 44 181 741 1724 Fox: 44 181 748 4551 (computer ford or 44 18) 749 6339

Save on

Call us now and we'll call you right back!

IMMIGRATION/PASSPORTS

TRUSTEES LTD 19 Peel Bood, Dougles, lele of Man Tal: 01624 624591 Fox: 01624 625126 Landon Tal: (171) 222 8866 Fox: (171) 233 1519

EXISH NON-RESIDENT COMPANIES £195

ideal tox-avaidance vehicles. Low profile, tox free & European. Suit-oble for strading, consultancy & other activities. For immediate service contact: Elleh Morphy, Director, Sovereign Campany Services, 56 Fitzwilliam Square, Dablin 2, Ireland. Tak +353 1 6618490 Fmx 6618493

OFFSHORE BANKS

INSURANCE COMPANIES

COMPANIES & TRUSTS

ASSET PROTECTION

TRADE - FINANCE

**ASTON CORPORATE** 

CIPSHORE BANK Core A US\$ 30,000.
Class B US\$ 15,000. Tax free venue.
Limited nomber evoluble immediately.
Coll Conceld (500 816-9795 24 inTel/Fax (504) 942-6169 or 3179 or
London 0171 394 5157.
HAVING FULLY LICENCED BROKER
House in a good financial condition in
Worsow, we are looking for strategic
investor or we are ready to sell.
Please consider on fox number (+352)
47 16 48 in Lusembour.

CIPSMONE COMMANDE. 2578 1/5 OFFSHORE COMPANIES: #CR, 1/5 Church Street, Douglos, Isle of Mon. Tel: (0624) 627529 Fax: (0624) 627662. HONG KONG CO. \$572. Annual cost \$485. SR Ltd. 701, 35 Queen's Rd. C. HK. Tel: 802-2525-0275 Fax 2840-0217

TELECOM HANDIES GEM CELLILAR PHONES MEGATRADER. HEIDELBERG GERM-ANY TEL (1947-6227), 49630 FAX 400339 TRANSLATIONS

CRIME BUILDALL WARNS!
NEW REALID?
Some newspopers to longer accept eds
for "blocked funds", "prime book
schemes and "confirmable drefis". It is
the liste for "jou to order:
McKenny's Venture Copital Directory
4,227 fasing with all key delate's
PRES Global List Common's & Co's
Diel from you fine. "602 6 61549
Enter 2000 - Please Start

BUSINESS SERVICES

International Phone Calls

Sove 50% and more compared to local phone companies. Coll from home, office, coneven hotels fand avaid surcharges). Check our rates for any country and see how you can start saving today.

Tel 1-206-284-8600 Fax 1-206-282-6666 Lines open 24 hours. Agents inquines welcome!

**∰kai]**back

419 Second Avenue West Sectile, WA 98119 USA

YOUR OFFICE IN LONDON
Bond Street - Mail, Phone, Fax, Teles,
1et, 46 171 699 9192 Fax 171 699 7517
DPLOMATIC APPOINTMENTS & socDPLOMATIC APPOINTMENTS & SOCRESOURCES Fax + 1-604876-4501. FINANCIAL SERVICES

PRIME BANK

**GUARANTEES** Venture Capital Business Finance Real Estate Long Term Finance and Financial Guarantes All Types of Projects No Cosmission Unit Funded Brokers Protected REPRESENTATIVE leaded to act as Liason for us in the processing of these financing applications.

Please reply in English VENTURE CAPITAL CONSULTANTS Investinger Bendans 16311 Ventura Bird., Solite 999 English, California, 91436 U.S.A. Telen: 461355 Ventura U.S.A. fee: No.: (818) 905-1698 Tel.; (818) 789-0422

FUNDING PROBLEMS? YENTUKE CAPITAL EQUITY LOANS REAL ESTATE Long Term Collegeral Supported Guarantee

Bankable guarantees to secure funding for viable projects arranged by: BANCOR Fax (63-2) 810-9284 Tel: (63-2) 894-5358

SERVICED OFFICES YOUR OFFICE IN PARIS Bish, MARCOMESNIL, 4 rooms, 90 sq.m., 4th ficor, lift, double living, drining room, 2 bedrooms, 2 boths, sunny, colm, F11,000/mornth. Tel 1-40 06 09 19 is ready when you need it, even for a couple of hours.

• Fully huncincal modern offices and conference rooms to rent by the hour, day, month, etc...

• Your factical or permanent base

• prestige making address. All services

B E = \*\*\*

91. Fa 97-Houser 975006 PARKS 15th, METRO BOUCICAUT, for 3 months, 80 sym, perhouse: Lusurous bring, dining, bedroom + very large lerroce, parting, F9,000, 1-4723 0484.
28 AVE MONTAIGNE, 47 sq.m, presigious pied-blette, sunny, oil contorts, F11,500. Tel owner 1-47,04,53.18.

91, Fg St-Honore 75008 PARIS Tel [1] 44.71.36.36, Fcs. [1] 42.66.15.60 YOUR OFFICE IN N.Y. \$150/mo. Moil, Phone, Fox, Toles, oil services, Coll USA 212-909-0515/Fox; 212-909-0322. REAL ESTATE TO RENT/SHARE

PARIS AREA FURNISHED IDEAL ACCOMMODATION
READY TO MOVE-IN
From studio to 5 bedrooms
TOP CUALITY - credit cards accepted De Circourt Associates 147 53 80 12 Fax 45 51 75 77

AGENCE CHAMPS ELYSES Spesialists: Furnished apartments, 3 months & mon or unifurnished, residential areas. Tel: (1) 42 25 32 25 fex (1) 45 63 37 09

AT HOME IN PARIS PARIS PROMO Tel: (1) 45 63 25 60

BOOK NOW by phone with credit cord Government Licence: 175111 PARIS
74 CHAMPS ELYSES
"CLAREGE"
High class, ready to use flots
fully equipped and furnished.
For Rent by the day, week or more.
July 1-44,13,33,33, Fox 1-42,25,04,88 WORLD AVIATION - SCHEDULED FLIGHTS. 1s, basiness, economy of lowest fores, Tel IFT Paris (1) 47551313

YOUR HOME IN PARIS inter urbis Lucury rentals & sales 31 rue de Monceau, Paris 75008 Tel: (1) 45 63 17 77

BASTELE - HOUSE 80 sq.m. - Californion style. Perfect condition - Large living room, 2 bedrooms - cales, greenery. F8,900 net. Tab. (1) 47 00 77 27

LEGAL SERVICES DIVORCE IN 1 DAY. No travel. Write. Box 397. Sudbury, MA 01776 USA. Tel: 508/443-8387, Fax: 508/443-0183. OLYMPIC RENTALS ATLANTA SUMMER GAMES. 12 homes, walling distance to villege, swimming, diving, boxing, Roles stori of \$122 person/mplit. For into coll 404-352-4638 Fore (404) 352-8811 USA

Herald Eribune

EUROPE GERMANY AUSTRIA & CENTRAL BROPE . Frontiers. Tel.: (069) 72 67 55 Fa. (069) 72 73 10. BEIGHM & ILDEMSOURG Brussels Tel: 343,18 99, 344,00 84 Fz. 340 03.53.

TALY: Miloro, Tel.: 58315738. Fox: 563 20938.

NETHERLANDS: Amsterdor Fel: 31.20.6841080 Fox: 31.20.6881374

ASIA PACIFIC HONG KONG: Tel. (852) 2922-1189. Th.: 67170 H1170C Frac (852) 2922-1190 PAN: Tolyo, Tal: 32 01 02 10. Tx: 333673, Fx: 32 01 02 09.

THE WORLD'S DAILY NEWSPAPER MEDDLE EAST PARTS: (HQ) Tel. (1) 41 43 93 85, Fax. (1) 41 43 93 70. ISRAEL: Tel Avv. Tel: 972-9:586245. 972-9-586746 Fee: 972-9-585685.

NORTH AMERICA NEW YORK: Tel: (212) 752-3890 Tell free: (800) 572-7212 Th: 427 175 UNITED KINGDOM: London, Tel.: 0171 836 4802 Teles 262009, Fasc 2402254

0-95

DRIAGE PROPERTY OF THE PROPERT

1.16 3 1.12 7.1 30 39 1.201 2.9

The state of the s

ا مكذامن الاصل

# **SPORTS**

# The Cream Is Curdled In Rugby's Other Cup

By Ian Thomsen International Herald Tribune

LONDON -- For those who keep score: The other World Cup of rugby, the lesser one, was defeated before it began. The Rugby League Centenary World Cup began with a 20-16 upset of defending champion Australia by host England. The game itself wasn't disappoint-

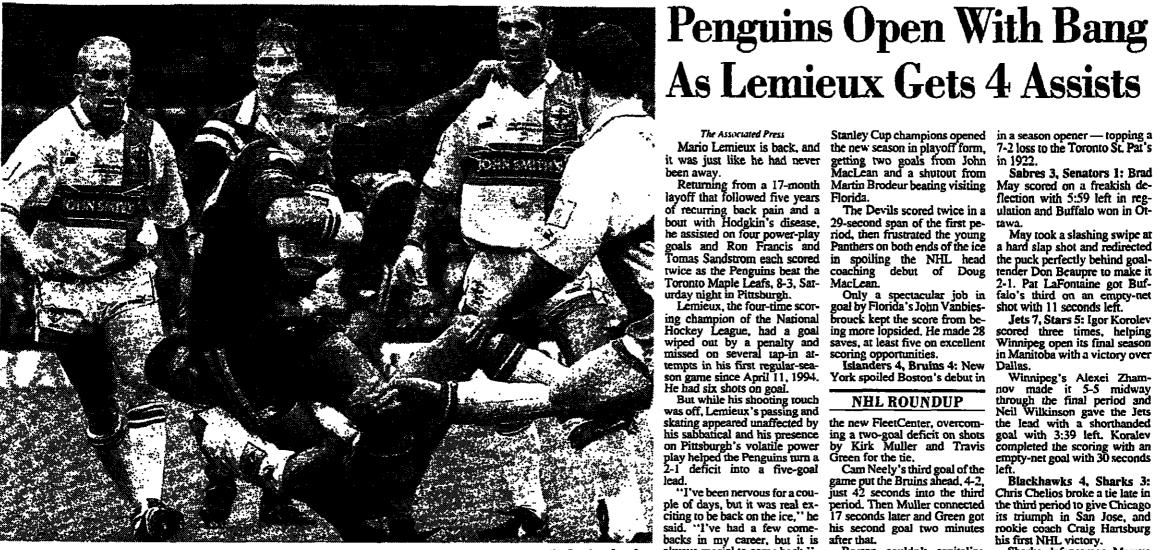
But this World Cup had been imagined to celebrate the decision 100 years ago in northern England to break away from the amateur version of rugby. The stanger World Cup, under the code of rugby union, which was hosted by Nelson Mandela carlier this year, was made transcendental by the new environ-ment of South Africa.

This one, the 10-team rugby league version, was less important and more professional. its host was the fabulous Diana Ross, mouthing the words of her recorded songs into a dead microphone.

In England, the home of rugby, the formerly amateur game of rugby union is more popular here in the (supposedly snooty) south, which explained the more than 30,000 empty seats.

But the organizers of rugby league, the professional version, were intent on occupying the stage of Wembley Stadium. Most of the tournament will be sional. played in the (supposedly working-class) north to rugby league's fan base. Within three weeks, however, it is anticipated that England and Australia will meet at Wembley again for the World Cup final, and the progress of rugby league's new universality will be measured in the number of empty seats.

There is less difference between the two rugby codes than the rivals would have imagined. It's all come down to Rupert Merdoch, who first bought up rugby league — with plans to unveil an international Super League next summer --- and so frightened the leaders of rugby such circumstances the orga-



Australia's Dean Pay was halted just short of the try line as England opened the Centenary World Cup with an upset.

union into running into his arms. The rugby union powers of South Africa, New Zealand and Australia quickly signed on Nonetheless, rugby league to unched down by its source, to chris Joynt.

A 10-10 draw was in the works after England's Kris

New Zealand, with England likely to meet Wales.

A 10-10 draw was in the works after England's Kris with Murdoch for the next 10 years. The sport as a whole had no choice but to turn profes-

ceremonially evoke the past when the future is coming fast

The Australian federation, so weakened, by injuries, and especially by that of Martin Offiah, the star of power club

On Saturday, the day was gray and showery, and under all

Nonetheless, rugby league typically showed itself to be the sleeker and more athletic of the two codes. Rugby union, played All of the uproar and new wrestling and grapping competition happened this flow. Rugby league is played by year, in the 100th year of rugby 13 men per team, who rarely scrum and never bother with the

The Australians' early advantages were steadily undone by handling mistakes near the refusing to accept Murdoch's England goal line. England reign, had refused to select any went ahead early in the second players signed to the Super half, 10-6, on two defensive er-League. England's team was al-rors, high and low, by the Kangaroos fullback Tim Brasher: His muffing of an up-and-under led to England's first try (from the scrum) by Andrew Farrell; then a grubber kick along the knocked out over the next two ground hopped up through the weeks, Australia is already hoop of Brasher's arms and was counting on a semifinal against

works after England's Kris Radlinski overran an up-andunder that bounced back to Mark Coyne for a short run in. Africa, 52-6, Reuters reported from Keighley, England. But then John Hopoate and Jim Dymock, having decided

minutes left. Six minutes later,

Peter Newlove intercepted Dy-

mock just inside midfield and

al popularity of rugby league,

and the preliminary thrashings

expected as six teams are

sprinted in with the clincher.

against representing their native Tonga, made the crucial charge from the start, with full-Australian mistakes. Hopoate, back Waisale Sovatabua and running back a kick from his corner, fumbled for Jason tries in the first five minutes. Stand-off Noa Nayacakalou, Robinson to score easily and make it 16-10, England, with 12

from the Australian Winfield Cup side Penrith, then added a goal as the Pacific Islanders led. 10-0, after nine minutes. Fullback Pierre Van Wyk's Given the sparse internation- three penalty goals pulled the

> but it was 26-6 nine minutes into the second half. South Africa will play Australia next, on Tuesday at

Fiji ran in 10 tries Sundav overwhelmed South

Fiji, which plays England on Wednesday in Wigan, took winger Noa Nadruku scoring

South Africans back to 10-6,

wiped out by a penalty and missed on several tap-in attempts in his first regular-season game since April 11, 1994.

But while his shooting touch was off, Lemieux's passing and skating appeared unaffected by his subbatical and his presence on Pittsburgh's volatile power play helped the Penguins turn a deficit into a five-goal

"I've been nervous for a couple of days, but it was real exciting to be back on the ice," he

"I've had a few comebacks in my career, but it is always special to come back." Lemieux, playing in his 600th NHL game, has at least two points in his seven games fol-

He had six shots on goal.

The Associated Press

lowing health- or injury-related layoffs of at least 10 games. The Penguins were 4-of-7 on the power play, while Richard Park and Sergei Zubov each scored shorthanded as Pittsburgh beat Toronto for the first NHL.

time in 3½ years. son, had two goals and two assists and last season's NHL scoring champion, Jaromir Jagr, had a goal and two assists for the new-look Penguins. They had added I1 players and discarded 13 during an active off-season, Luc Robitaille and Ulf Samuels-

Tom Barrasso, who missed all but three games last season with a wrist injury, stopped 29 of 32 shots and didn't allow a goal after the first period.

Stanley Cup champions opened in a season opener — topping a Mario Lemieux is back, and the new season in playoff form, getting two goals from John in 1922. MacLean and a shutout from Sabre Returning from a 17-month Martin Flayoff that followed five years Florida.

The Devils scored twice in a 29-second span of the first period, then frustrated the young Panthers on both ends of the ice in spoiling the NHL head the puck perfectly behind goalcoaching debut of Doug

MacLean. Only a spectacular job in falo's third on an empt goal by Florida's John Vanbies-shot with 11 seconds left. Lemieux, the four-time scoring champion of the National brouck kept the score from be-Hockey League, had a goal ing more lopsided. He made 28 saves, at least five on excellent scoring opportunities.
Islanders 4, Bruins 4: New

York spoiled Boston's debut in

# NHL ROUNDUP

the new FleetCenter, overcoming a two-goal deficit on shots by Kirk Muller and Travis Green for the tie.

Cam Neely's third goal of the ame put the Bruins ahead, 4-2, just 42 seconds into the third period. Then Muller connected 17 seconds later and Green got his second goal two minutes

Boston couldn't capitalize on a power play for the last 1:32 of overtime.

Whalers 2, Rangers 0: Sean Burke made 37 saves and host Hartford got goals from rare sources: Defenseman Glen Wesley and Kelly Chase. Chase's goal was his first since February 1994 and eighth in the NHL goals career as Los An-

me in 3½ years. New York had a 37-29 edge Francis, the Penguins' No. 1 in shots, but the Whalers' specenter with Lemieux out last sea- cial teams killed off all seven penalties and Wesley's goal came on the power play.

Capitals 4, Blues 1: Jim Carey stopped 17 shots and Pat Peake had a goal and an assist as Washington won at home. Brent Hull, who has led St.

including stars Kevin Stevens, Louis in goals the last seven Luc Robitaille and Ulf Samuels-seasons, had an assist on Al MacInnis's power-play goal with 2:52 left, but did not take a shot all game. Flyers 7, Canadiens 1: Vis-

iting Philadelphia chased goaltender Patrick Roy, as the six- Yachmenev's scores in the

7-2 loss to the Toronto St. Pat's

Sabres 3, Senators 1: Brad Martin Brodeur beating visiting May scored on a freakish deflection with 5:59 left in regulation and Buffalo won in Ot-

May took a slashing swipe at a hard slap shot and redirected tender Don Beaupre to make it 2-1. Pat LaFontaine got Buffalo's third on an empty-net

Jets 7, Stars 5: Igor Korolev scored three times, helping Winnipeg open its final season in Manitoba with a victory over Dallas.

Winnipeg's Alexei Zham-nov made it 5-5 midway through the final period and Neil Wilkinson gave the Jets the lead with a shorthanded goal with 3:39 left. Koralev completed the scoring with an empty-net goal with 30 seconds

Blackhawks 4, Sharks 3: Chris Chelios broke a tie late in the third period to give Chicago its triumph in San Jose, and rookie coach Craig Hartsburg his first NHL victory.

Sharks defenseman Marcus Ragnarsson scored his first NHL goal at 16:37 of the third period to make it 3-3. But only 57 seconds later, Chelios skated in and beat goalie Arturs Irbe

from just outside the crease. Kings 4, Avalanche 2: Vitali Yachmenev scored his first two geles beat visiting Colorado in Larry Robinson's head coaching debut.

Robinson was an assistant with Stanley Cup champion New Jersey last season and spent three seasons in Los Angeles during a 20-year Hall of Fame playing career. He re-placed Barry Melrose, who was fired in April.

Yachmenev, a 20-year-old Russian brought in to bolster the Kings' aging scorers, got his first goal on a power play at 4:15 of the first period to give Los Angeles a 2-0 lead. Wayne Gretzky assisted on both of Devils 4, Panthers 0: The goal loss was Montreal's worst team's season opener.

# NASDAQ NATIONAL MARKET

THE PROPERTY OF THE PROPERTY O

**SPORTS** 

# Germans Triumph

goals from Moldova's team captain, Serghei Stroenco, Thomas Helmer and Matthias Sammer that virtually assured the Germans of advancing to next year's European Champiouships soccer finals.

Stronenco's own-goal came when he tried to clear a rebound after goalie Eugeniu Ivanov blocked a hard shot by Andreas to qualify. Möller at the 16th minute. Stronenco held his hands to

at the 24th on a long kick from the left side that caught Ivanov

Germans took charge with

Helmer's cross shot two min-

goals, at the 47th and 61st, to 3-0 victory over Albania. give the Germans a 5-0 lead.

from Jürgen Klinsmann. Martin Frydek scored mid-

chances of qualifying. with 18 points, two behind lead- ished.'

Ιø

The Associated Press er Norway in Group 5 and four LEVERKUSEN, Germany ahead of the Netherlands in — Germany overpowered third place. The Czech Repub-Moldova, 6-1, Sunday, led by lic and Norway each have one game left while the Netherlands has two, one against Malta on Wednesday and a finale against

Norway in November. Luc Nilis scored a pair of first-half goals 10 minutes apart for a 2-0 victory over Armenia, but Belgium remained three points behind Denmark in what many believe is a futile attempt

Belgium improved to 4-2-3 and 14 points in third place in his head in disbelief, and the Group 2. Spain leads the group with 22 points (7-1-0) with Denmark five points back (5-2utes later making it 2-0.

Sammer's goal took it to 3-0

1). Both Spain and Denmark have two games remaining each 1). Both Spain and Denmark while Belgium has one. Emil Kostadinov scored

going the wrong way.

twice within two minutes of the
Möller added two more second half to lead Bulgaria to a

The victory, one month after Then at the 71st, Sammer the two clubs played a 1-1 draw scored his second goal of the in Tirana, practically ensured game on a slick backward pass Bulgaria's berth for the final round next year in England.

The Swiss national squad esway through the first half Sat- caped with a reprimand Friday urday to lead the Czech Re- for its unprecedented protest at public to a 2-0 victory over a qualifier against French nu-Belarus and improve his team's clear testing. UEFA said any similar actions in the future The Czechs are now 5-3-1 would be "severely pun-



YES, AND NO - Dariusz Michalczewski of Germany, who retained his WBO light heavyweight title in Frankfurt with a lopsided decision over Phillippe Michel, also took a poke at France's nuclear tests.

# Graf May Face Arrest, SIDELINES German Reports Say

Graf, who is under investigation said in a radio interview earlier The top-ranked women's ments.

player may also lose her milmaking subsidiary of General Motors said Sunday.

prosecutor's office on Thurs-Bauer as saying, after studying her responses to the questioning: "I foresee application for another arrest warrant."

Peter Graf, her father and Joachim Eckardt, are already in investigative custody.

Hans Wilhelm Gaeb, Opel's Steffi Graf's knowledge. supervisory board member, who is also head of General Motors Europe, told the German sports and the conditions to extend it

don't exist at the moment." Gaeb also said that com-

The Associated Press ments by Opel's chairman of FRANKFURT — Steffi the board, David Herman, who

Peter Graf is alleged to have lion-dollar contract with Opel, not reported some 50 million a top official of the German car-marks (\$35.2 million) of his daughter's earnings over a period of several years, and of Graf underwent a day of using the U.S.-based marketing questioning by the Mannheim firm Advantage International, which is managed by Philip de day and Der Spiegel quotes Picciotto, and another company District Court Judge Helmut linked to Picciotto, the Netherlands-based Sunpark, to funnel the money out of Germany.

Gaeb earlier told the magazine Focus that he suspects Picciotto was involved in quesmanager, and tax advisor tionable transfers of millions of marks in sponsor payments. He also hinted it was done without

"Now as before, I have no doubt about Steffi's personal honorableness. But time is runnews agency SID that Steffi ning, and for Opel there can be Graf's sponsorship contract no more cooperation as long a 'runs out at the end of the year, manager whose role in the transfer of sponsor payments is so unclear, works in her circles," Gaeb said.

# Olano Wins Road Race Title

DUITAMA, Colombia (Reuters) - Abraham Olano won the professional road race title at the world cycling championships on Sunday despite riding the last kilometer of the race with a

tioning by state prosecutors last week, the German magazine Der Spiegel reports Monday.

The trouwing lengthy questioning by state prosecutors last development on the latest development on the latest development of the control of the latest development of the latest development

Indurain finished second, 35 seconds behind 25-year-old Olano, by beating Italy's bronze medallist Marco Pantani in a

Olano, who comes from the Basque country and is looked on as sprint finish. a successor to Indurain, had never won a major title before. He completed the 15 laps of the 17.7-kilometer course in 7 hours, 9 minutes, 55 seconds. He was second to Indurain in Wednesday's

# Forsbrand Takes German Masters

MOTZEN, Germany (AP) — Sweden's Anders Forsbrand watched a huge lead vanish early Sunday, then held off a challenge by Bernhard Langer for a two-stroke victory in the German

Forsbrand, winning his first title since the Morocco Open in 1994, fired 3-under 69 to finish at 24-under 264. The mark easily bettered the 270 set last year on the new course by three players. Langer kept the pressure on Forsbrand, who entered the day with a five stretch lead, but shooting a 66 to and at 22 under 264. Masters golf tournament. a five-stroke lead, by shooting a 66 to end at 22-under 266.

England's Russell Claydon followed at 268. Forsbrand finally shook off Langer with a birdie on the par-3 17th, set up by a perfect drive that bounced to within three feet

(one meter) of the flag. Brad Bryant and rookie Carl Paulson shared the lead of the rain-shortened Walt Disney Classic in Buena Vista, Florida, at 14under-par after Saturday's round. The event was cut to 54 holes Friday when heavy rain interrupted second-round play with less than half of the 132-player field on the courses.

# SCOREBOARD

# BASEBALL Japanese Leagues T Pct GB 0 A28 — 1 562 7½ 1 553 9½ 81 48 0 628 — 72 56 1 562 7½ 72 58 1 553 9% 65 63 0 508 15% 49 80 0 380 32 46 82 0 359 34% Saturday's Result uno 5. Churuchi 0 ilipa 3, Yomiuri 1

HOCKEY NHL Standings

EASTERN CONFERENCE

0 0 2 3 WESTERN CONFERENCE Central Division

Colorado

Colorado

Prist Period: D-Ciccarelli | Yzermon, Sheppural) (ppl. 2. Colorado, Kamensky I (Krupp, Kavalenko) (ppl. 3. D-Lidstram I (Kardov, McCorty), Second Period: Colorado, Wolanin I. Third Period: Colorado, Kumensky 2 (Lamieux, Krupp), Shets on geal: D-13-11.8—32. Colorado 7-9-7—23. Goodles: D-Vermon. Colorado, Fiset.

SATURDAY'S RESULTS 0 0 0-0 Goolles: 2 0 2-4 Dalles Florida

Mew Jersey

First Period: N.J.-MacLean 1 (Thomas, V. Braten). 2. N.J.-Holik 1 (Pelusc, McKay). Second Period.—None. Third Period: N.J.-MacLean 2 (Chambers, S.Niedermayer) 53 (pp). 4. N.J.-Richer 1, (S.Niedermayer) (sh-an). Shots on gootif- 10-2-9-17. N.J.-16-97-32. Gooffest-Vanhlesbrouck, N.J.-Brodeur.

8. N.Y. Islanders

1 1 2 0-4

Beston

N.Y. Islanders

Boston

First Period: B-Moger 1 (Stevens, Elik), 2, B-Neely 1 (Ooles, Mullen), 3, New York, Green 1 (Bertuzz, Petifly) (pp), Second Period: B-Neely 2 (Ooles, Bourque) (pp), 5, New York, Bertuzz) 1 (Green, Petifly). Third Period: B-Neely 3 (Bourque, Ooles), 142 (pp), 7, New York, Muller 1 (Clark, Lindros) 59, 8, New York, Green 2 (Patity). Overfine—No scoring, Shots on goalshew York, 79-8-2—25, B-15-13-10-2—40.

Goaltes:New York, Soderstram, B-Locher, N.Y. Rangers

Hartford

First Period—None, Second Period: H-New York, Notes Period—None, Second Period H-New York, Third

Geoßei:New Tork, Issued 3 0 0-3
Trendro 3 1 0-3
Pitisburgh 4 3 1-4
First Period: T-Z.Nedwed 1 (Gilmour) 48. 2
P-Francis 1 (Lamleux, Zubov) (pp). 3, T-,
Sundin 1 (Gilmour Andreychuk) (pp). 4, P-Park
1, (sh). 5, P-P.Nedwed 1, 6, P-Jagr 1 (Francis).
7. T-Sundin 2 (Gill, Hoga), Second Period: P-Llagr, Park) (sh). (i), P-Sandstrom I (Lemieux, Francis) (pp). Third Period—11, P-Sandstrom 2 (Zubov, Lemieux) (op). Storts es god: T- 12-14-6—32. P. 13-14-13—40. Gooilest. Potvin. P-

Barruso.

Philadelphia

4 2 1—7

Montreal

First Period: P-Juhfin 1 (Brind'Amour). 2, PLindros 1 (LeClair). 3 P-LeClair 1 (Renberg.
Lindros). 4, P-DifMalo 1 (Arrisold, Dionne).
Second Period: P-Fedyk 1 (Brind'Amour,
Juhiln). 6, P-Brind'Amour ( Juhith, Haller). 7,

M-Recchi 1, (sh). Third Period: P-Renberg 1
(LoClair, Desjardins) (pp). Skots an goals P-1237—27. M-9-13-9—31. Goalles: P-Hestull. MRoy, Labrecque.

St. Linus
Washington
1 2 1—4
First Period: W-Gonchor 1 (Peake, Jones).
Second Period: W-Klee 1 (Ustor) (sh). 3 WJuneau 1 (Konowatchuk). Third Period: WPeake I Llones. Cote) (pp). 5. S.L.-Moclimis 1

First Period-Name, Second Period: Galley 1 (May, LaFontaine) (pp). 2, O-Picard 1 (Straka, Alfredsson). Third Paried: B-May 1 (Gottey, LaFontaine). 4, B-LaFontaine 1 (Bodger) (en). Shefs on goal:B- 3-6-10—19. O- 15-12-12—39. Godfies:B-Hasek. O-Beoupre.

ALY, Rangers
Hartford
First Period—None. Second Period: HWesley 1 (Emerson, Cossels) (pp). Third
Period: H-Chasel (Shonahar, Glynn), Shots on
goath:New York, 17-14-6-37, H- 10-10-9-79.
Goadles:New York, Richter, H-Burke.
Toronfo

3 0 0-3
43 1-4
43 1-4
5 1-5
1-6
1-7
1-8
2 Donovan 1 (Nazzariv, Janney), Third Period:
7. C. Chelios 1 (NiCholls, Donovan 1 (Nazarov, Janney). Third Period: S.J.-Rognarsson 1., 7, C.- Chelios 1 (Michalls, Poulln). Shots on goalsC-16-5-7-28. S.J.-5-7-8-20. Goalles:C-8eltour. S.J.-Irbe.

Los Angeles 2 8 2—4
First Period: L.A.-Conacher I (Todd, Lacrob)
30. 2, L.A.-Yachmanev I (Gretzky, Khristich)
(pp). 3, Colomoto, Sakic I (Kamensky, Mirvold) (pp). Second Period: Sakic 2 (Dea Kamensky). Third Period: L.A.-Yachi (Tocchet, Gretzky) (pp). & L.A.-Tocchet i (Perrouit, Gronato) (en). Shots on goal-Colorado 9-9-6—24. L.A.- 12-10-14—36.

ECOTEMPE: **Top 25 College Results** 

(Huil, Corson) (pp). Shots on goal:S.L.-5-49—18. W- 8-9-5—22. Goalies:S.L.-Fuhr. WCorty.

Cofgary

1 8 2 0—3

Oble State (5-0) beat No. 21 LSU 28-10. Next: at No. 11

Abu. Birminghom 28, Wolford 0

Constant (5-0) beat No. 12 LSU 28-10. Next: at No. 11

Abu. Birminghom 28, Wolford 0

Catgary 1 8 2 6—3
Taxapa Bay 1 1 1 6—3
First Period: T-Klima 1 (Ysebaert, Hamrfik)
(pp). 2, C-Stillman 1 (Zodapski, Nytander),
Secoad Period: T-Gratton 1 (Hamrfik, Bradley)
(pp). Third Period: T-Selivanov 1 (Cullen) (pp).
5, C-Patrick 1 (Stern) (pp). 6, C-Sullivan 1
(Housley, Fleury), Overfilme—None. Shots on
goal:C-8-5-10-1-24. T-7-12-10-3—32.
Goalles:C-Kidd. T-Puppo.
Dalles:

2 3 0—6

First Period: D-Corbonnecu 1, (sh), 2, W-, Darrin Shonnon 1 (Eastwood, Mills), 3, W-Doig Darin Shonnan I (Eastwood, Mills). 3, W-Doig 1 (Tkochuk, Doan). 4, W-Korolev I (Quim). 5, D-Kennedy I (Harvey, Carbonneou). 6, W-Korolev 2 (Doan, Numminen) (pp). Second Period: D-K.Hatcher I. (pp). 8. D-Modano I (Kritcher, Harvey) (pp). 9, D-Gagner I (Adams, Lehtinen) (pp). Third Period—10, W-Zhamnov I (Stopleton, Numminen). 11, W-Wilkinson I, (sh.) 1.2, W-Korotev 3 (Eastwood) (en). Storts on goal: D-9-16-18—43, W-16-10-8—34. Goalies: D-Moog, W-Khabibulin.

How the top 25 teams to The Associated Press' callege football pell fared this week: 1, Florida State (5-0) beat Miami 41-17. Next: vs. Wake Farest, Schurdsyr 2, Nebruska (5-0) did not play. Next: vs. Missourt, Schurday: 3, Florida

Next: vs. No. 3 Florido, Saturday; 12, Penn State (3-2) lost to No. 5 Chilo State 28-25. Next: at Purdue, Saturday; 13, Kansas State (5-0) beat Missouri 30-0. Next: at Oklahama State, Saturday; 14, Oklahoma (4-1) beat lowa State 39-26. Next: vs. No. 20 Texas, Saturday; 15, West-taglion (3-2) tost to No. 23 Notre Dame 29-21. Next: at No. 19 Stanford, Saturday.

74. Alabama (4-1) bed North Carolina State 9-1). Next: vs. No. 10 Tennessee. Sofurday; 17, Oregon (4-1) bed Pocific 45-7. Next: of Cal-thomia, Schurday. 18, Antenass (4-2) lost to No. 10 Tennessee 49-31. Next: vs. Mississippi, Sat-urday; 19, Shanfard (4-0-1) bed: Arizona State 20-29. Next: No. 15 Mississippi, Sat-30-28. Next; vs. No. 15 Washington, Saturday; 20, Texas (4-1) beat Rice 37-13. Next; vs. No. 14

21, LSU (3-2-1) lost to No. 3 Florida 29-10. Next: at Kentucky, Saturday; 22, Wisconsia (2-1-Next: an Nemucky, Salarady, 22, wiscossin (2-1-1) did not play. Next: vs. No. 5 Ohio State, Sal-urday; 22, Notte Dawle (4-2) begi No. 15 Wash-ington 29-21. Next: vs. Army, Salarday; 24, Kawsas (5-0) beat No. 4 Colorado 40-24. Next: vs. Jowo State. Salarday; 25, Northwestern (4-1) beat No. 7 Allettian 11, 11 Northwestern (4-1) Jown State. Saturday; 25, Northwestern (4-1) beat No. 7 Michigan 19-13. Next: at Minnesoto.

**Major College Scores** 

EAST Buffalo St. 31, Canisius 0 Calumbia 24, Pera 14 Connecticut 14, Villanova 13 Cornell 28. Horvard 27 Duquesne 42, St. Peters 13
Fordham 34, Colgate 14
Georgetown, D.C. 41, St. John's, NY 13
Iona 18, Marist 14
Lehigh 30, Bucknell 23
Maine 19, Burfalo 6
Monmouth, N.J. 35, Mercyhurst 14
New Hampshire 32, Massachusetts 25
Oklo St. 28, Penn St. 25
Princeton 21, Brown 19
PPI 59, Siena 0 Syrocuse 31, Temple 14
Towson St. 24, Cent. Connecticut St. 10

Virginia Tech 14, Navy 0 Wagner 38, St. Francis, Po. 21 Yale 28, Haly Cross 17

Alabama 27, N. Corolina St. 11 Appalachkan St. 41, Furman 28 Auburn 48, Mississippi St. 20 Cent. Florida 41, Samford 14 E. Tennessee St. 21, Cltadel 13. E. Termessee 5...21. Chanel 13. Florida 28, L.SU 10 Florida A&M 20. N. Carolina A&T 3 Florida 54.47, Miarai 17 Georgia 19. Clemson 17 Georgia Southern 42, W. Carolina 0 Georgia Tech 37, Duke 21 Grambling St. 42, Miss. Valley St. 6 Hampton U. 51, Delaware St. 21 Howard U. 21, Alcorn St. 17

> ARABELLA GRAND HOTEL

THE **GRAND HOTEL** OF OUR TIME

complete health dub with indoor pool Speciality restaurants: lapanese & Chinese cuisine.

Downtown location,

Sushi-bar. Bar with live music. 13 banquet & meeting rooms Konrad-Adenauer-Str. 7 D-60313 Frankfurt

Tel.: ++69 - 29 810

Fax: ++69 - 29 81 810

MIDWEST Cincinnati 13. East Carolina 10 Ninals 17. Indiana 10 Indiana St. 16, SW Missouri St. 9

em 19. Alichlaan 13 Okighoma 39, fowa St. 26 S. Illinois 14, Illinois St. 11 SE Missouri 33, Tennessee ee Tech 12

Toledo 17, Ball \$1, 14 Valporaiso 44, 50mer 42 N. Michigan 7, Akron 3

Texas Christian 31, Houston 21 Tulsa 35. Wyoming 6 FAR WEST Air Force 54, Texas-E) Page 46 Cal Paly-SLO 35, S. Utah 20 Colorado St. 59, Utah St. 17 Fresno St. 51, New Mexico 34 Hotstra 55, Socramento St. 15 Idatio St. 14, E. Washington 7

Kansas 49, Colorado 24 Mantana 49, Weber St. 22 Montana St. 16, Idaho 13 N. Arizona 32, Bolse St. 13

Marshall 56, VMI 21 Maryland 9, Wake Forest 6 Middle Tenn. 43, Austin Pear 0 Mississippi 21, Tulane 17 Murray St. 33, Tenn.-Martin 9

NW Louislang 34 Nicholis St. 14 New Loossana 34, Nachors St. 14
Newberry 38, Charleston Southern 10
Nariolik St. 25, Bethune-Cookman 33
Norith Carolina 22, Virginia 17
Richmond 26, Northeastern 23, 20T
S. Carolina St. 31, Margan 5t. 19
South Carolina 77, Kent 14
Southern Miss. 25, Louisville 21
Tennessee 5t. 45, Manahand St. 14 Tennessee St. 45, Morehead St. 14 Troy St. 20. NE Louisiana 10

W. Kentucky 17, Jacksonville St. 15 Washington & Lee 19, Davidson 13 William & Mary 22, Rhode Island 14 Drake 23. Evansville 6 E. Michigan 34, Cent. Michigan 24

Name of the American St. 7

Konsos St. 30, Missouri 0

Mismit, Orto 21, Bowling Green 0

Mismoto 39, Purdue 38

N. Išmoto 62, UNLV 14

N. Iowa 17, E. Išmots 7

W. Michigun 7, Auron 3
SOUTHWEST
Ark.-Pine Bluff 36. Texus Southern
Lungston 48, Profile View 12.
SW Loutslonu 33, Arkansos St. 9
SW Texus St. 43, CS Northridge 14
Stephen F.Austin 38, Sam Houston
Tennessee 49, Arkansos 31
Texns 37, Sirc 113.

Texas 37, Rice 13

N. Arzona 32, Boles St. 13.
Nevada 56, North Texas 24
New Mexico St. 48, Louisiona Te
Notre Dame 29, Washington 21
Oregan 45, Pacific 7
San Diego 21, Azusa Pocific 0
San Diego 21, Azusa Pocific 0
San Diego 22, California 14
Stanford 30, Arzona St. 28
Materialania St. 41, Desas 51, 14
Materialania St. 41, Desas 51, 14

Nashington St. 40, Oregon St. 14

SOCCER

EUROPEAN CHAMPIONSHIPS Bulgaria 3, Albania 0 Scorers: Yordon Lechkov (15th), Kostodinov (80th. 82st) Czech Republic 2, Belorus 0 Scorers: Martin Frydek (25), Patrik Bergel

(84). Belgium 2, Armenia 6 Scorer: Luc Nills (28. 39) Germany 6. Moldovn 1 Scares: Germany — Sergel Stroenko (16th-own goal), Thomas Heimer (18th), Marthias Sammer (24th. 72nd), Andy Maeller (47th, 61st); Maklova — Radu Rebeja (81st).

SPANISH FIRST DIVISION Cetto O. Atletico Modrid 3 Merida 1, Albacete I Deportivo Coruna 2, Racing Santonder 3 Espanal O, Sporting Gljon O Athletic Bilboo 1, Sevilla 1

TENNIS

Volladalid 3. Real Sociedad 0

EUROPEAN INDOOR TOURNAMENT iry Pierce (2), France, def. Bre letherlands, 7-6 (7-4), 6-4,

iva Majoli (7), Croatic, det. Mary Pierce (2),

TOULOUSE GRAND PRIX Singles, Overterfinals
Amoud Boetsch (4), France, det. Filip De Belgium, 6-2, 6-4; Jim Courier (1), Migmi, def,

Karal Kucera, Slovakia, 6-1, 6-2. Semifinals

Armoud Boetsch (4), France, del, Marc Rosset (2), Switzerland, 3-6, 7-6 (7-5), 6-4; Jim Courier (1), U.S., def. Cedric Pioline, France, 7-6 (7-2), 6-4. Floor

noted Boetsch (J), France, def. Jim Courier (1), U.S., 6-4 6-7 (5-7) 6-0. SALEM OPEN SALEM UPEN in Kuala Laniqui, Malaysia Singles, Semilinais Mark Philippoussis, Australia, def. Patrick McEnroe, U.S., 6-3, 6-3; Marcela Ríos, Chile def.

Cristiano Caratti. Italy, 6-4-6-1. Marcelo Rios (5). Chile, det. Mark Philip sls. Australia, 7-6 (8-6) 6-2

GDLF

German Masters

Lecausy issue scores Sundary or the 51.2 issue on Mercedes German Mesters on the 6,848-yard, par-72 Gelf and Country Club on Motzen Secs., A. Forsbrund, Sweden 64-64-67-69—25 Germany 67-66-67-66-726 Germany 67-66-67-66-7269 Germany 64-66-71-68-269 J. Pamevik, Sweden 68-64-70-67-269 P. Jonansson, sweden
J. Pamevik, Sweden
J. Hoeggman, Sweden
Paul Eales, England
Paul Eales, England
Ignacio Garrida, Spoin
Sven Struever, Germany 68-64-70-67--269 67-67-68-69--271 65-69-70-67--271 71-66-67-68--272 70-66-67-69--272 69-71-65-67--272

HUGBY

RUGBY LEAGUE WORLD CUP First Round Fiji 52, South Africa 6

New Zealand 25, Tanga 24

**TRANSITIONS** BASEBALL

American League
BOSTON—Claimed Brent Cookson, outlielder, off waivers from Kansas City.
KANSAS CITY—Sent Edgar Caceres, Infield-

National League
PHILADELPHIA—Acquired falke Ben-jamin, Infielder, from San Fracisco for Jeff Ju-den, pilicher, and Tommy Eason, catcher-ls? I), Netherlands, 7-6 17-31.

Semificials

Mary Pierce (2), France, del. Mariaan Dewardt, South Africa, 6-1, 6-4; km Majoli (7), roalia, def. Chanda Rubin, U.S., 7-6 (7-2), 6-0.

Final

Pinal

Pinal

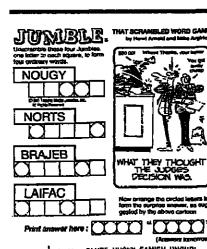
Amount South Africa, 6-1, 6-4; km Majoli (7), roalia, def. Chanda Rubin, U.S., 7-6 (7-2), 6-0.

Pinal

P PITTSBURGH—Waived Jim Gall, pitcher purpose of giving him his unconditional



"I don't see what's so *GREAT abo*ut parades!"

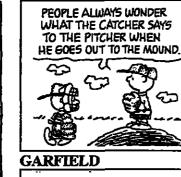


lays Jumples ELUDE HUSKY FAMISH UNCURL
Anceor. Where the major tops the major by pay for serious — IN A "SLUSH" FUND

information Read the MONEY REPORT every Saturday in the IHT

For investment

# **PEANUTS**



SO, HOW GOES THE DIET?

7-

















DOONESBURY

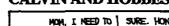




HE'S FINE. HE'S JUST CHECKING YOU IN.



- ..\_.. -- - - - - - -



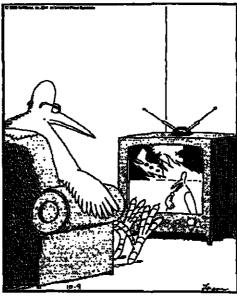








THE FAR SIDE



"Detoiis cae still sketchy, but we think the name of the bird sucked into the jet's engines was Harold Mee

# **BLONDIE** Want Blondie Her Business





With his Seattle teammates, Edgar Martinez celebrated his eighth-inning grand slam.

who won their first game a week ago,

made it two in a row Sunday with a

stunning 20-16 upset of the visiting

Pittsburgh Steelers, a Super Bowl con-

tander with the best record in the AFC last season.

Mark Brunell, who replaced Steve

Beuerlein after coming off the bench to

quarterback a come-from-behind 17-16

and a touchdown. He also scrambled for

44 yards in the improbable victory. Brunell was sacked three times by

happy place this weekend.

In Boulder, Colorado, No. 24

40-24, on Saturday and in Ann

Arbor, Michigan, No. 25

Northwestern upset No. 7

Happy Valley, which has turned decidedly dour of late.

assing and Kansas, in its Big

Eight opener, converted two

last-quarter turnovers into

touchdowns to beat the Buf-

faloes for the first time since

June Henley also ran for 137

vards and two touchdowns as

the Jayhawks went to 5-0 for

the first time since 1968.

14 Dead, as an

15 The Godfather

Mark Williams riddled Col-

# Mariners' Slam Takes Yankees to Game 5

The Associated Press Edgar Martinez and the Seattle Mariners made sure the New York this year. Kingdome will rock for at least one more game.

grand slam in the eighth inning

### AL PLAYOFFS

New York Yankees 11-8 Saturday night, sending their riveting AL playoff series to a

decisive Game 5 on Sunday. Martinez, the AL batting champion, homered twice. Ken Griffey Jr. set an AL playoff record with his fourth home run and Jay Buhner also connected for the Mariners, who rallied from an early five-run deficit. David Cone, who won the

series opener for the Yankees. will face Andy Benes, who got a no-decision in the second game, in Game 5 Sunday. The winner will face Cleveland, which swept the Boston

Red Sox in three games, beginning Tuesday for the Ameriican League title. The Mariners staved off

elimination for the third time cape a bases-loaded jam in the ninth. New York scored twice, one on an RBI forceout by Wade Boggs, before Bernie Williams flied out to Griffey in center with runners on second and third to end the game.

time Gold Glove winner made third chased Mariners starter first-base line, but Paul Sorrento forceout at second.

Martinez hit a tiebreaking against New York during the and drove in seven runs — the the third inning. His grand slam most ever in a postseason game off John Wetteland gave him — to lead the Mariners past the the most RBIs ever in 690 post- the eighth and tied it on a wild had six in 1989 NL playoffs.

Wetteland, the Yankees' closer, relieved to start the eighth with the score 6-all and walked leadoff man Vince Coleman. Joey Cora followed with a bunt that Mattingly fielded and flipping for an out, and Cora ran around the tag for a single.

That loaded the bases for Martinez, who hit a 2-2 fastball to dead center field. He raised his playoff average to .600 with still cheering, Buhner hit a drive that glanced off Williams' glove in center field and over the fence for an 11-6 lead.

Mike Stanley hit an RBI single in the ninth off Bobby Ayala. Bill Risley, the third pitcher this week, but they had to es- of the inning, entered with the bases loaded, one out and Mariners ahead 11-7, and got

the last two batters for a save. Seattle relievers, who began the game with an 0-2 record and 7.24 ERA in the series, kept the to 3-1 in the fourth, leaving run- Carlos Baerga and a single by Yankees quiet from the fourth Don Mattingly had four hits through eighth innings. Paul outs. Dwayne Hosey then ripped scored in the eighth when for the Yankees. But the nine- O'Neill's two-run homer in the a hard grounder just inside the Willie McGee grounded into a

On Friday, Randy Johnson shut down the Yankees for seven innings and the Mariners went on to a 7-4 victory.

Johnson allowed just four hits and two runs and struck out 10. On Monday, he pitched a tried to take himself, rather than three-hitter against California in the one-game playoff for the AL West title. Jack McDowell, who hadn't

pitched since Sept. 21 because of a strained muscle in his upper right back, was knocked out afhis third hit of the game and one ter 5 1/3 innings, and New out later, while the fans were York's bullpen was ineffective. Indians 8, Red Sox 2: Cleveland finished off the Red Sox on Friday night for a 3-0

series sweep. The Indians outhit the Red Sox 11-7, as Jim Thome snapped a 1-for-10 slump with a two-run homer off Tim Wakefield in the second inning, then made it 3-0 in the third with a

bases-loaded walk. off winner Charles Nagy cut that doubles by Sandy Alomar and ners at first and second with two Sorrento. Boston's final run

By Jere Longman

New York Times Service

pressively recovered his stroke

with two home runs, and Mar-

quis Grissom pushed his series

average above .500 with five

hits as the Braves advanced to the National League Champi-

onship Series for the fourth

consecutive time, with a 10-4

victory over the Rockies at Ful-

Atlanta will open the NLCS on Tuesday in Cincinnati af-

hind, 3-0, as Maddux delivered

another unsettling start, but At-lanta pummeled Colorado's

sore-shouldered Bret Saberha-

Maddux is indisputably

baseball's best pitcher, one

headed for his fourth consec-

utive Cy Young Award after a

19-2 regular season. Oddly,

though he won, Maddux al-

lowed 10 hits, four runs and

home runs to Dante Bichette

and Vinny Castilla while again

with no home runs and a single

run batted in for the first three

games of this series, broke out

with three hits, including the

pair of homers, and drove five

.524 for the series after hitting a

tepid .258 during the regular

season, delivering 11 hits in 21

at-bats. His five hits Saturday

night were a club record for a

using three starters in this series,

did not hesitate to send Maddux

back to the mound on three days

And in the third, Colorado's

hits began producing runs.

Kevin Young and Mike Kingery singled, then Bichette,

But after retiring eight con-

secutive Braves, Saberhagen,

who faces surgery, encountered

sudden trouble with two outs in

the third. Grissom and Mark

Lemke singled, then Chipper Jones sliced a two-run double

down the left field line, just

beyond the glove of a diving

McGriff followed with a

Manager Bobby Cox, who is

runs across the plate.

playoff game.

orado 3, Atlanta 0.

Bichette.

But McGriff, hitting .231

exiting after seven innings.

ton County Stadium.

in the divisional playoffs.

Indians 8, Red Sox 2

Wakefield,
RBis—Vizquel 2 (4), Boerga (1), Thome 3 (3),
Sorrento (1), SAlomar (1), AkcGee (1), Mactarlane (1),
SF—Mactarlane,
Runners lett in scoring position—Cleveland 7
(Baerga 2 Belle, MRamirez 2 SAlomar 2), Boston 7 (Hosey, JnValenkin, Canseca 2, Greenwell
2, Lettersey

made a diving catch and flipped

to Nagy to end the inning. Cleveland drove Wakefield reveiand drove Wakefield from the game in a five-run fifth, scoring two runs on a single by Vizquel and one each on doubles by Secretary 1 Resonders of 3 Brunson 30 Mike Macfarlane's sacrifice gle by Vizquel and one each on

lead became a 4-3 advantage

for Atlanta.

Reds 10, Dodgers 1

e-singled for Osuma in the 9th, f-struck out for Fonville in the 9th, E—RKetty (1), RSanders (1), MLewis (1).

LOB—Los Angeles 11. Cincinnal 6.
28—Plazza (1). MJackson (1).
HR—Gant (1) off Nome Boone (1) off Nome; Reds in Title Series

Runners left in scoring position—Los Angeles 5 (Piazza 3, RKelly, Namo); Cincinnati 3 (DiLewis,

Saberhagen would last only ATLANTA - Once again, one more inning. Ryan Klesko place in the NFC Central on a 53-yard Greg Maddux pitched a less led off the bottom of the fourth field goal with 29 seconds left against than masterful game in the with a single, moved to second led off the bottom of the fourth playoffs. Once again, it didn't after a walk and scored courtesy matter. For the second time in of a throwing error by Young, Colorado's second baseman. Grissom's third single of the

game, a sharp grounder past third base, brought home Rafael Belliard, and the Braves McGriff made the score 7-3 in the fifth by cuffing a 3-0 pitch

res—Home, West; First, Tata; Second, eistedt; Third, Reliford; Left, McSherry;

left-field fence. Then, as the Braves batted around in the sixth after Colorado pulled within 7-4 on Castilla's homer, the Rockies intentionally walked Jones and brought in left-hander Mike Munoz to face the left-handed hitting Mc-Griff.

NL PLAYOFFS

terdispatching the free-swing-ing Rockies three games to one The strategy did not work as McGriff poked a single past first base, driving in Grissom The Braves quickly fell beand Lemke and putting the Braves comfortably ahead 10-4 and comfortably back in the National League Championship Series.

On Friday, the Rockies, after losing Games 1 and 2 in the last inning, gave up the tying run in the ninth, but came back on RBI singles from Andres Galarraga and Vinny Castilla in the 10th to beat the Braves, 7-5, The

Associated Press reported. Pinch-hitter Luis Polonia's RBI single in the ninth for Atlanta made it 5-all. Darren Holmes ended the inning by retiring Grissom on a grounder, with runners at first and second.

In the 10th, Bichette doubled inside the third-base bag and Larry Walker was intentionally walked before Galarraga singled to left field. Castilla, who hit a two-run homer in the sixth against his former team, fol-Grissom, meanwhile, batted lowed with another single.

Reds 10, Dodgers 1: In Cincinnati, Mark Lewis, who has never homered with the bases loaded at any pro level, hit the first pinch-hit grand slam in playoff history.

Facing Hideo Nomo, a pitcher who dominated them in their only matchup this season, the Reds proved themselves quick learners, Ron Gant hit a two-run homer in the third inning, Bret Boone had a solo shot in the fourth, and the Reds drove Nomo out of the game with a pair of singles in the sixth.

When Lewis came off the bench for his pinch grand slam off Mark Guthrie in the sixth, the game was in hand.

The Dodgers wasted what little chance they had against lefthander David Wells, who gave up six hits and one unearned run in 6 1/3 innings. They had a chance to grab the early mo-mentum, but Chad Fonville missed home plate as he tried to score standing up in the third.

Fonville was tagged out in an two-run, opposite field home awkward, disheartening mo-run beyond another futile leap ment that typified the Dodgers' by Bichette, and a 3-0 Colorado performance in the series.

inherited runners-scored—Topani 2-0, Guti 3-3. Astacla 1-0, Osuna 1-0, M.Jackson 2-0, IBB—off Namo (Branson) 1, off JCummi (MLawis) 1, HBP—by DWells (Mande off reliever Kevin Ritz over the

# Rockies 7, Braves 5

for Smith in the 7th. c-grounded into fielders choice for Clontz in the 7th. d-singled for McMichael in the 9th. e-papped out for Holmes

0.95

LOB—Colorado & Atlanta 5, 28—Bichette (3), Kiesko (1), Mordecol (1), HR—EYoung (1) off

Smoltz: Costilio (2) off Smoltz. RBis—EYoung 2(2), Golaroga (2), Costilia 3 (5), Klesko (1), JLopez 2 (3). decoi (2), Polonia (2). SB—LWalker (1).

Welss (1), Grissom (1), CS—Grissom (1), JLopez (1), S—IQngery, GIDP--McGdff.

raga 2, Girardi); Atlanta 2 (Grissom, Jus-

IP H R ERBBSO NP ERA
52/3 5 5 5 1 6 92 7,94
11/3 0 0 0 0 2 14 0,00
1 1 0 0 0 1 1 1 17 6,75

Swift pitched to 1 botter in the 7th, MANunez Swift priches to a sound of the priched to 1 batter in the 7th.

Skeed 1-0, MMunoz Inherited runners-scored—SReed 1-0, MMur 1-1, Leskanic 1-0, Holmes 1-1, Mercker 2-0. IBB—off Wohlers (L.Wolker) 1. HBP—by Smolt (LWotker) WP—Smoltz Umpires—Home, Gregg: First, Pullt Second, Froemening: Third, Darling: Left, Montenan State Darling:

Because of wire service transmission problems, the box scores of some playoff games

# Expansion Jaguars Stun AFC Favorite Pittsburgh Braves to Take On James Stewart ran 6 yards for his first tight end Mark Chmurawith an 11-yard

final nine minutes, once at the Jaguars' 7. where Bam Morris needed only 1 yard. Neil O'Donnell, who broke a finger in the season's first game, was 19 of 35 for

# NFL ROUNDUP

victory in Houston, threw for 189 yards 282 yards. But the Steelers only got one touchdown from their 348 yards, on an 18-yard catch by Steve Avery.

Cowboys 34, Packers 24: Troy Aikman, nursing a sore right calf muscle, seconds left in regulation. Kevin Greene and four times in all, but directed the Jaguars to 267 yards, 52 threw two touchdown passes against visng Green Bay. He was 24 of 31 for 316

which

high 205 yards on 34 carries for passed for 354 yards.

ard pass to Cedric Tillman.

Green Bay rallied from 21-point the overtime game in Philadelphia after

Jacksonville made it 14-0 in the first deficits behind Brett Favre, who ran 4 Washington rallied from a 10-point yard pass to Cedric Tillman. minute of the second quarter when and 21 yards for touchdowns and hit fourth-quarter deficit.

football teams, home was not a said. "We really didn't think of ended a week earlier by Wis-

son opener, went to 2-0 in the

for the first time in 30 years.

Big Ten by beating Michigan

goals for Northwestern. Tim Bi-

akabunika rushed for a career-

coach, Gary Barnett. "It was

just a great team win. It's a heck

of a way to get to 4-1, beating

"This is a special group of ds." said Northwestern's

Darnell Autry rushed for 103

ourselves as underdogs."

Northwestern,

Kansas routed No. 4 Colorado, shocked Notre Dame in its sea-

No. 12 Penn State lost a sec- yards on 26 carries, his sixth ond straight at home, bowing by straight 100-yard game, and 28-25 to No. 5 Ohio State at Sam Valenzisi kicked four field

orado's defense for 299 yards Michigan (5-1, 1-1 Big Ten).

kids.''

The expansion Jacksonville Jaguars, NFL touchdown. The Jaguars spent the scoring pass. Favre was 21 of 41 for 295 touchdowns on nine carries for the Earlie won their first game a week ago, rest of the day game off the Steelers, who yards, but failed to set the NFL record of gles, while Ricky Watters added 139 were stopped twice on fourth down in the at least two TD passes in 13 consecutive games. Favre is in the record books tied with Johnny Unitas, Dan Marino and Don Meredith at 12. Vikings 23, Oilers 17: Dewayne Husted kicked host Tampa Bay into first

Washington's interception set up Robert place in the NFC Central on a 53-yard Smith's 20-yard touchdown run as Minnesota won in overtime. Washington's interception came off fense forced six turnovers.

backup Will Furrer, in after Chris Chandler, who appeared to hurt his throwing shoulder on Ed McDaniel's sack with 18 Warren Moon threw two first-half

chdown passes and two second-half The 11-point underdogs set the tone on the first possession, driving 89 yards on seven plays to score on Brunell's 10-passing day of 300 interceptions against his former team, yards or more and fourth against the derson kicked a 35-yard field goal to win Eagles 37, Redskins 34: Gary Anderson kicked a 35-yard field goal to win

since going 0-4 in 1975.

slow start to win at LSU.

eastern Conference.

Florida, averaging 544 yards

and 44 points per game, was

held to 28 points for the second

straight week, but the Gators (5-

0, 4-0 SEC) remained the only

undefeated team in the South-

16: Kyle Wachholtz threw two

scoring passes and LaVale

No. 5 USC 26, California

Jets 10: this series against Colorado, Buffalo, playing at home, knocked Atlanta's extraordinary hitting Boomer Esiason out of the game in the more than compensated for an second quarter with a concussion on a ordinary performance by Madhit by Bruce Smith, while Thurman dux. omas rushed for 133 yards and Steve If Maddi

error-prone Cincinnati as the Bucs' de-

Charlie Garner got 120 yards and three

yards, running seven times for 33 on the

73-yard drive that ended with the An-

Bucs 19, Bengals 16: Michael

derson's winning kick.

Christie kicked five field goals. Cy Young Award form Satur-Bears 31, Panthers 27: Robert Green day night. Fred McGriff imscored on a 1-yard run with 38 seconds left, just barley reaching the ball over the goal line on third down, as host Chicago rallied twice in the fourth quarter.

# Home Cooking Upsets Several Top College Teams

The Associated Press

"We knew we would win, so Ten champion, which had its time nemesis Miami (1-3) for ed; he made five catches for 57

For several ranked college it wasn't an upset," Williams 20-game home winning streak just the third time in 11 years. yards. It was FSU's largest winning Texas Tech 14, No. 8 Texas consin, dropped into the league margin over the Hurricanes A&M 7: Zach Thomas returned since a 38-3 romp in 1984, but an interception 23 yards with 30 seconds to play as the Red Raiders ended the Aggies' 29-Miami is off to its poorest start No. 3 Florida 28, No. 21 game Southwest Conference LSU 10: Fred Taylor ran for unbeaten streak with their first touchdowns on his only two victory over A&M since 1989. carries and Florida shook off a

North Carolina 22, No. 9 gen for four runs in the third for Virginia 17: Leon Johnson a lead that would escalate imraced 19 yards on a fourthdown play, then scored on a 6yard run with 6:13 left as the host Tar Heels (3-2, 1-1 ACC) won. Johnson also completed two halfback passes, one setthough, his career playoff record is a pedestrian 2-2. Even ting up his 2-yard TD run and

the other going 19 yards for a touchdown to Marcus Wall. No. 10 Tennessee 49, No. 18 Arkansas 31: Peyton Manning threw four touchdown passes in the first half and completed 35 of 46 overall for 384 yards as the visiting Volunteers rolled up 521 yards against a defense that was second in the SEC.

No. 13 Kansas State 30, Missouri 0: The home team posted its third straight shutout while Eric Hickson ran for two touchdowns. It was the 10th straight regular season victory for K-State, which has scored 140 consecutive points in its

No. 14 Oklahoma 39, Iowa State 26: Freshman Eric Moore threw a 90-yard pass to P.J. Mills for the visiting Sooners' go-ahead touchdown.

Troy Davis, the nation's leading rusher with a 228-yard average, managed just 89 in 21 carries against the No. 1 rush defense, but it was enough to make him the sixth back, and hitting a hefty .615 (8-13) in the first sophomore, in major-col-series, punched an 0-1 pitch lege history to run for 1,000 over the right field fence. Colyards in five games. He has 1.001. No. 23 Notre Dame 29, No.

15 Washington 21: Allen Rossum returned an interception 76 yards for a last-minute clinching touchdown for the visiting Irish. They had taken the lead with less than four minutes to play after recovering a fumble by punter Hunter Smith. Autry Denson broke three tackles for a 7-yard TD and then caught a 2-point conversion pass from Ron Powlus.

### Woods ran for two touchdowns Michigan and Notre Dame 17: Warrick Dunn ran for a away. I dream about those career-high 184 yards and a things, but it's hard to pull those touchdown and Danny Kanell for the Trojans 5-0, 3-0 Pac-10). Keyshawn Johnson's threw three scoring passes as NCAA record of 12 straight Penn State, the defending Big the Seminoles (5-0) beat long- 100-yard receiving games end-

cellar when the No. 5 Buckeyes

ciding touchdown with 1:42 to

play. George, averaging 160

COLLEGE FOOTBALL

yards per game, gained 105 on 24 carries, and Bobby Hoying

"It doesn't get much better than that in Happy Valley,"

said Ohio State's coach, John

Cooper, whose team was humiliated, 63-14, there last year.

No. 1 Florida St. 41, Miami

rallied in the fourth quarter. Eddie George barreled in from the 6-yard line for the de-

CROSSWORD 46 Battleship blast **ACROSS** 42 Sicilian spouter 1 Knife wounds 23 Keebler work Cashless dea 43 Fourth -10 Felloy

24 Skater Brinker 45 Genkus 29 Blazing flotures 32 Sale bid 36 Use strong-em

16 it's tossed after weddings 17 Let up 18 Uzbek sea 39 Bring home the 20 Cozy sweater

Solution to Puzzle of Oct. 6

47 Classroom 48 Hide, as loot

49 --- Maines so Fencer's black board game 57 TV antenna 63 Actor Calhoun 64 Curved molding

es Columbus's es Pulitzer olaywright William 67 Ice-cream drink se Confederacy's es Honey makers 70 Biblical paradise

DOWN 1 Three-plays card gan

a On ----- wit (equal to) 4 Montana city 5 Mrs. Kowalski et 6 CAT ---7 Goods

a Cochise, e.a. 9 Lively dance 10 Wrinkles 11 Home for 69-Across 12 Poker builets 13 Saucy 21 Pour forth 25 Cambodia's Lon 26 Rapidity

27 Delete-key 28 Breeth Severs competitor 30 Tax shelter, for 31 Sublease 33 III-(doamed) 34 Journalist Pyle 35 "--- Daughte

37 Two, at dice 41 By way of 44 Recipe amt. 46 Hunter's

**63 Nancy Drev** 

O New York Times/Edited by Will Shorts.

58 Eliot's "Adam 59 Clothing retailer

60 Black birds 61 Underground

# **LANGUAGE**

# Words So Bunk They're Vomatose

By William Safire

in this space that the latest children's synonym for kiss was the odiously graphic to suck face, the report was the subject of much eye rolling and teeth gnashing in the offices of The preferred phrase is my bad. New York Times set up for the sole purpose of detecting hidden dirty etymologies and tricky triple-entendres in my scholarly copy.

Nowadays, the use of it sucks in the sense of being unworthy of approbation or expressing outright disapproval breezes past copy editors with nary a shudder. Now that adults have adopted it

disapprovals in the playground is the reborn bunk (Henry Ford: "History is bunk"), from Buncombe, a county in North Carolina made famous by a congressman, Felix Walker, who confessed to his impatient House colleagues about an irrelevant speech, "I'm talking for Buncombe.

The current early-teen usage of bunk, however, may have been derived from the rhyming punk, one of the most multifaceted gems of English-Amer-1982 book "Words" contained the definitive work on the ubiquitous term, reported that this pre-World War I word for bread from "harlot" (Ben Jonson, early in the 17th century, wrote to") to deliberately unstylish collecting bottle caps.

over geezers use bunk, they still ber being freaked out can work

WASHINGTON — Kids' treme is vomatose, says Marcel now concerned about reductianguage sucks. Ten Danesi, a professor of semiotics tions in the growth of Medicare, years ago, when I dared report at the University of Toronto. "It based on to hang around and means 'disgusting,' '' he adds, associated with to hang tough, 'and is based on 'comatose.' '' no longer has an auxiliary "and is based on 'comatose.'" no longer has an auxiliary
To apologize for possessing or word: "We decided to hang at

What's "good"? According to Tom Dalzell, who keeps a close ear on teen talk in Berkeley, California, "Tight, ill, sick, fly or even kopacetic means 'very good.' "(So the kids have resuscitated copacetic? That 1920s term is generally labeled of unknown origin," although hordes of etymologists insist there is a connection with to shock one another, kids have gone on to other locutions.

One of the most prevalent of the most prevalent of the most prevalent of the most prevalent of the Hebrew kol b'seder.) "Especially good" is cosmic, usually modified by totally.

Dalzell offers other examples of current kids' slang:
"When kids are teasing each other (which would have been called clowning a few years ago), they are testing or messing. To bump is to relax, replacing chill. To vid out is to check something out."

Phat has thinned out. This play on fat in its early stages meant "voluptuous" and then came to indicate "high cool." ican slang. Paul Dickson, whose After being adopted by advertisers — "a phat denim jacket" - the word was disdained by the young Ins.

More popular is POG, which (in hobo lingo, punk and plaster I have noted on many little T- and it has inspired I'm was "bread and butter") may shirts. Pronounced to rhyme archives. have come from 'dry, decayed with dog, this term is an wood," and has senses ranging acronym, formed in Hawaii, from the initials of a popular for now (based on the Italian drink of Passion Orange Guava. of "his cockatrice, or punquet- POG refers to a kid's pastime of Spanish hasta luego), osmosis.

The -out formation is still Thus, when today's 30-and- with us. Oldsters who rememmean "baloney, horsefeathers, out its current synonym, weird-

North America

words not to be taken serious- ed out, but the out is sometimes ly," but to youngsters, bunk is dropped in the latest kiduage. "bad" or "yecchy." An ex- To hang out, familiar to those doing something that elicits the mall' is the formulation such a horrified reaction, the heard by mall doofs (from du-

If your kids cannot differentiate among a nerd ("social outcast"), a dork ("clumsy oaf") and a geek ("a real slime-'), you might want to establish your expertise by trying these more recent (and in the process of being replaced) examples of kiduage: thicko (nice play on sicko), knob, spasmo (playground life is cruel), burg-

payeronia and dappo.

Danesi, who is author of "Cool: The Signs and Meanings of Adolescence," treats kids' slang as a social dialect that he calls "publicet." He reports that one 13-year-old informed him about "a particular kind of geek known specifically as a leem in her school who was to be viewed as particularly odious. He was someone 'who just wastes oxygen.'

I'm tempted to conclude with I'm outta here or I'm history, but Connie Eble in her coming "Slang and Sociability" (University of North Carolina Press, spring of 1996) shows how that usage is dated. She notes that I'm history is "a parting phrase modeled on an underworld expression referring to death,

Other farewells include alterations of foreign terms: chow ciao), hasta, pasta (from the amoebas (from adiós, amigos) and my feet are staying, a loose translation of the German auf Wiedersehen.

# In Milan, a Guru of Style 'Edits' Design,

By Suzy Menkes International Herald Tribuna

IILAN — Fat candles like outsize camemben cheeses squat on the floor. From the ceiling twirl sculpted metal mobiles among lamps in the shape of psychedelic tulips. Simple clothing co-exists with spiky sunburst

irresistible lure to the fashion folk who have descended on Milan for the opening of the international fashion season. Carla Sozzani's store is named for Corso Como, the street where it is found — in a courtyard far from the plate glass shopping heart of Milan. And NN for No Name is the title the

to the design studio she opened in

Tastemakers people for whom style is a way of life

1991, a symbolic turning of the page after the label-conscious 1980s.

She started five years ago with a gallery devoted to the visual arts, where exhibitions have included Pre-Columbian textiles, work by Man Ray and Frida Kahlo or the photographs of Helmut Newton and Norman Parkinson. Currently Paul Strand's photographic record of Egypt, Italy and Mo-

τοcco is on show. To the studio collection of basic clothes, Sozzani swiftly added furni-ture and colorful glass and ceramics. Then she offered tribal rugs; sta-tionery; tables laden with art books; vitrines of antique crystal buttons and stark black rubber modern jewelry; bales of fabric in spicy colors. They all co-exist along with a few selected avant-garde fashion labels like Comme des Garçons, Martin Margiela or Prada. The American designer Marc Ja-cobs showed his Made in Italy collection at Corso Como on Sunday.

"I buy only things I would buy myself. It's nice to do something that is vivid cups and stubby teapot on a tray international. your own story, 'says Sozzani. 'Some lined with fresh fig leaves. Sozzani. 4 I keep, and some I leave to destiny. If customers don't buy after six months, I and white photos from previous ex- anything." The process is editing. For take it back!" A lucite chair with scar- hibitions and prints of tribal African her, being a retailer is an extension of every day and move things around.



let flowers trapped in its watery frame patterns. That is a project for a new

in her airy upstairs office, it comes with stores, prove that her initial concept is

Carla Sozzani offers her customers an eclectic choice of articles.

— so much so that when she offers tea Taipei, and NN corners in Japanese

Sozzani, 48, has become a guru of Behind her desk is a wall of black style, but, as she says "I don't design

20 years as an editor at Italian Elic, Vogue and other publications. In the 1980s, she created the image of the designer Romeo Gigli, a collaboration that ended in acrimony and recrim-

ination in 1991. "I was a journalist and I still think the same way. I guess it is instinctive and visual," she says of her shop-keeper's role. "I still think about what is interesting for a page, but instead of making a magazine and doing an ed-itorial, it is sold to the public."

She now finds that the most outre objects — like the huge candles bought just for decoration — sell best, while serviceable shirts languish. At the outset, the store was patronized mainly by an artsy crowd, while the Milanese who favored marmalade minks didn't get it. But after four years, the customers as well as the store have

Sozzani's personal style is simple: clothes as a backcloth, like a white cotton shirt as a foil for ethnic jewelry she finds on her travels.

'Do I travel? Mamma mia!" she exclaims, citing visits to the house in Morocco she shares with her sister, and scavenging hunts to India or Turkey, as well as trips to London, New You Paris and Berlin "once a week."

The crafts of India and Morocco fascinate her because of the speed of creation, where the workshop produces in the evening an object drawn in the morning. This is in contrast to Europe where the process takes three weeks and "everything is so abstract."

The secret of the store is that any object, from a book about Tibetan temples to a piece of sculpted jewelry, could be taken out of its context in this souk of style and still retain its design spirit.

Sozzani has further plans. She be moans the fact that she is "ignorant" about music, which she feels the store is one such personal treasure.

As an expression of the eelectic style of the 1990s, Sozzani's taste is exquisite she is design consultant in Munich and try each day of the week. But she takes most pleasure from the exhibitions and is now searching for premises to create a second gallery devoted to photography in Paris.

The gallery is a passion," she says. "After I have put on an exhibition, I go

# WEATHER

Forecast fo	r Tuesday thr	ough Thursday, as	provided by Accu	-Weather.
	Chy.	_	2000	01/
	2 5 A	a nie		
7.888		Still 1	as .	1
1,47	All I	L'AND	7111	. Pun
	4	المنافعة الم	A 12.	300
*****	Ungeagor	nably SSS Unsceedings	Heavy Rein	Heavy

					_						_		
	High C/F	CF CF	w	High CIF	Lou CIF			High CAF	Low CF	**		LONE C/F	
Abu Dheb Beirut Cako Dernescus Jerusalism Lusor Riyadh	27,80 27,80 24,75 25,77 33,81	16/61 11/52 15/59 23/73	pc s s	36,797 27,780 28,762 27,780 26,779 36,7100 41,7106	20.68 17.62 12.53 18.61 18.64	pc g s	Algiers Cape Toten Casablerca Harare Lagos Narobi Turus	16/61 27/80 27/80 29/84 26/79	11,62 14/57 15/69 25/73 14/57	PC S PC PC	22/71 22/71 27/80 30/86 24/75	18/64 14/57 14/57 14/57 24/75 13/55 14/57	
Lagend: 8-s	e, W-We	ether	do: A	udy, c-c ii mepu	loudy. , forec	sh-3 261	nowers. I-thunds and data prov	TENTO TE	r-ram,	al-e	now flu	mes,	

# **POSTCARD**

# For Some, Life in the Fast Lane Is Permanent Trip

By Phil Patton New York Times Service

CONCORD, North Carolina — Roger Thomas thought his Charlotte apartdo something about it. He moved to the

Charlotte Motor Speedway. gines running at nearly 200 miles (320) teams, sponsors and wealth kilometers) an hour produce a sound somewhere between a roar and a howl, sometimes until 11 at night.

It is the last vestige of the Confederate ment, and he loves it.

customizing shop called Roger's Rods, is more fervent than those who, like Thomas, one of a dozen people relishing life above the live full time at the Speedway.

fast lane, from a condominium complex built over the stands. The apartments are super versions of

luxury sky boxes at football and baseball

stadiums. In 1984, each of the first 40 units ment was a little too noisy, so he decided to sold for \$95,000; today, they go for as much as \$375,000. And last year, at a condominium complex next door, called Thomas now lives in a condominum First Turn (the original complex is unmore than 100 feet (30 meters) above the named), all eight apartments quickly sold 1960, is actually in Concord, North Caroval track, where cars with 700-horsepow- for at least \$350,000 each, mostly to race

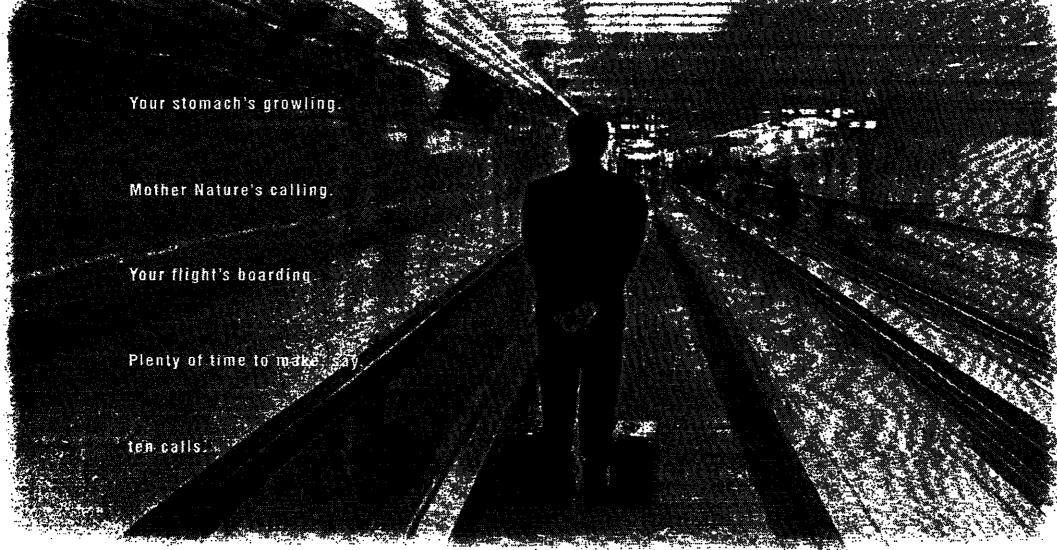
Since the National Association for Stock Car Auto Racing was founded in 1947. stock-car racing has grown from an activity redolent of moonshine running to Amerrebel yell. A Nascar stock car has been ica's biggest motor sport, dwarfing Indy described as the most efficient means ever car and Formula One racing in audience devised of converting gasoline to noise. size on television and in person. Fans fol-The sound is a constant in Thomas's apart- low the circuit in recreational vehicles, spending weekends in the infields and Thomas, 44, who runs a hot-rod repair and stands. But no stock-car racing fans are

He rents his furnished two-bedresm apartment from a friend. The average coadominium in his complex rents for about \$600 a month.

Thomas is on the top of four stories. "It's like an apartment up north in a tall building," he said. "We don't have many

The Charlotte Motor Speedway, built in olina, 15 miles north of Charlotte. It repstock-car racing. The Charlotte Motor Speedway holds more than 100,000 people, and its infield affords parking for thousands of cars, campers and motor homes.

All are visible from the floor-to-ceiling window of Thomas's living room. Thomas has lived at the complex for six years. Only Kimberly Eurey, a Nascar fan and surgical technologist, has lived there longer, by a few months. Eurey calls her home her "camper in the sky." The sound of the cars, she said, "lulls you into a calm."



105-11 09-1880-8810 (RELAND .. 1-800-550-098 235-2872 99-385-0111 ITALY". .. \_.172-1811 800-0111-111 0-420-60161 LITHUANIA ....80195 SPLLANDA B081-0010 WXBV80088 0-800-0111 801-801-18 1809-100-16 0680-89B-110 19-001 ...190-8011 86-022-9111 0800-111 8014111 808-190-11

.155-00-11 80180-11 0500-89-8011

800-575-727 1-23-0-8311 COLORER EL SALVADOR HONDURAS!

With AT&T USADirect® and World Connect® Service, you can make multiple calls without redialing your card or access number.

You're in a hurry. So we'll be brief, AT&T USADirect and World Connect Service gets you fast, clear connections back to the United States or to any of over 100 other countries. Also, an easier way to make multiple calls. Up to 10 in a row. Just dial the AT&T Access Number below for the country you're calling from. Your call will go through in seconds. Then, instead of hanging up after each call, busy signal or unanswered call. simply press the #button. In short, you'll spend less time dialing. And more time talking. Wait On second thought, isn't your flight about ready to take of?

FORHDA

